

8th November, 2023

To,
The Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001
Scrip Code: 530919

To,
The Manager - Listing
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, 'G' Block,
Bandra Kurla Complex,
Bandra (East), Mumbai - 400 051
Symbol: REMSONSIND

Dear Sir / Ma'am,

Sub.: Investor Presentation

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith Investor Presentation titled "Remsons Industries Limited Investor Presentation Q2 / FY23-24".

The presentation is also being uploaded on the website of the Company i.e. www.remsons.com.

Kindly take the same on your record.

Thanking You,

Yours faithfully,

For **REMSONS INDUSTRIES LIMITED**

ROHIT DARJI
COMPANY SECRETARY & COMPLIANCE OFFICER
MEMBERSHIP NO.: A37077

Encl.: A/a



Investor Presentation
Q2 / FY 23-24





Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements".



These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements.



These risks and uncertainties include but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

**6225 /
7633**

Standalone / Consolidated
Revenue
for Q2 FY24 (Rs Lakhs)

26%

Consolidated
Net Profit Growth
for H1 FY24 (Y-o-Y)



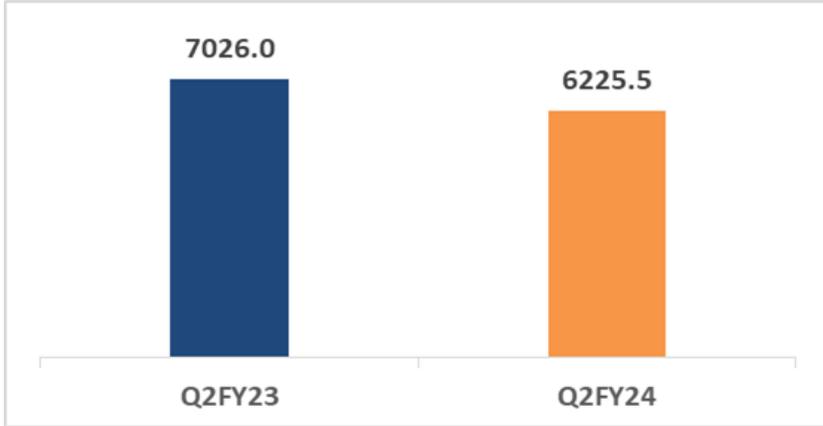
**+215 bps /
+415 bps**

Standalone / Consolidated
EBITDA Margin
Improvement
for Q2 FY24 (Y-o-Y)

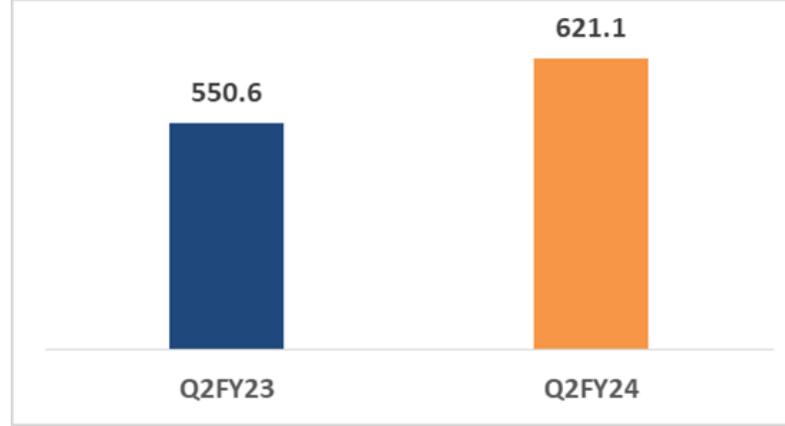
152%

Consolidated
Reported Net Profit
Growth for Q2 FY24
(Y-o-Y)

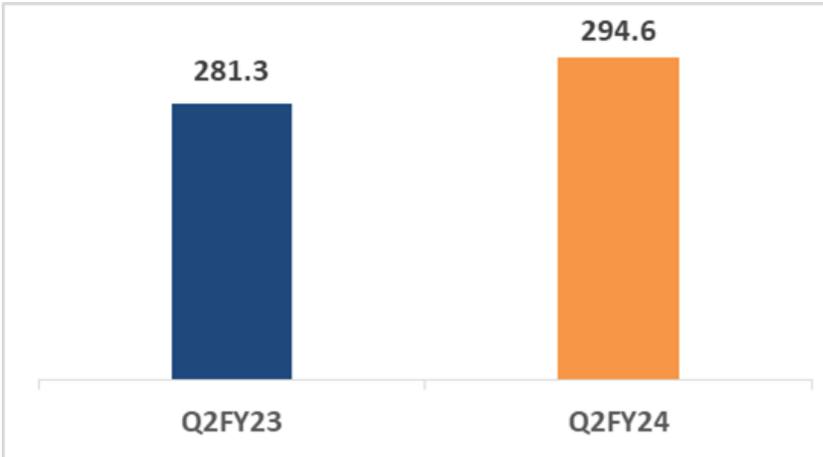
Revenue (Rs lacs)



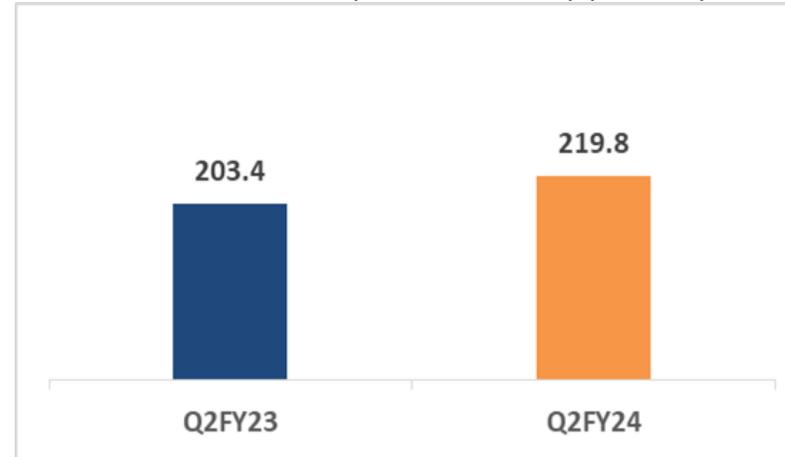
EBITDA (Rs lacs)



Profit before Tax (Rs lacs)

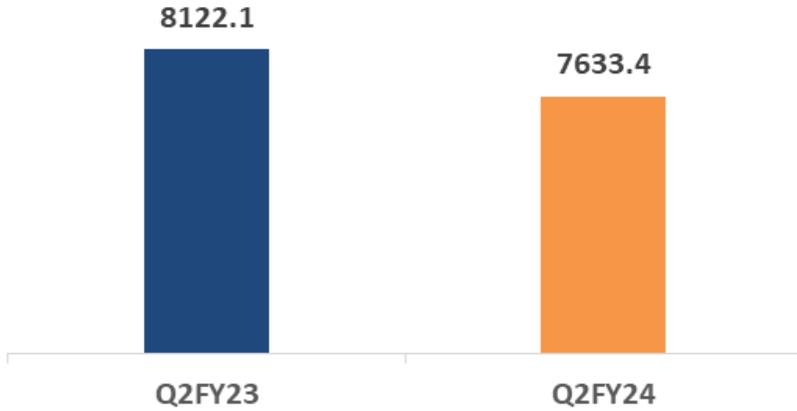


Net Profit (excl extra ord) (Rs lacs)

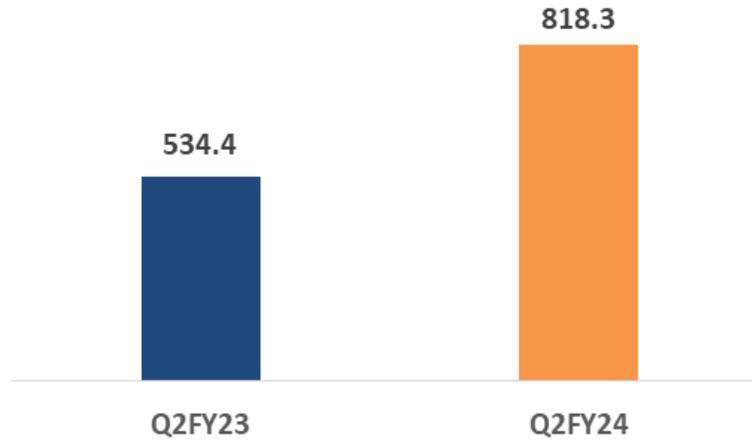


- Total Standalone Revenue growth was lower by 11.39% Y-o-Y. This was due to the lower volume offtake in our Two-Wheeler (ICE) Customers in Q2.
- Increased Gross Profit / EBITDA margins at 37.06% / 9.98% was achieved due to Thrust on Exports & increase in operational efficiency.
- Electric 2-Wheeler Sales for Q2 FY 22-23 witnessed a Q-o-Q growth of 16% with 1,62,215 units sold, whereas the Electric 3-Wheeler sales registered a Q-o-Q growth of 41% with 89,726 units.
- The trend for Electric 4 -Wheelers has seen an increase in the number of units sold, but the category-wise share remains the same i.e. 5 %.

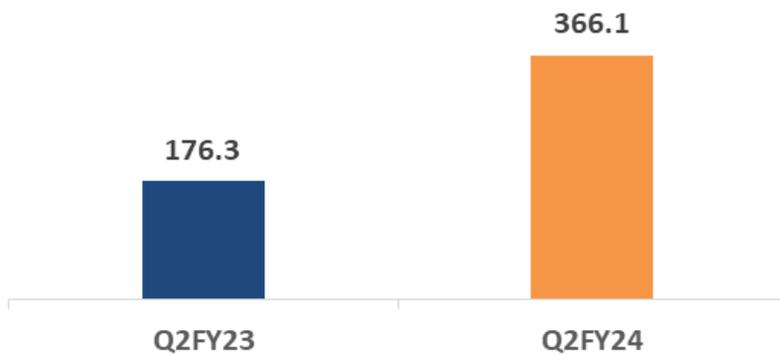
Revenue (Rs lacs)



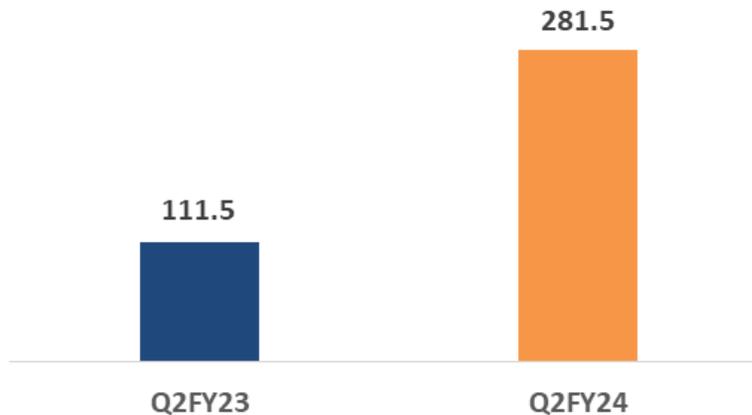
EBITDA (Rs lacs)



Profit before Tax (Rs lacs)



Net Profit (Rs lacs)



- Consolidated Revenue stood at Rs.7633 lacs down by 6.02% Y-o-Y. This is due to temporary soft demand in domestic sales in Two-Wheeler Segment.
- Gross Profit margins were higher by 814 bps Y-o-Y at 43.24%, led by improvement in UK operations.
- Consolidated net profit for the quarter stood at Rs.281.5 lacs. An Increase by 152.49%
- Company is looking at Various Joint Ventures and Acquisitions across sectors to boost the Growth via Synergistic, Agnostic or Diversified Products and Technologies.

QUARTERLY

YEAR TO DATE

Particulars (Rs lacs)	Q2FY24	Q1FY24	Q2FY23	YoY%
Net Sales	6225.5	5991.6	7026.0	-11.39
Total Expenditure	5604.4	5513.2	6475.4	-13.45
EBITDA	621.1	478.4	550.6	12.81
Other Income	21.5	40.1	6.5	232.29
Depreciation	201.8	179.1	150.9	33.75
EBIT	440.9	339.3	406.2	8.53
Interest	146.3	155.8	124.9	17.15
Profit before Tax	294.6	183.5	281.3	4.70
Profit After Tax	219.8	125.2	203.4	8.06
EPS	3.85	2.19	3.56	8.06
EBITDA Margin(%)	9.98	7.98	7.84	214 bps
PBT Margin (%)	4.73	3.06	4.00	73 bps
PAT Margin (%)	3.53	2.09	2.89	64 bps

	H1FY24	H1FY23	YoY%
	12217.1	13506.3	-9.55
	11117.6	12555.7	-11.45
	1099.5	950.6	15.65
	61.6	11.3	447.33
	380.9	290.0	31.32
	780.2	671.9	16.12
	302.1	241.6	25.04
	478.1	430.3	11.12
	345.0	312.5	10.39
	6.04	5.47	10.39
	9.00	7.04	197 bps
	3.91	3.19	73 bps
	2.82	2.31	51 bps

QUARTERLY

YEAR TO DATE

Particulars (Rs lacs)	Q2FY24	Q1FY23	Q2FY23	YoY%
Net Sales	7633.4	7275.0	8122.1	-6.02
Total Expenditure	6815.1	6614.8	7587.7	-10.18
EBITDA	818.3	660.2	534.4	53.13
Other Income	18.8	37.4	1.8	926.87
Depreciation	282.5	254.9	212.2	33.13
EBIT	554.6	442.7	324.0	71.15
Interest	188.5	169.6	147.7	27.59
Profit before Tax	366.1	273.1	176.3	107.67
Profit After Tax	281.5	194.6	111.5	152.49
EPS	4.93	3.41	1.95	152.49
EBITDA Margin(%)	10.72	9.08	6.58	414 bps
PBT Margin (%)	4.80	3.75	2.17	263 bps
PAT Margin (%)	3.69	2.67	1.37	232 bps

H1FY24	H1FY23	YoY%
14908.4	16077.7	-7.27
13429.9	14895.2	-9.84
1478.5	1182.5	25.03
56.2	21.9	156.10
537.4	414.7	29.59
997.3	789.7	26.28
358.1	293.5	22.01
639.2	496.2	28.81
476.1	376.8	26.35
8.33	6.60	26.35
9.92	7.35	257 bps
4.29	3.09	121 bps
3.19	2.34	85bps

New Product

New Product Business Award with UK (Remsons)
Technology localised for Indian OEM in FY24.

Product Development- Offering and diversifying
products range

Entering into Technical Collaboration and Partnerships
to co-develop new products

Focusing on offering tailor made solutions and
increasing share of high margin products in revenue
mix

New Customers

Increasing wallet share from existing customers and
winning new customers in target markets

Dedicated marketing team for exploring opportunities
in Overseas Markets

Leveraging relationship with Global OEMs to penetrate
their Global Operations



Operational Efficiency

Lean and Agile Manufacturing processes
increasing Asset Utilization

Cost reduction measures at organization and
plant level

Installation of Solar Energy as part of Green Initiative

New Technologies

Technology Synergy between Magal (Remsons) UK to
Remsons in India

Bringing Operational excellence through Automation

Focusing on R&D and Sustainable manufacturing



Company Overview



A LITTLE BIT OF HISTORY

Born into a middle-class family in Kolkata,
Mr. Vishwa Prakash Harlalka moved from
Kolkata to Mumbai in 1956.

With nothing but a dream he tried his hand at many businesses,
failing and only rising stronger and wiser.

He Founded Remsons in 1959.

Formed as a trading company, the company ventured into
manufacturing of various engineering items for Automobile industry.
The company pioneered Control Cables and Pressure die cast cables in
India. It also indigenously developed gear shift cables, dash mount
cables, brake assembly and push, pull cables

WHERE CREATION IS CULTURE!

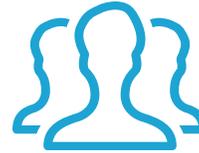
50 Years of
Engineering
Excellence





About Us

The company offers an entire spectrum of Automobile control cables, gear shifters, winches, pedal box, parking brake lever, scissor jacks, etc.



Customer Profile

All major OEM manufacturers of 2, 3, & 4 wheelers both domestic and overseas



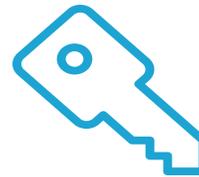
Strategy

Focus on advancement of technologies and strengthening of business operations with customers and vendors



Financials

5 Year Revenue CAGR- 17.2%
 5 Year EBITDA CAGR- 40.5%
 Consolidated FY 2022 ROE- 15.5%



Milestones

In 2020, the company acquired Magal Cables UK



Recognition

- Great Place to Work Certified 2022 & 2023
- **TOP 100 BEST MID-SIZE WORKPLACE 2023**
- Ford Q1 Preferred Quality Status
- Registered JLRQ supplier
- Renault ASES Certified
- Ashok Leyland GOLD award for Quality 2022
- Inteva Best Supplier Award 2022



INR **313** Crs of
Total Income in FY 23



INR 25.94 Crs of
EBITDA in FY 23



Serving more than **20** OEM's and
250+ dealers in after-market



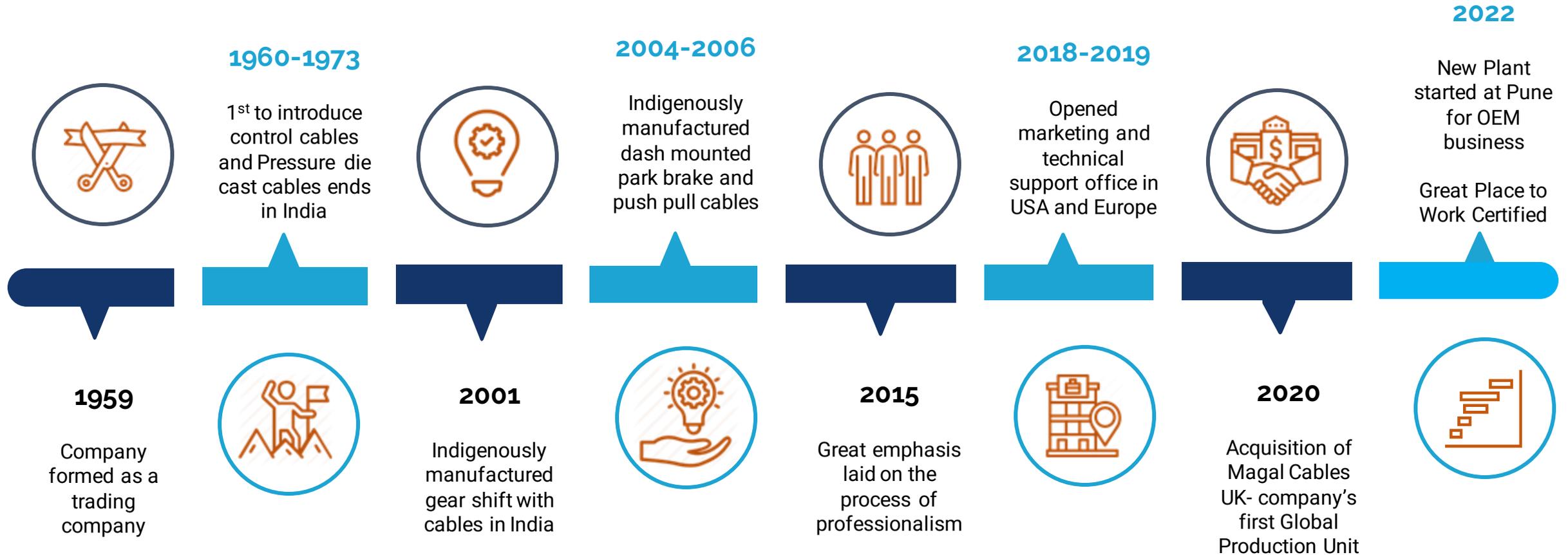
5 State of the Art Plants
4 India and **1** in UK



Exports to more
than **19** countries



246 Permanent employees
combined (India 200 and UK 46)



VISION

Let's aim to be regarded as an innovative, future-ready auto component manufacturer always committed to the highest standards of engineering excellence.



MISSION

Let's Combine advanced technology, human intelligence to scale newer heights of Product Innovation to make a difference to our stakeholders, the environment and society at large.



QUALITY

Let's Build a culture of total Customer Satisfaction. Through Strict adherence to high standards of quality from development and launch processes to activity on the shop floor, we will design and build components beyond the expectations of both our internal and external customers.



EMPOWER

We provide employee with the resources, authority, opportunity, and motivation to do their work, also holding them accountable for their actions



ETHICS

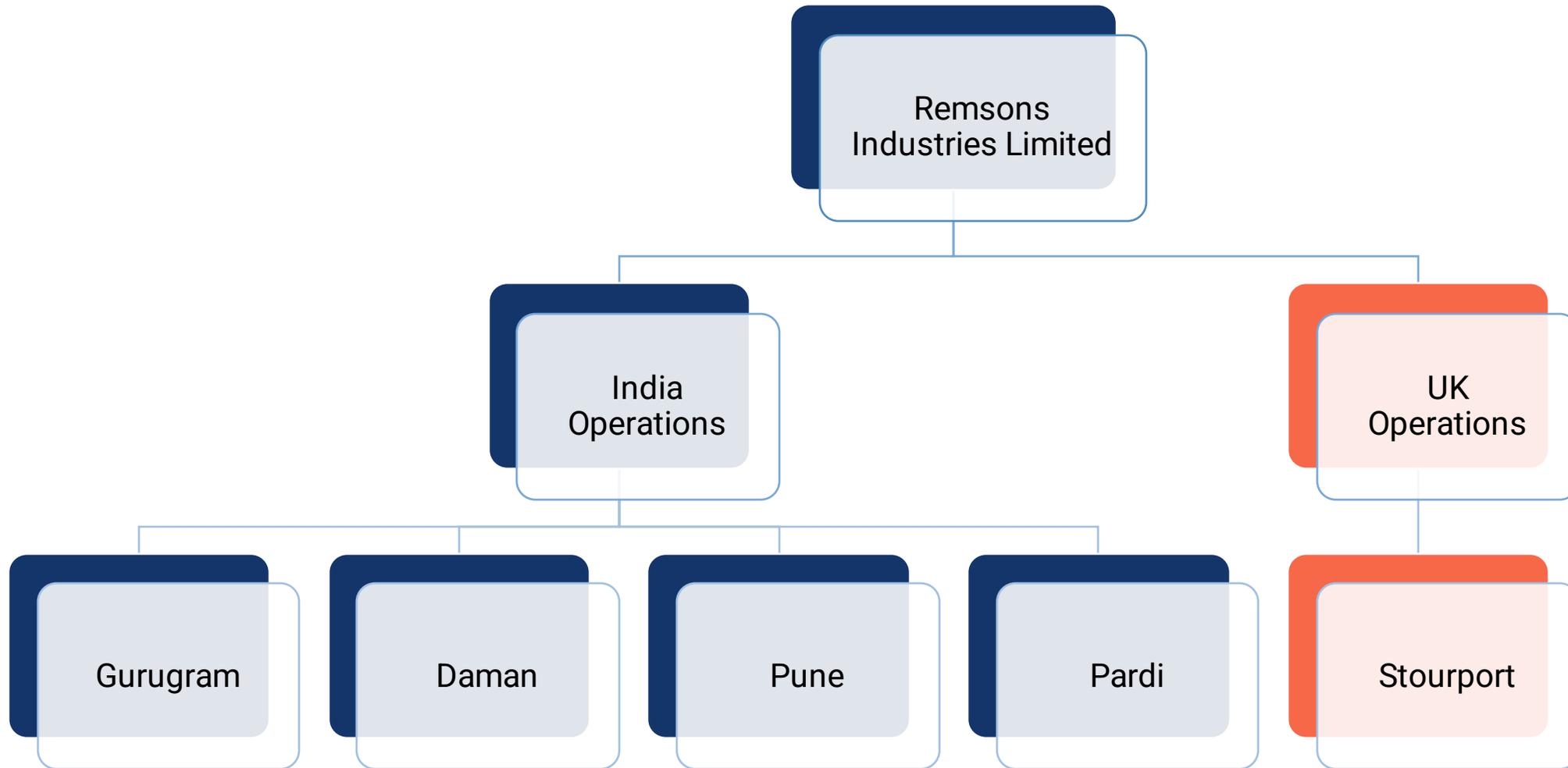
At the Core of the Company lies its Ethics which has guided the company for over 50 years



RELATIONSHIP

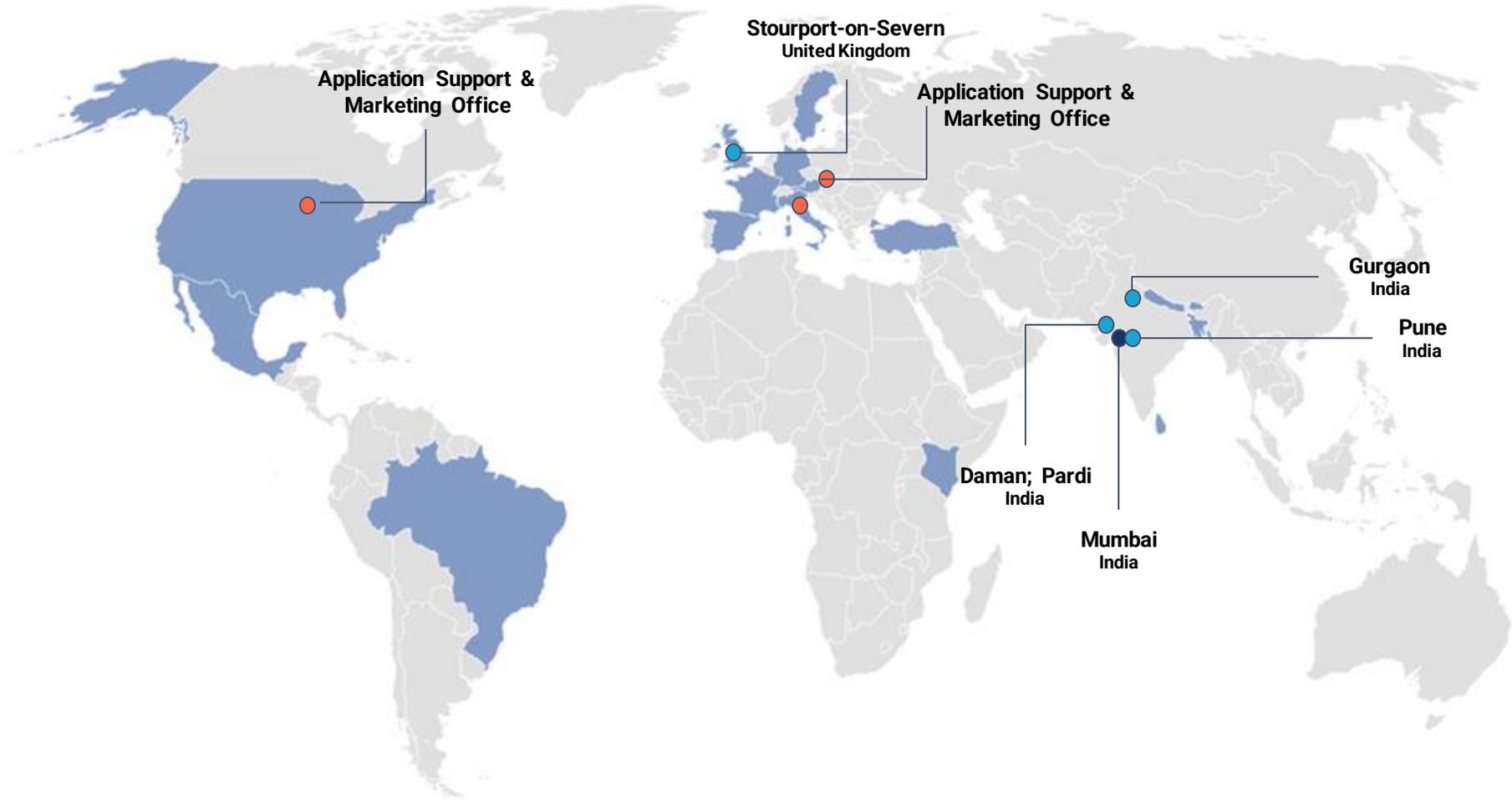
Remsons believes in the long term, so we maintain great relations with our customers, employees and suppliers and Strategic Relationship that extend the horizon of our business





The synergies created through this acquisition including access to the central European market, new product portfolio and operational production plant in UK to better serve the global players

- United Kingdom
- France
- Mexico
- USA
- Germany
- Austria
- Sweden
- Italy
- Spain
- Turkey
- Singapore
- Nepal
- Sri Lanka
- Bangladesh
- Brazil
- Kenya
- Bhutan



Application Support Office:

- Italy
- Germany
- USA

- Headquarters - India
- Manufacturing Plant
- Application Support

MULTI LOCATION ESTABLISHMENT

- ❑ MUMBAI – Corporate Office
- ❑ PUNE
- ❑ GURUGRAM
- ❑ DAMAN
- ❑ PARDI (GUJARAT)
- ❑ UNITED KINGDOM (STOURPORT ON SEVERN)



PUNE, MAHARASHTRA



GURGAON, HARYANA



STOURPORT-ON-SEVERN, UNITED KINGDOM

Our manufacturing facility at Stourport (England)! Remsons Automotive formerly known as Magal Cables. A state-of-the-art facility where we bring innovation and quality together to create exceptional products.

Our Journey started in 2020 where Remsons saw an opportunity of Global Presence and adding marque customers to its portfolio. Amid Covid times when the World was shutting down, Remsons was gearing up for the future.

The Unit at UK specializes in the production of Control Cables, Pedal Boxes, Winches, Jacks, Gear Shifters etc. Our facility is designed with cutting-edge technology and efficient processes to ensure the highest standards of quality, precision, and productivity.

In line with our focus on Sustainable Practices, our facility incorporates environment-friendly practices, such as energy-efficient systems, waste reduction strategies, and responsible resource management. To minimize our environmental footprint while delivering superior products.

Our Customer centric orientation ensures we work closely with our customers to understand their specific requirements and tailor our production processes accordingly. Whether it's customization, quality control, or timely delivery, we strive to exceed customer expectations at every step.

REMSONS

AUTOMOTIVE





Krishna Kejriwal

Chairman & Managing Director, Remsons Industries Limited

Mr. Kejriwal is a Graduate in Science from University of Bangalore and has 43 years of experience in the field of production, marketing, exports, accounts, finance, banking and overall administration of the Company

He has made significant contribution in the area of production, designs, innovation, export activities, business restructure and has extensive experience in costing of automotive products, analysis of products mix, financial collaboration and planning / execution of Greenfield Projects

Mr. Krishna Kejriwal had held the position of President of Bombay Industries Association and President of Automotive Component Manufacturers Association of India (ACMA)



Rahul Kejriwal

Whole-Time Director, Remsons Industries Limited

Rahul Kejriwal is a Commerce Graduate from Mumbai University & Specialized Courses with IIM Ahmedabad and having 15 years of experience in the field of Management.

He is involved in key strategic decisions relating to acquisition of new technologies and in-organic growth avenues

He heads implementation and integration of new technologies within the company



Amit Srivastava

Chief Executive Officer, Remsons Industries Limited

He is MBA in Marketing & Finance completed Senior Management Program from IIM Ahmedabad.

He has rich experience of 25 years in Auto Component Industries. His expertise are in areas like Strategic Planning, P&L Management, New Business Development, International Marketing and Supply Chain Management.

He is responsible for the day-to-day affairs of the Company under supervision of Mr. K. Kejriwal Managing Director and overall control of the Board of Directors of the Company



Michael Chiles

Managing Director, Remsons Automotive Limited

He is B.Tech in Mechanical & Production Engineering from Birmingham and Integrated Management Learning Program from Warwick University.

A Rich Experience of 36 yrs in Automotive and Off-Highway Industries in Handling Unit P&L, Operation Excellence, People & Process Development and Driving Sustainable Changes.

He has International Work Experience in Germany, Austria, India and USA. He is responsible for the day-to-day affairs of Remsons Automotive UK.

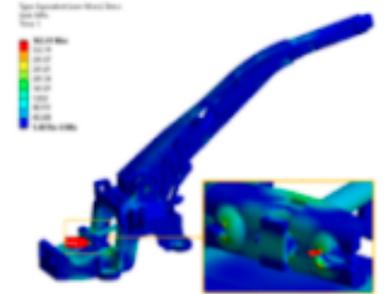


Design

Complete
In-House Design
Capabilities

FEA

In-House Simulation & FEA
Capabilities Established



**Product
Development
Capabilities
Enhancement**



Technology Synergy

Design and
Validation Synergy Between
UK & India

Validation

Continuous upgradation of
In-House Product Validation
Capability



Push Pull Cables



Pedal Box



Handle Assembly



Gear Shift Systems



Jacks



Parking Brake Assembly



Winch Assembly



Auto Adjust Clutch Cable

Serving All Segments of Industry

2- Wheeler

3- Wheeler

4- Wheeler

Commercial Vehicle

Off-Roader

Agriculture



Brake - Front, Rear, Combi	Clutch / PKB Cable	Parking Brake Cable	Parking Brake Cable	Accelerator Cables	Clutch & Brake Cable
Accelerator Cable	Gasoline Cable	Body & Clutch Cables	Gear Shifter with Cables	PTO Cables	Accelerator Cables
Clutch Cable	Gear Cable	Gear Shifter with Cables	Bonnet Release Cables	Door Cables	Pull To Stop Cables
Speedometer Cable	Speedometer Cable	Winches, Pedal Boxes.	Cabin Storage Cables	Gear Shift & Select Cables	Director Change Cables
Seat Lock Cable	Wiper Motor Cable	Scissor Jacks	Bottle Jacks	Forward & Reverse Cables	Forward & Reverse Cables

More than 1,50,00,000 cables fitted across all the segments

Passenger Cars (Tier – I)



Commercial Vehicles



2 & 3-Wheeler



Electric 2-Wheeler*



Agriculture



INDIA

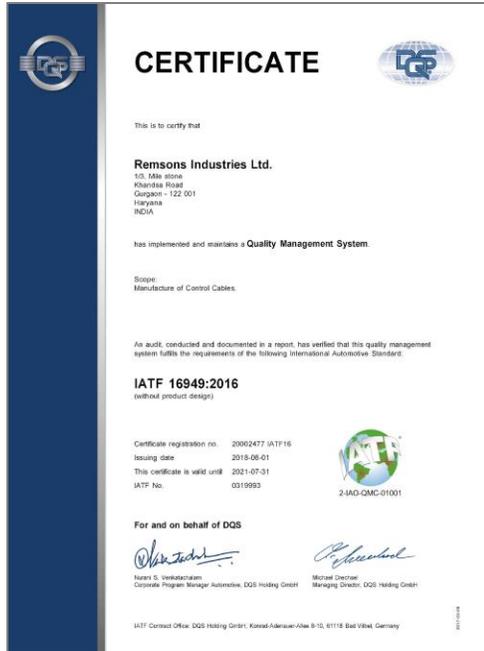
UK

IATF 16949:2016

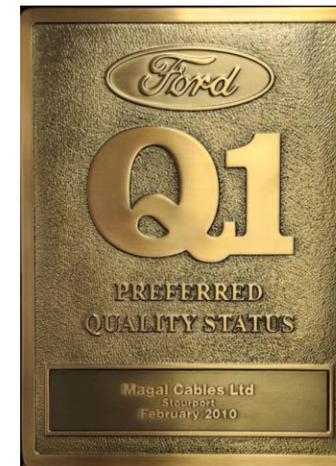
ISO 14001: 2015

IATF 16949:2016

ISO 14001: 2015



ASES
CERTIFIED





ASHOK LEYLAND & INTEVA
Best Supplier Award.

GREAT PLACE TO WORK
Top 100 Best Mid-Size
Companies to Work In
Award.

QUALITY FORUM INDIA
GOLD Award at the TQM
and Kaizen conclave for
Continuous Improvement



SILVER RATING OF SUSTAINABILITY 2021



Ecovadis Score Card Shows about company's performance in four themes

1. Environment
2. Labor & Human Rights
3. Ethics
4. Sustainable Procurement

MEMBER OF THE UN GLOBAL COMPACT



The Ten Principles of the United Nations Global Compact are derived from: the Universal Declaration of Human Rights, and the United Nations Convention Against Corruption.

1. Environment
2. Labor & Human Rights
3. Anti-Corruption

CORPORATE SOCIAL RESPONSIBILITY - AWARD 2022



Education to the handicapped, the poor and the marginalized children in rural areas, tribal villages and urban slums is a priority concern for IDF. Education gives empowerment in employment areas, commercial activities, health care and in fact Total Quality of Life. We are also focusing on Women Empowerment Programmes providing adult education and vocational training to women

GENERATION OF 500 KVA PER MONTH.



In keeping with the efforts of Clean and Renewable energy, Two of Remsons Units are Solar Powered generating almost 500 KVA per Month.

GREAT MID SIZE WORKPLACE COMPANY - AWARD BY GPTW

**When the Goal is Greatness,
Milestones Are A Natural Outcome**

As we navigate the challenges and opportunities in our workplace, let's take a moment to reflect on the essence of what makes our organization truly successful – our people.

Each one of them brings unique skills, experiences, and perspectives that contribute to the dynamic fabric of our team. It is essential to acknowledge that it is the collective dedication, hard work, and passion of our employees that drive the growth and success of our company.

let's continue to support and celebrate each other's accomplishments. Let's cultivate an environment where every voice is heard, ideas are valued, and individuals feel inspired to give their





- Dignity Project – Distributing Menstrual kits to 600 Girls in School.
- Meri Pathshala – Revamping Projects in Rural Schools.
- Clean Water Project – Leprosy Ashram.
- Mid-Day Meal Sponsor – 400 Students per year.
- Computer Donations in Schools
- Health Check-up for Underprivileged people
- Grocery Kits distribution for 150 Underprivileged people
- Cataract Surgery for 30 Underprivileged people
- Blood Donation Camp – At Pune
- Plantation of 2,000 Trees in Gujarat (Pardi)



BEST CSR AWARD – 3 Yrs in a ROW

**Team IDF – Dr. Narayan AB. Iyer
Co-founder IDF, Mr. Amlan Roy, Head of
Communication**





Financials



FIVE YEARS SALES TREND

All Conversion Rates are as of 7th July 2023



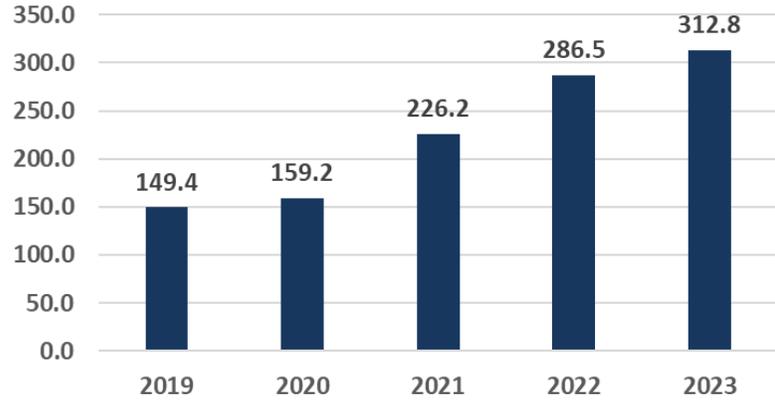
Lockdown From
March 20

Pandemic
3 Months Lockdown

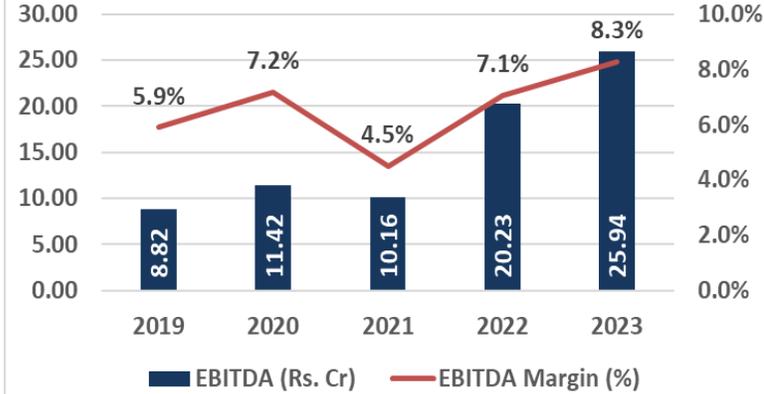
Projected

PROFITABLE GROWTH, STRONG ROE, ROCE (CONSOLIDATED)

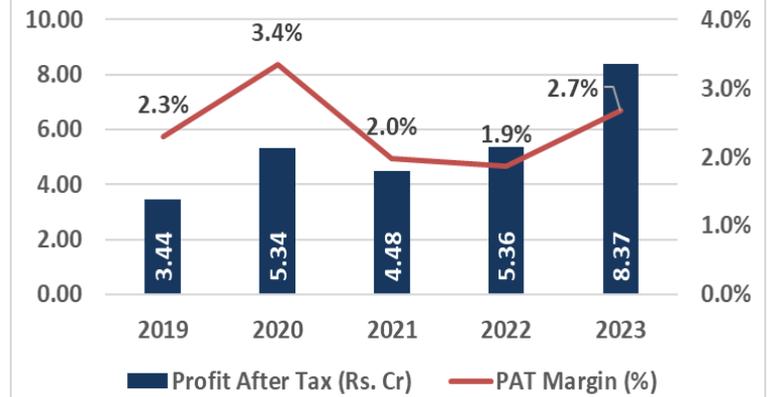
Revenue (Rs. Cr)



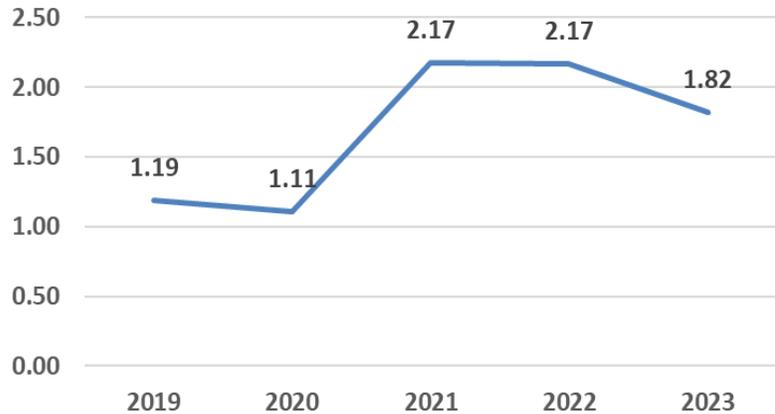
EBITDA



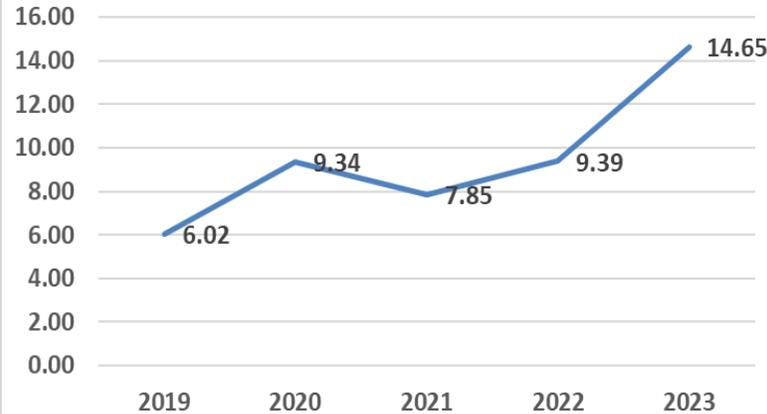
Profit After Tax



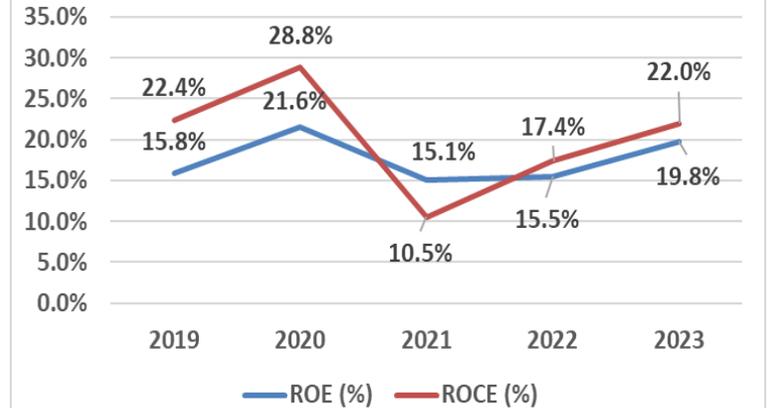
Debt / Equity



EPS



ROE / ROCE



ANNUAL- STANDALONE PROFIT & LOSS STATEMENT

Particulars (INR in crs)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Net sales	128.13	149.38	159.18	195.48	223.28	263.96
Cost of Goods Sold	78.07	92.98	95.71	136.29	152.81	179.90
Employee expenses	23.89	26.97	30.99	30.03	33.71	37.25
Other expenses	18.14	20.60	21.05	19.19	22.74	26.55
Total Expenditure	120.09	140.56	147.76	185.51	209.26	243.70
EBITDA	8.04	8.82	11.42	9.97	14.03	20.27
EBITDA Margin (%)	6.27%	5.91%	7.17%	5.10%	6.28%	7.68%
Other income	1.58	0.75	1.70	1.95	1.16	1.70
Depreciation & Amortization	2.52	2.49	3.19	3.28	5.48	6.19
Interest	2.55	2.18	2.52	3.11	5.25	5.20
PBT (before exceptional items)	4.55	4.90	7.41	5.53	4.46	10.58
Exceptional / EO items	-	-	-	3.30	0.74	-
PBT (after exceptional items)	4.55	4.90	7.41	8.82	5.20	10.58
Tax	1.11	1.46	2.08	2.17	1.65	2.82
Reported Net Profit	3.45	3.44	5.34	6.66	3.55	7.75
PAT Margin (%)	2.66%	2.29%	3.32%	3.37%	1.58%	2.92%
Adjusted Net Profit	3.45	3.44	5.34	3.36	2.81	7.75
Reported EPS Rs	6.03	6.02	9.34	11.65	6.21	13.57
Adj. EPS Rs	6.03	6.02	9.34	5.88	4.91	13.57

ANNUAL-CONSOLIDATED PROFIT & LOSS STATEMENT

Particulars (INR in crs)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Net sales	128.13	149.38	159.18	226.15	286.45	312.80
Cost of Goods Sold	78.07	92.98	95.71	151.68	180.79	195.13
Employee expenses	23.89	26.97	30.99	39.58	52.27	56.50
Other expenses	18.14	20.60	21.05	24.73	33.16	35.24
Total Expenditure	120.09	140.56	147.76	215.99	266.22	286.86
EBITDA	8.04	8.82	11.42	10.16	20.23	25.94
Other income	1.58	0.75	1.70	2.41	0.74	1.60
Depreciation & Amortization	2.52	2.49	3.19	4.41	7.93	9.14
Interest	2.55	2.18	2.52	3.54	6.43	6.34
PBT (before exceptional items)	4.55	4.90	7.41	4.62	6.60	12.06
Exceptional / EO items	-	-	-	3.30	0.74	-
PBT (after exceptional items)	4.55	4.90	7.41	7.92	7.34	12.06
Tax	1.11	1.46	2.08	3.43	1.98	3.69
Reported Net Profit	3.45	3.44	5.34	4.48	5.36	8.37
Adjusted Net Profit	3.45	3.44	5.34	1.19	4.62	8.37
Reported EPS Rs	6.03	6.02	9.34	7.85	9.39	14.65
Adj. EPS Rs	6.03	6.02	9.34	2.08	8.09	14.65
EBITDA Margin (%)	6.3%	5.9%	7.2%	4.5%	7.1%	8.3%
PAT Margin (%)	2.7%	2.3%	3.4%	2.0%	1.9%	2.7%

ANNUAL- STANDALONE BALANCE SHEET (1/2)

Particulars (INR in crs)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Assets						
Non-Current Assets						
Property, Plant & Equipment	21.75	21.51	21.71	24.05	27.91	32.98
Right of Use of Assets	-	-	0.54	8.81	6.87	4.89
Capital Work in Progress	0.05	0.14	0.08	0.35	0.54	0.85
Investment Property	0.07	0.07	0.07	0.06	0.06	0.06
Other Intangible Assets	0.52	1.49	1.28	1.22	1.42	1.31
Financial Assets						
Non-Current Investments	0.10	0.05	0.03	5.09	19.10	19.10
Loans	-	-	-	16.15	-	-
Other Financial Assets	0.44	0.64	0.49	0.97	1.08	1.26
Other Non-Current Assets	0.36	0.25	0.60	2.56	3.61	1.06
Total Non-Current Assets	23.29	24.15	24.81	59.26	60.59	61.51
Current Assets						
Inventories	22.57	26.87	32.79	35.78	35.21	37.60
Trade Receivables	19.90	25.87	22.32	32.52	40.93	45.00
Cash & Cash Equivalents	1.00	0.44	1.74	0.39	0.82	3.50
Other Financial Assets	0.76	0.17	0.38	0.94	0.12	0.65
Investments	-	-	-	0.49	0.51	-
Loans	-	-	-	1.51	3.48	3.57
Current tax Assets	-	0.03	0.03	0.03	0.03	-
Other Current Assets	2.17	2.68	2.55	7.75	3.10	3.41
Total Current Assets	46.40	56.05	59.81	79.41	84.23	93.73
Total Assets	69.69	80.20	84.63	138.67	144.81	155.24

ANNUAL_STANDALONE BALANCE SHEET (2/2)

	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Equities & Liabilities						
Share Capital	5.71	5.71	5.71	5.71	5.71	5.71
Reserves & Surplus	13.84	16.03	19.03	25.68	28.89	35.99
Net Worth	19.55	21.74	24.74	31.39	34.60	41.70
Non-Current Liabilities						
Long Term Borrowings	8.24	7.87	7.53	20.56	18.06	15.44
Provisions	0.22	0.26	0.44	0.38	0.41	0.45
Lease Liabilities	-	-	-	7.11	5.44	3.52
Deferred Tax Liabilities	0.20	0.61	1.13	1.82	2.01	1.63
Total Non- Current Liabilities	8.66	8.74	9.10	29.88	25.93	21.04
Current Liabilities						
Short-Term Borrowings	19.89	18.46	21.60	22.92	40.57	44.05
Lease Liability				1.48	1.74	1.93
Trade Payables	18.22	28.09	24.63	41.36	36.22	40.04
Other Financial Liabilities	0.92	1.00	1.89	7.74	1.17	0.95
Other Current Liabilities	1.58	1.29	0.92	3.81	4.20	4.39
Provisions	0.41	0.85	1.31	1.00	0.15	0.28
Current tax Liabilities	0.46	0.03	0.42	0.56	0.24	0.86
Total Current Liabilities	41.48	49.72	50.78	77.40	84.28	92.50
Total Liabilities	69.69	80.20	84.63	138.67	144.81	155.24

ANNUAL- CONSOLIDATED BALANCE SHEET (1/2)

Particulars (INR in crs)	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Assets						
Non-Current Assets						
Property, Plant & Equipment	21.75	21.51	21.71	31.71	34.40	40.74
Right of Use of Assets	-	-	0.54	8.81	6.87	4.89
Capital Work in Progress	0.05	0.14	0.08	0.35	0.54	0.85
Investment Property	0.07	0.07	0.07	15.21	14.99	15.34
Other Intangible Assets	0.52	1.49	1.28	3.54	3.46	3.17
Financial Assets	0.44	0.64	0.49	1.92	1.07	1.27
Non-Current Investments	0.10	0.05	0.03	0.03	0.00	-
Loans	-	-	-	-	0.00	-
Other Non-Current Assets	0.36	0.25	0.60	2.56	3.61	1.06
Total Non-Current Assets	23.29	24.15	24.81	64.13	64.95	67.32
Current Assets						
Inventories	22.57	26.87	32.79	47.16	46.15	47.24
Trade Receivables	19.90	25.87	22.32	42.73	52.12	54.70
Cash & Cash Equivalents	1.00	0.44	1.74	2.23	6.39	15.41
Other Financial Assets	0.76	0.17	0.38	0.94	0.12	0.65
Investments	-	-	-	0.49	0.50	-
Loans	-	-	-	-	0.00	-
Current tax Assets	-	0.03	0.03	0.03	0.03	-
Other Current Assets	2.17	2.68	2.55	7.60	4.56	4.97
Total Current Assets	46.40	56.05	59.81	101.17	109.89	122.97
Total Assets	69.69	80.20	84.63	165.30	174.84	190.29

ANNUAL-CONSOLIDATED BALANCE SHEET (2/2)

	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023
Equities & Liabilities						
Share Capital	5.71	5.71	5.71	5.71	5.71	5.71
Reserves & Surplus	13.84	16.03	19.03	24.01	28.82	36.56
Net Worth	19.55	21.74	24.74	29.72	34.53	42.27
Non-Current Liabilities						
Long Term Borrowings	8.24	7.87	7.53	34.37	29.36	32.14
Provisions	0.22	0.26	0.44	0.38	0.41	0.45
Lease Liabilities	-	-	-	8.37	6.05	3.52
Deferred Tax Liabilities	0.20	0.61	1.13	4.17	4.65	5.24
Total Non- Current Liabilities	8.66	8.74	9.10	47.29	40.47	41.35
Current Liabilities						
Short-Term Borrowings	19.89	18.46	21.60	25.04	42.87	44.86
Trade Payables	18.22	28.09	24.63	48.98	48.40	53.30
Other Financial Liabilities	0.92	1.00	1.89	8.72	3.88	2.89
Other Current Liabilities	1.58	1.29	0.92	3.98	4.29	4.48
Provisions	0.41	0.85	1.31	1.00	0.15	0.28
Current tax Liabilities	0.46	0.03	0.42	0.56	0.24	0.86
Total Current Liabilities	41.48	49.72	50.78	88.29	99.84	106.67
Total Liabilities	69.69	80.20	84.63	165.30	174.84	190.29

Thank You!

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