

21st May, 2025

To,
The Manager
Department of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001
Scrip Code: 530919

To,
The Manager – Listing
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, 'G' Block,
Bandra Kurla Complex,
Bandra (East), Mumbai – 400 051
Symbol: REMSONSIND

Dear Sir / Ma'am,

Sub.: Investor Presentation

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith Investor Presentation titled "Remsons Industries Limited Investor Presentation Q4 / FY24-25".

The presentation is also being uploaded on the website of the Company i.e. www.remsons.com.

Kindly take the same on your record.

Thanking You,

Yours faithfully,

For **REMSONS INDUSTRIES LIMITED**

ROHIT DARJI
COMPANY SECRETARY & COMPLIANCE OFFICER

Encl.: A/a



Q4 & FY25

INVESTOR
PRESENTATION

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AGENDA

01

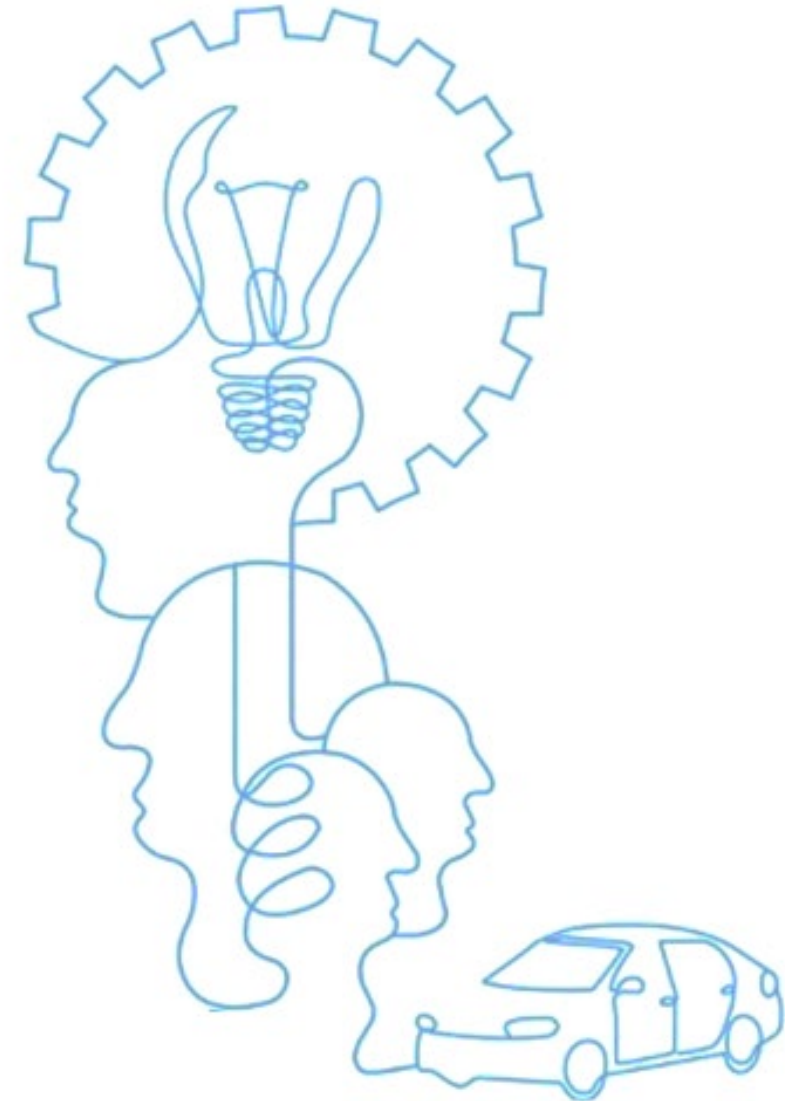
- **Business Overview & Financials**

02

- **Product Portfolio and Strategy**

03

- **Annexure**



Remsons: 5 Decades of Excellence

EV

|||||
All new Products range is for EV and fuel agnostic

20+

|||||
Countries Exports

Initially founded by Mr. V Harlalka as a cable manufacturing company, Remsons has diversified into high-tech fuel agnostic products. As an OEM manufacturer Remsons supplies to two, three and four-wheeler vehicles, commercial vehicles and off highway vehicles across India and globally

Over

50 Years

|||||
Of experience in the automotive sector

Business Diversification

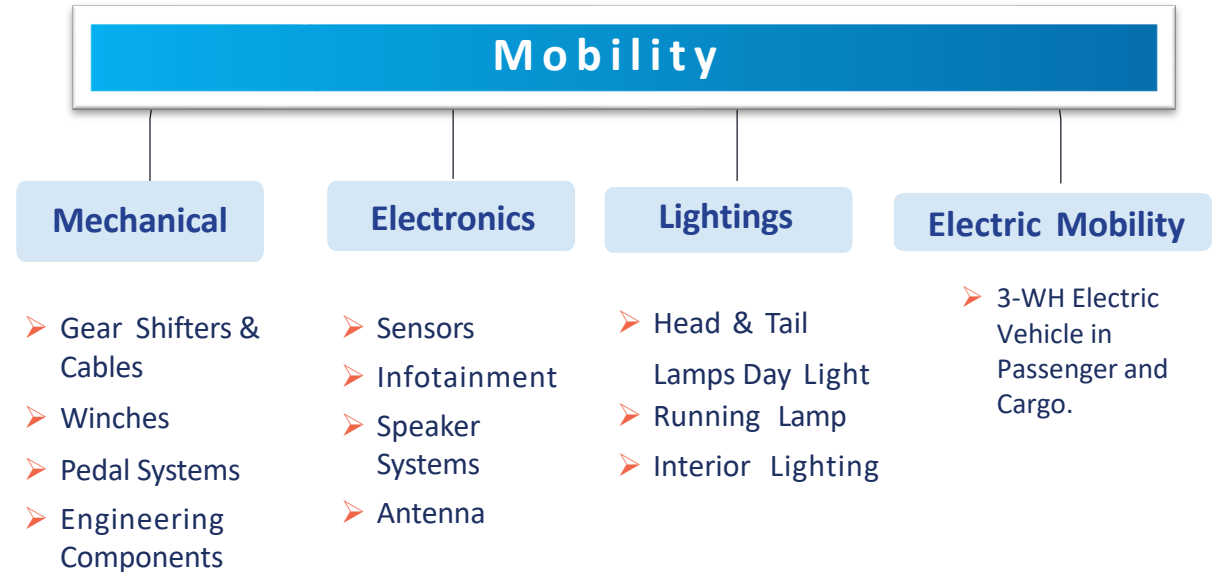
|||||
Sensors, Lighting, Electronics & Tire Mobility Kit, Rail and Defence.

250+

|||||
Dealers

4,00,000 Sq. Ft.

|||||
Built-up manufacturing facility



600,000,000

|||||
Parts fitted across all segments

20

|||||
OEM's

6

|||||
Global Technology Centers

Top25

|||||
India's Best Building a Culture of Innovation by all

Top25

|||||
India's Best Workplaces in Manufacturing

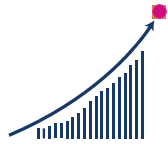
2 Technology Centers in England (UK)

4 Technology Centers in India.

Key Highlights of FY25

Preferred supplier of high precision components to two, three, and four-wheeler vehicles, commercial vehicles, and off-highway vehicles

Rs 3,766 Mn



Revenue
(FY25)

Rs 374 Mn



EBITDA
(FY25)

Rs 144 Mn



PAT
(FY25)

0.63x



**Net Debt to
Equity ratio**
as at March,2025

10%



**EBITDA
Margin**
(FY25)

4%



**PAT
Margin**
(FY25)



Remsons Industries has secured orders worth Rs 30 Cr from Tata Motors for the supply of Winches



Remsons has secured a landmark INR 300 Cr, 7-year order from Stellantis N.V. for the supply of control cables, one of the largest in our history



Remsons Industries Ltd has been awarded a Gold Medal in the EcoVadis Sustainability Assessment, recognizing its excellence in sustainable and responsible business practices



Long-term credit rating upgraded to ICRA BBB (Stable) and short-term rating upgraded to A3



Remsons has acquired a 51% stake in BEE Lighting, UK. BEE lighting is renowned in automotive lighting design, development and manufacturing

Management Commentary on 4Q & FY25 Results



Krishna Kejriwal

**Chairman & Managing Director
Remsons Industries Ltd**

Remsons Industries Ltd., a leading player in the automotive components sector, has announced its highest ever annual performance, with a revenue of over ₹377 crores. The company also reported a 20% YoY growth in Consolidated EBITDA and a 19% YoY increase in Profit Before Tax (PBT), a testament to its robust operational execution and strategic vision. On a Q4FY25 basis also the Revenue and EBITA grew at 31% and 37% over Q4FY24.

We've not only met our targets, but we've shattered our past records. This is a defining moment in Remsons' journey, and we're just getting started.

Global Momentum & Strong Order Pipeline

Remsons has secured significant orders from global OEMs, reinforcing its position as a trusted partner in the automotive supply chain. The company's order book now stands at ₹700 crores, setting the stage for sustained growth in the coming years.

Strategic Acquisitions Driving Innovation

In a bold move to future proof its portfolio, Remsons has completed three major acquisitions:

- Uniautomation (Pune) – 55% stake (May 2024): Specialists in automotive sensors.
- Bee Lighting (UK) – 51% stake (Oct 2024): A marquee name in automotive lighting and styling.
- Magal Cables (UK) – 100% acquisition (Oct 2020): Experts in Cables, Winches, and Pedal Systems.

“These acquisitions are more than expansions; they're strategic leaps into next-gen automotive technologies.”

Financial Strength & Innovation Focus

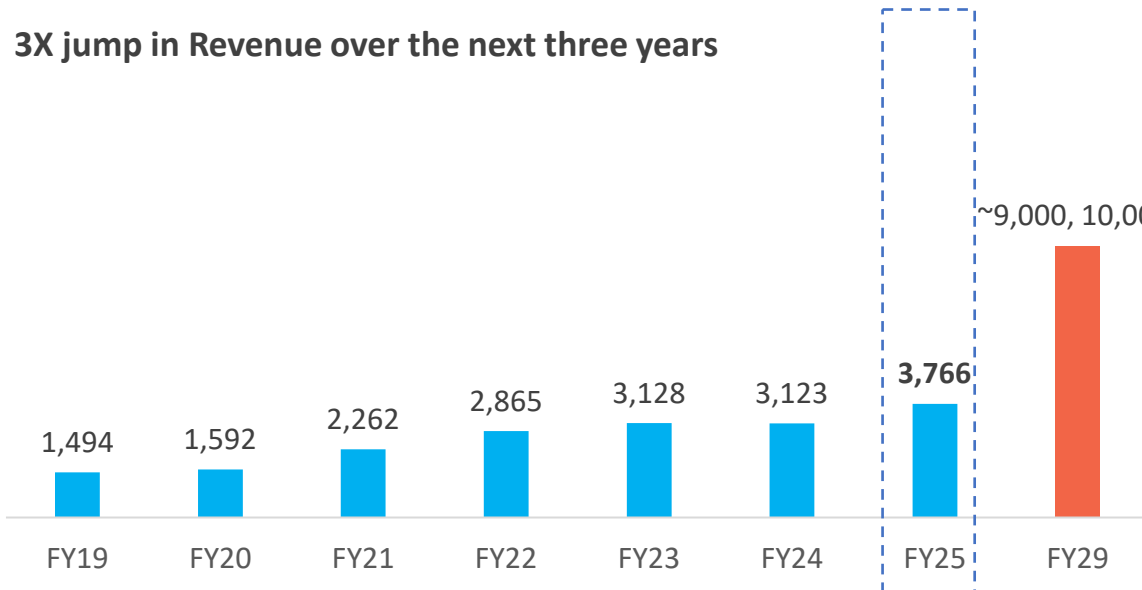
With a healthy debt-to-equity ratio of 0.63, Remsons continues to maintain strong financial discipline while aggressively investing in R&D and innovation. The company is building a robust pipeline of future-ready products to meet evolving industry demands.

“We're investing in the future — in technology, in talent, and in transformation. Remsons is on a mission to redefine mobility,”

Established Base; High Growth Trajectory

Net Revenue (Rs Mn)

3X jump in Revenue over the next three years



- ❑ Promoted by Vishwa Prakash Harlalka and his family, Remsons went public in 1995.
- ❑ Estimated Revenue CAGR of ~20% by FY29 (calculated from FY19)
- ❑ Next leg of growth from high margin businesses

HISTORICALLY

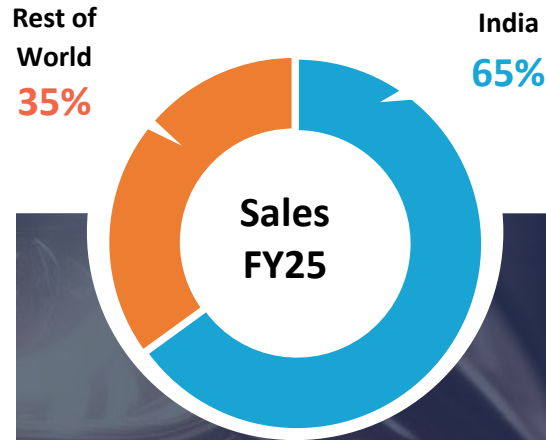
- ❑ Established a strong cable business.
- ❑ Built Loyal Customer Base with OEM's.
- ❑ Diversified Organic Portfolio preferred supplier across category of vehicles.
- ❑ Survived the industry downturn on multiple occasions and de-risked business model.

HEREAFTER

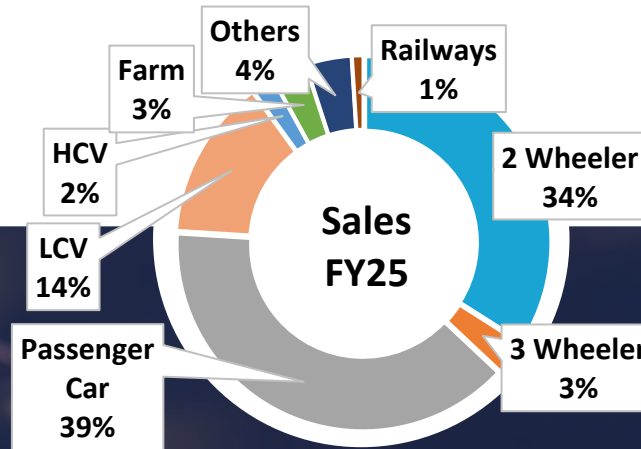
- ❑ Expanding products offering units to Next Gen
- ❑ Change management, Complete restructuring, People focused
- ❑ Moving up the value chain with high margin high value products
- ❑ Accelerating our growth journey, via JV's, collaborations and Acquisitions
- ❑ EV agnostic product portfolio
- ❑ ~Rs100 Crores of capital expenditure to be incurred over the next three years

Global and Diversified Business Model

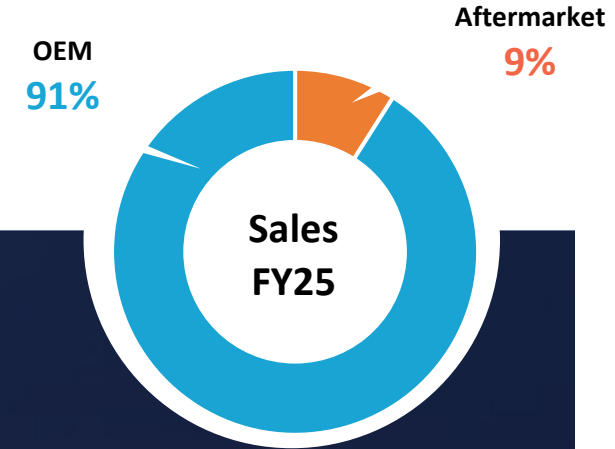
Revenue Split by Geography



Revenue Split by Segments

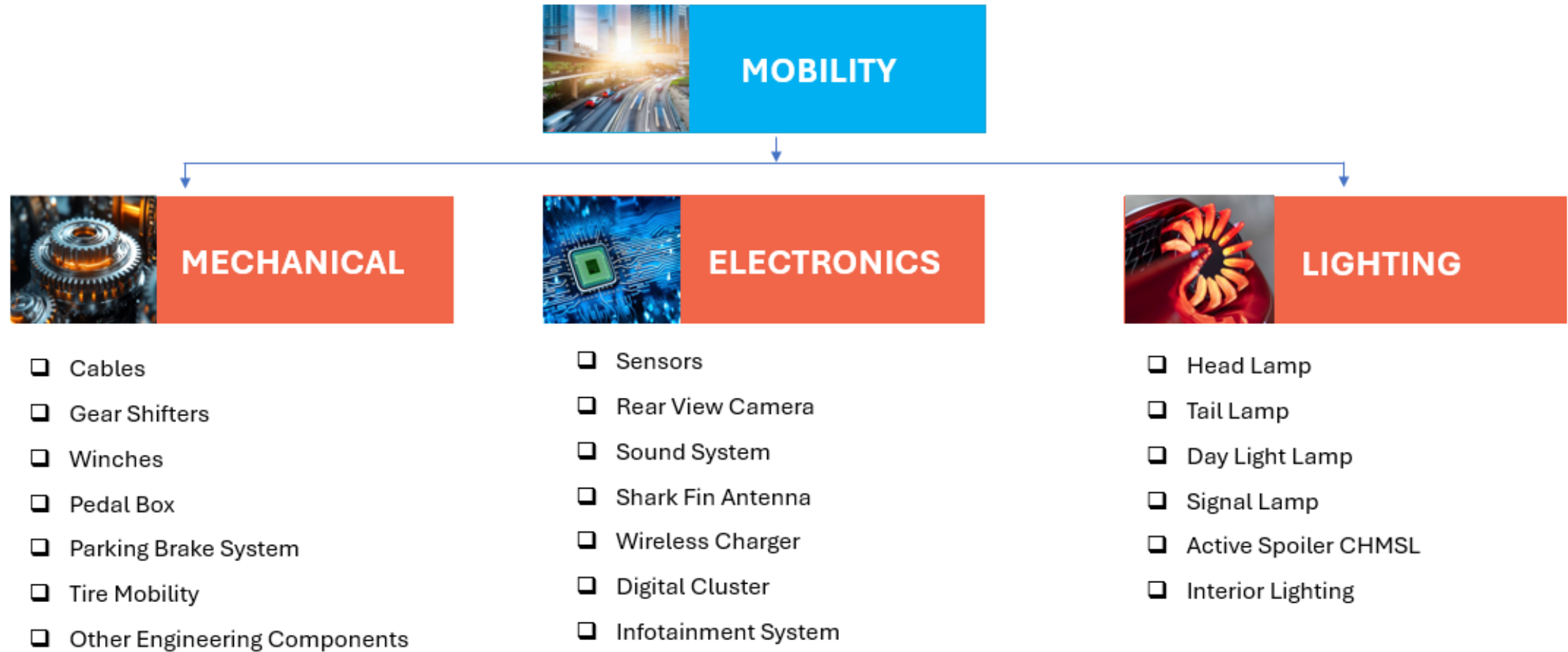


Revenue Split by Delivery

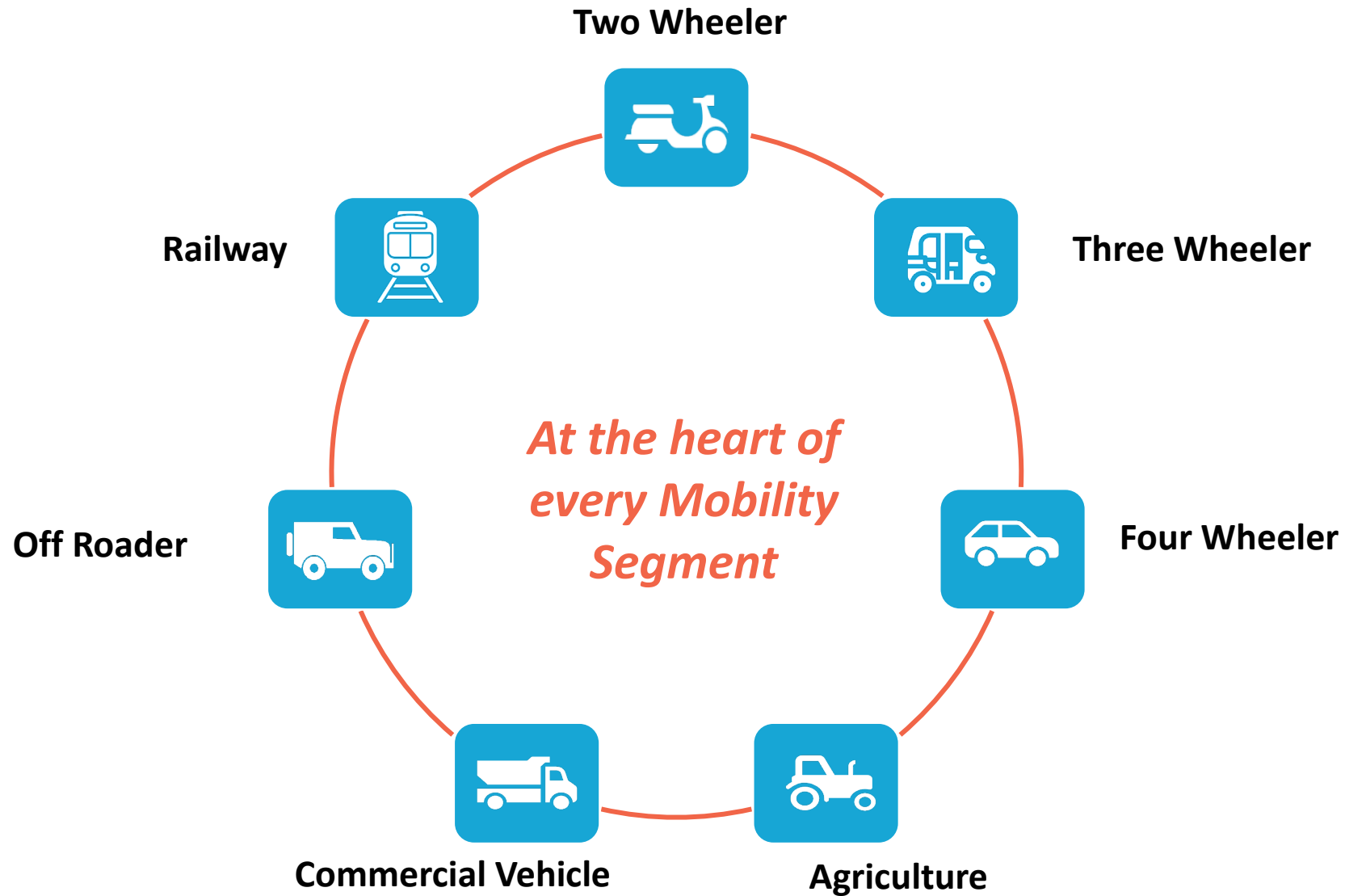


- ✓ A global business model thriving on customer-centricity, digital prowess, and strategic efficiency, cultivating key relationships and boosting profit margins.
- ✓ Engineering driven, backward integrated precision solutions provider.
- ✓ Manufacturing facilities strategically located across India in Pardi, Gurgaon, Daman, Pune and UK (Stourport & Redditch).
- ✓ Moving up the value chain in HCV segment.
- ✓ ~Rs9-10bn revenue target by FY29.

Largely EV Agnostic Product Portfolio

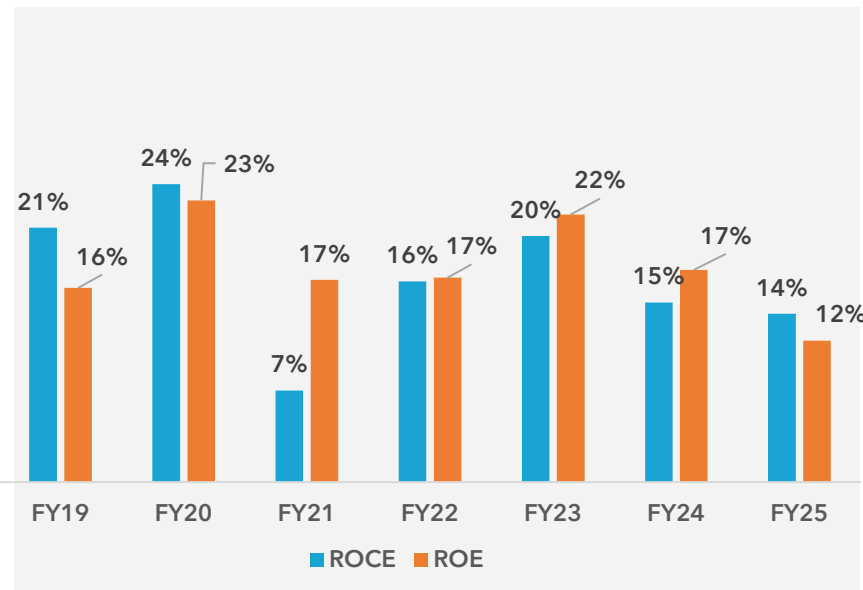


Segments

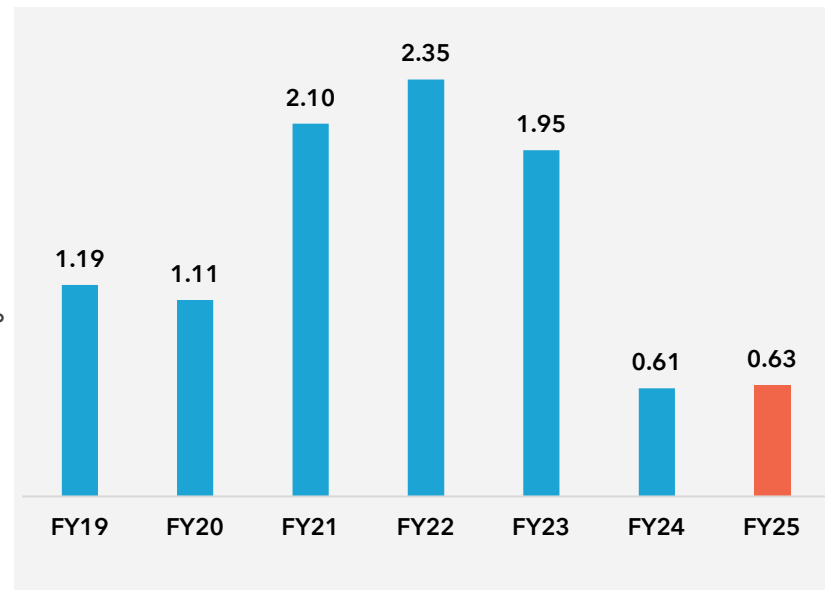


Strong Balance Sheet to support future growth

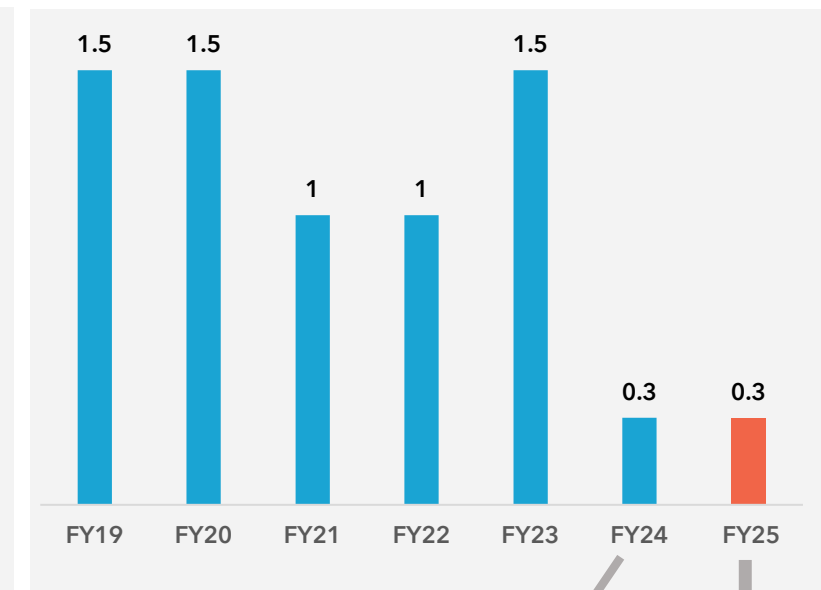
ROCE & ROE



Net Debt to Equity (x)



Dividends Paid



- FY21 Debt Surge attributed to Magal Cables, UK Acquisition.
- Capital raised to support future growth and strengthen Balance Sheet.
- Consistent history of dividend payment.

Note: ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants).

Note: Subdivision of Face Value of Equity Shares from Rs: 10/- to Rs: 2/-

Declared by Board of Directors

Maintaining Resilience: Strong Position Amid Market Headwinds

The Automotive Industry continues to face several challenges in the recent years....

**Geopolitical
issues**

**High
Inflation**

**Transition into EV
has its own
challenges**

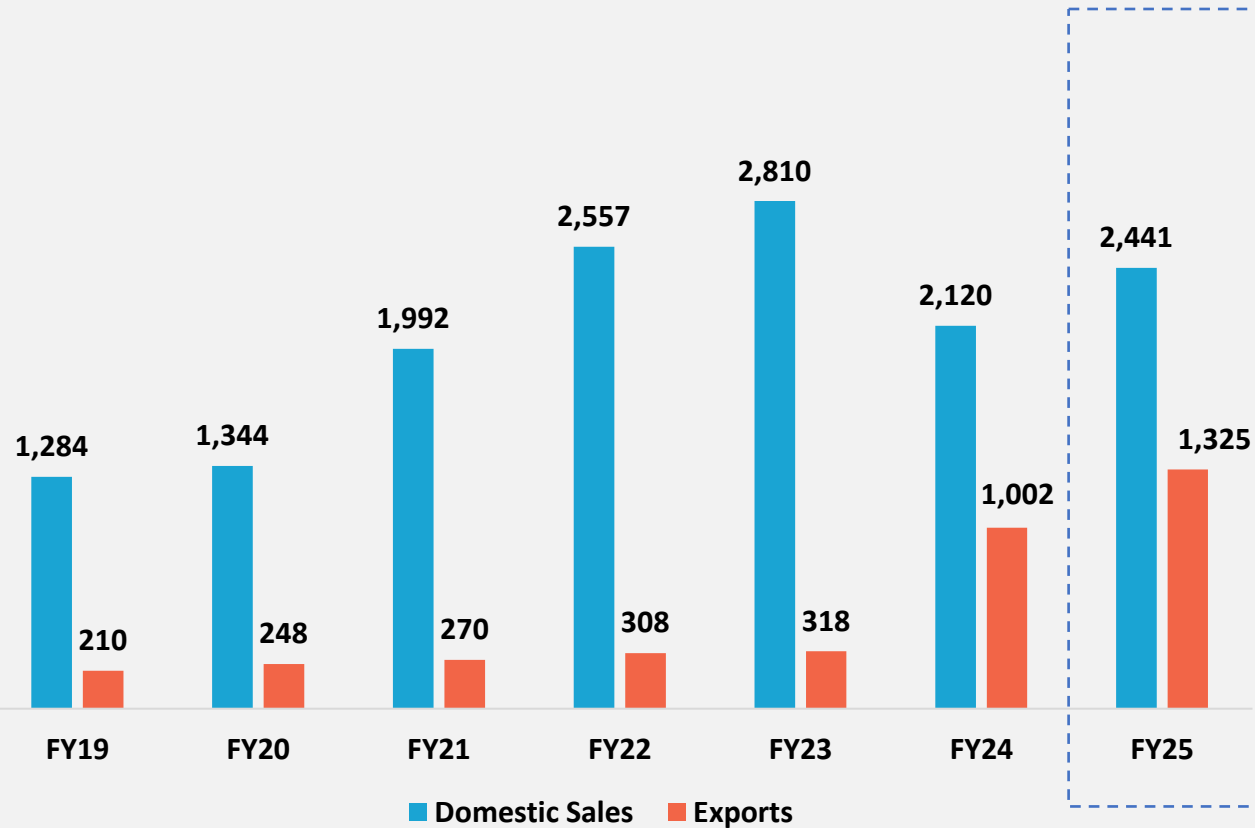
**Trade
Wars**

**High Labor Cost
Increase &
Shortage**

**Rising Input
Cost**

Remsons Approach to Staying Resilient

Geographical Revenue Structure (INR mn)



Expansion into New Technology Products



Our presence across all sectors of the auto industry



Foray into HCV Segment with Expanded Product Range

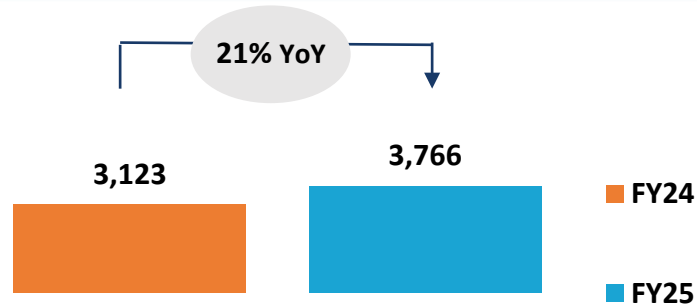


Organic and Inorganic expansion

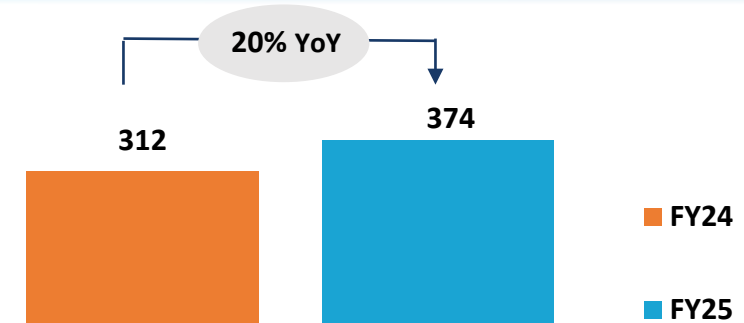
Increased focus on exports, Acquisition's and Change in Product mix has helped Remsons to grow at a steady pace

FY25 Consolidated Key Result Highlights

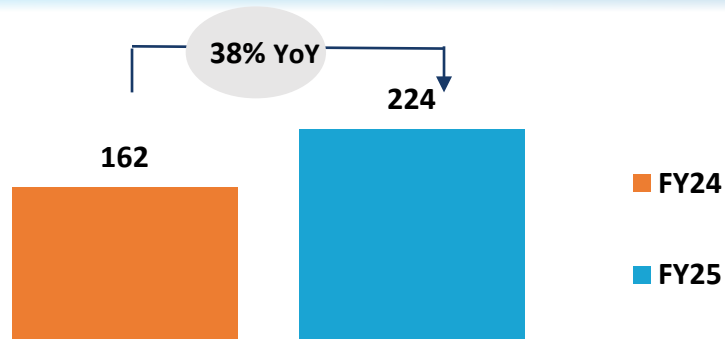
Revenue (Rs Mn)



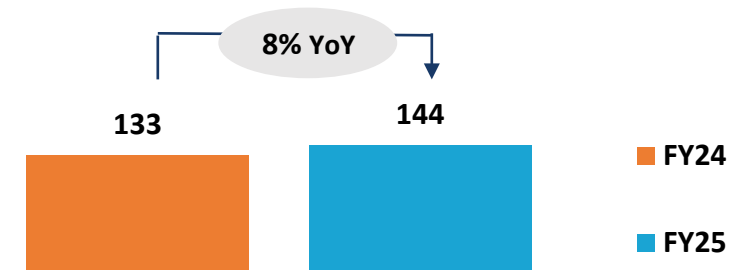
EBITDA (Rs Mn)



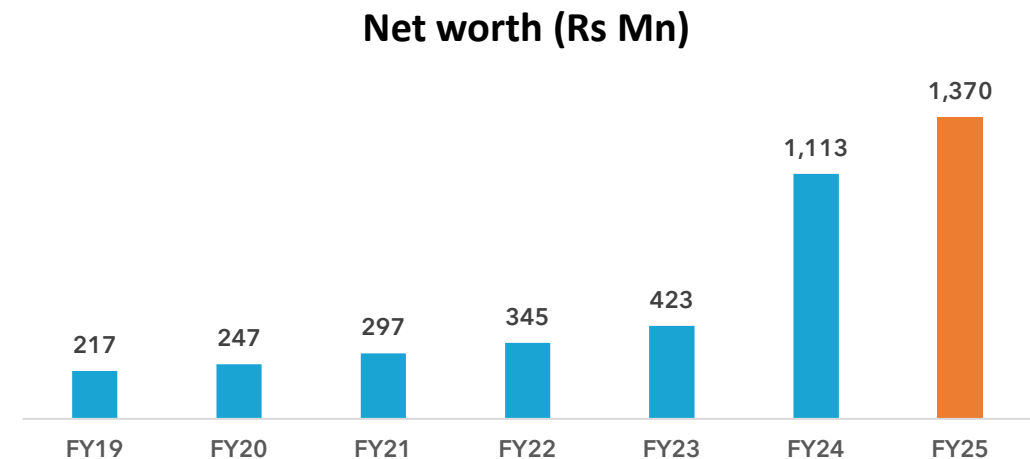
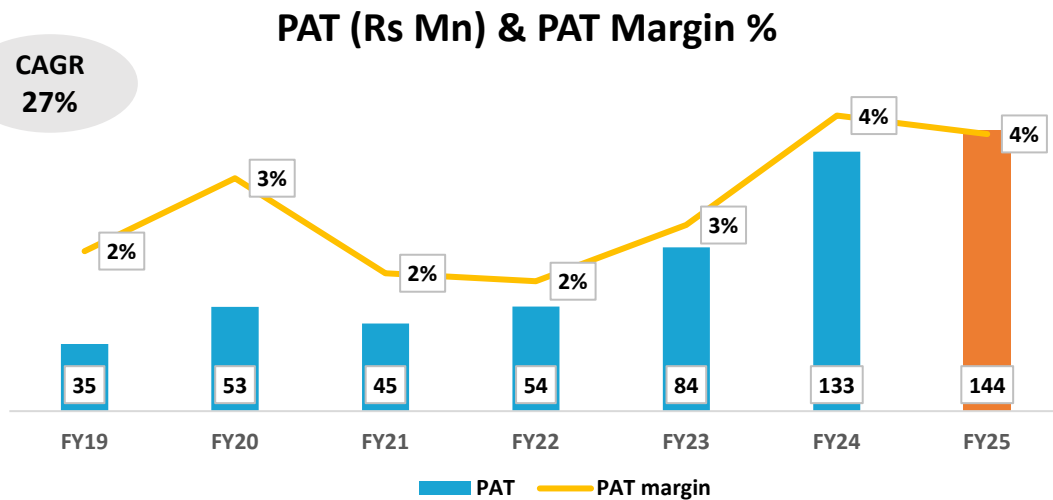
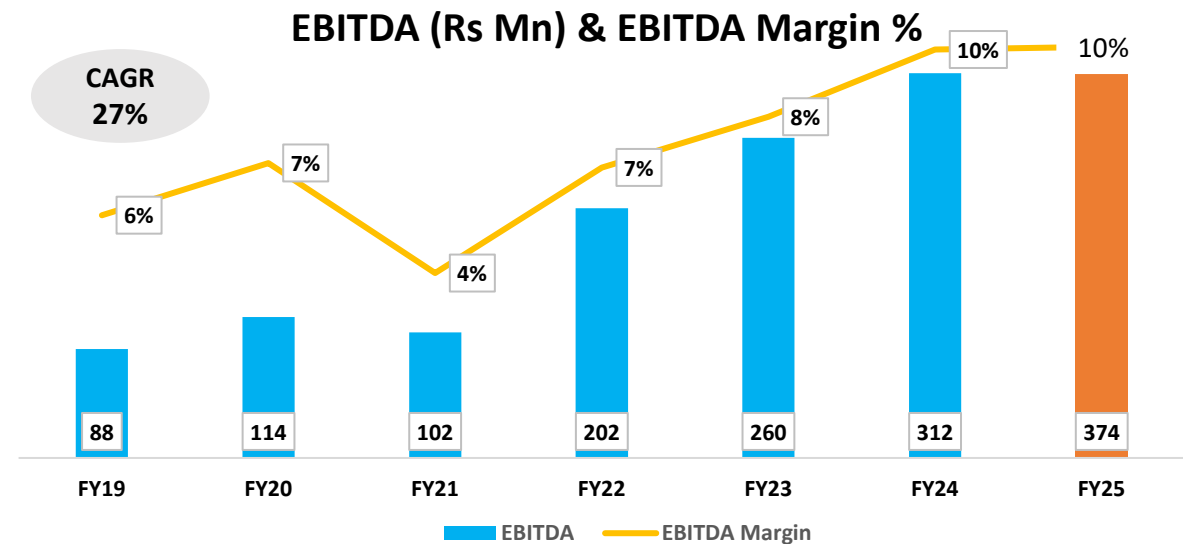
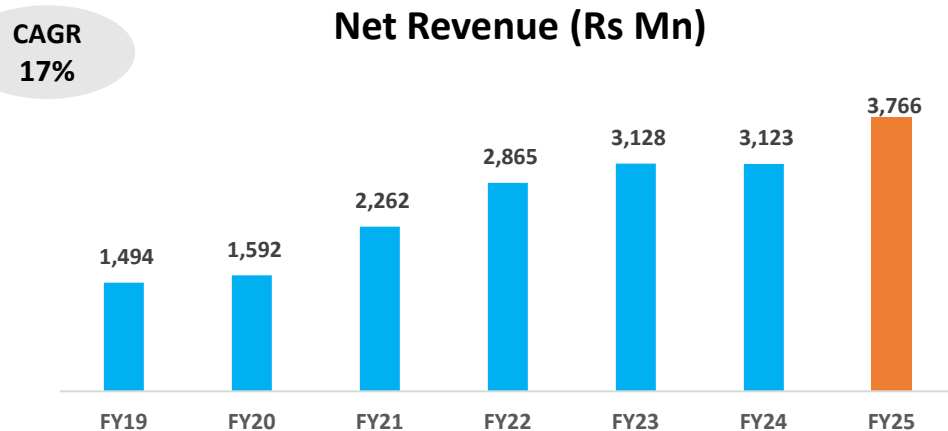
Profit Before Tax (Rs Mn)



Profit After Tax (Rs Mn)



Our Rapid Growth Milestone - Consolidated



Consolidated 4QFY25 & FY25 Financial Performance

Particulars (Rs in Mn)	4QFY25	4QFY24	YoY%	3QFY25	QoQ%	FY25	FY24	YoY%
Revenue from Operations	1,062	810	31%	1,026	4%	3,766	3,123	21%
EBITDA	110	80	37%	124	-12%	374	312	20%
EBITDA Margin %	10%	10%	45 bps	12%	-176 bps	10%	10%	-7 bps
Depreciation	17	29	-42%	38	-54%	117	110	6%
Earnings Before Interest & Tax	92	51	81%	86	7	257	202	27%
Interest	16	16	2%	17	-8%	64	68	-6%
Other Income	8	16	-52%	2	271%	33	33	-4%
Profit Before Tax	82	52	59%	64	28%	224	162	38%
Tax	16	0.08	-	17	-3%	55	29	88%
Net Profit	46	52	-11%	40	15%	144	133	7%
PAT Margin (%)	4%	6%	-205 bps	4%	442 bps	4%	4%	-47 bps
Earnings Per Share Basic* (Rs)	1.31	1.48	-	1.14	-	4.12	4.48	-
Earnings Per Share Diluted* (Rs)	1.31	1.48	-	1.14	-	4.12	4.48	-

Numbers are rounded off to nearest digit. EBIT and EBITDA exclude Other Income. PAT doesn't include Minority Interest. * Face value of equity shares of Rs. 2/-

Standalone 4Q & FY25 Financial Performance

Particulars (Rs in Mn)	4QFY25	4QFY24	YoY%	3QFY25	QoQ%	FY25	FY24	YoY%
Revenue from Operations	674	645	5%	766	-12%	2,783	2,570	8%
EBITDA	46	48	-5%	82	-44%	244	232	5%
EBITDA Margin %	7%	8%	-69 bps	11%	-389 bps	9%	9%	-27 bps
Depreciation	23	21	-9%	23	-1%	91	78	16%
Earnings Before Interest & Tax	22	27	-18%	59	-62%	153	154	-1%
Interest	13	12	5%	13	-1%	49	56	-12%
Other Income	11	8	45%	2	466%	37	25	48%
Profit Before Tax	21	23	-8%	48	-56%	150	119	26%
Tax	5	6	-9%	12	-55%	39	31	27%
Net Profit	16	17	-8%	36	-56%	111	88	25%
PAT Margin (%)	2%	3%	-31 bps	5%	-233 bps	4%	3%	54 bps
Earnings Per Share Basic* (Rs)	0.45	0.50	-	1.03	-	3.18	2.97	-
Earnings Per Share Diluted* (Rs)	0.45	0.50	-	1.03	-	3.18	2.97	-

Consolidated Historical Income Statement

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	2,262	2,865	3,128	3,123	3,766
EBITDA	102	202	260	312	374
EBITDA Margin	4%	7%	8%	10%	10%
Depreciation	44	79	91	110	117
EBIT	58	123	168	202	257
EBIT Margin	3%	4%	5%	6%	7%
Finance Cost	35	64	63	68	64
Other Income	24	7	16	33	33
Exceptional Items	33	7	-	(4)	(1)
PBT	79	74	121	162	224
PBT Margin	4%	3%	4%	5%	6%
Tax Expense	34	20	37	29	55
PAT	45	54	84	133	144
PAT margin	2%	2%	3%	4%	3%
EPS Basic*	1.57	1.88	2.93	4.48	4.12
EPS Diluted*	1.57	1.88	2.93	4.48	4.12

Consolidated Balance Sheet

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25
Assets					
Non-Current Assets					
Fixed Assets	317	344	407	424	679
Right to use assets	88	69	49	70	43
Intangible Assets	35	35	32	48	132
Intangible Assets under development	0	0	0	1	0.1
Goodwill on Consolidation	0	0	0	0	133
Capital Work-In-Progress	3	5	9	15	54
Investment Property	152	150	153	159	166
Financial Assets	20	11	13	15	35
Other Non-Current Assets	26	36	11	12	17
Total Non Current Assets	641	649	673	744	1,260
Current Assets					
Cash and Bank Balances	22	64	154	483	146
Inventories	472	462	472	496	742
Trade Receivables	427	521	547	582	762
Other Financial Asset	9	1	5	20	25
Investments	5	5	0	0	0
Loan	0	0	0	0	40
Current Tax Assets net	0	0	0	5	6
Other Current Assets	76	46	51	44	141
Total Current Assets	1,012	1,099	1,230	1,631	1,863
Total Assets	1,653	1,748	1,903	2,375	3,122

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25
Equity and Liabilities					
Shareholders funds					
Share Capital	57	57	57	70	70
Reserves and Surplus	240	288	366	1,043	1186
Non Controlling Interest					114
Net Worth	297	345	423	1,113	1,370
Non-Current Liabilities					
Long term Borrowings	344	294	321	154	406
Deferred Tax Liabilities	42	46	52	51	75
Other Long Term Liabilities	84	60	35	40	10
Long Term Provisions	4	4	4	5	4
Total Non-Current Liabilities	473	405	413	249	494
Current Liabilities					
Short Term Borrowings	303	429	449	451	407
Trade Payables	490	484	533	495	527
Other Current Liabilities	75	82	74	63	298
Short Term Provisions	10	1	3	3	10
Current tax liabilities	6	2	9	1	17
Total Current Liabilities	883	998	1,067	1,013	1,258
Total Liabilities	1,356	1,403	1,480	1,262	1,753
Total Equity and Liabilities	1,653	1,748	1,903	2,375	3,122

Numbers are rounded off to nearest digit. Other Current Liabilities include Lease Liabilities and Other Financial Liabilities

Strong Global Footprint

Strategically located manufacturing capabilities



Gurugram, Haryana



Pune, Chakan



Shirwal



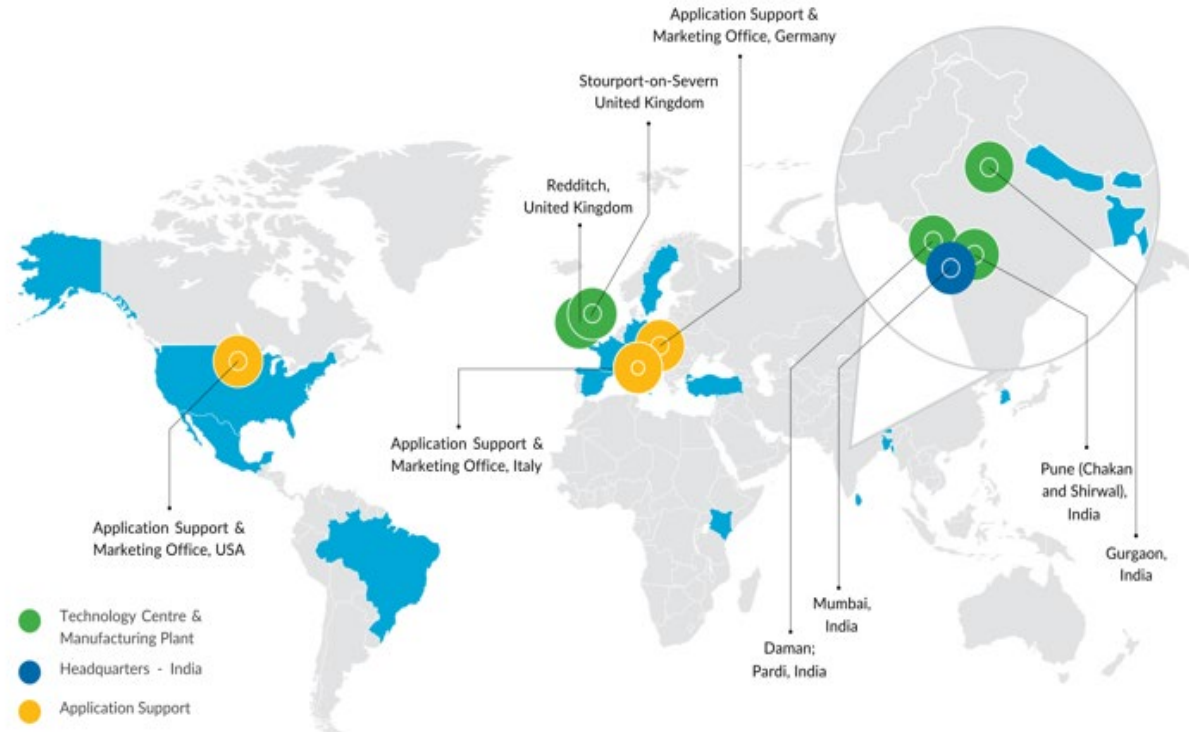
Pardi, Gujarat



Stourport (UK)



Redditch (UK)



Our Presence

- United Kingdom
- France
- Mexico
- USA
- Germany
- Austria
- Sweden
- Italy
- Spain
- Turkey
- Singapore
- Nepal
- Sri Lanka
- Bangladesh
- Brazil
- United Arab Emirates
- South Korea

Application Support Office

- Italy
- Germany
- USA

Technology Centre

- Gurugram
- Pune
- UK

REVENUE SPLIT



Expanding Manufacturing Footprint – Magal Cables



- ✓ Acquired Magal Cables, UK in 2020 which was our existing client
- ✓ Got an access to cater to marquee global clients
- ✓ The unit specializes in the production of Control Cables, Pedal Boxes, Winches, Jacks and Gear Shifters
- ✓ Cross pollination of products leading to Technology access for the Indian Markets.
- ✓ Magal Cables Ltd has been renamed to Remsons Automotive UK Ltd

Remsons Scales New Heights with Record-Breaking Deal



Awarding Entity - **Stellantis N.V. North America**



Size of the order - **Over INR 300 crore.**



Time period - **7 years**



Nature of order - **Supply of Auto Control Cables for Stellantis Group Companies**

STELLANTIS

Clientele:



Jeep



Acquisition of Astro Motors

Astro Motors is an emerging EV innovator in cargo, loader, passenger, and micro-mobility segments. Remsons' strategic entry into the electric three-wheeler space accelerates its push toward sustainable, high-growth mobility solutions



Growth & Expansion

- Expanding dealer network across India
- Passenger 3-WH EV launch planned in 4–6 months
- Targeting Top 5 EV three-wheeler brands in India within 3 years

Stake Acquired

51% in Astro Motors

Deal Value: Rs 14 crore

- Rs.4 crore via equity shares
- Rs. 10 crore in cash

Strategic Rationale for Remsons

- Entry into the electric three-wheeler market
- Tapping into high-demand last-mile delivery segment
- Diversifies & strengthens Remsons' EV portfolio

The India electric three-wheeler market size reached USD 1,174.1 Million in 2024. Looking forward, the market is expected to reach USD 3,782.3 Million by 2033, exhibiting a growth rate (CAGR) of 13.19% during 2025-2033.

Acquisition of BEE Lighting



BEE Lighting is UK based automotive lighting company, excelling in design, engineering, and manufacturing. The company specializes in various external and internal lighting solutions with LED and Adaptive Driving Beam (ADB) systems.

- ✓ Acquired 51% stake of BEE lighting at GBP 3.0 million
- ✓ BEE Lighting has its own state of the art manufacturing facility equipped with testing, simulation and a dust chamber
- ✓ The acquisition is in line with Remsons strategy to diversify and expand its portfolio of EV agnostic products
- ✓ This acquisition has further enhanced Remsons' EBITDA and profit margins



Shift in Industry Trends



Electrification



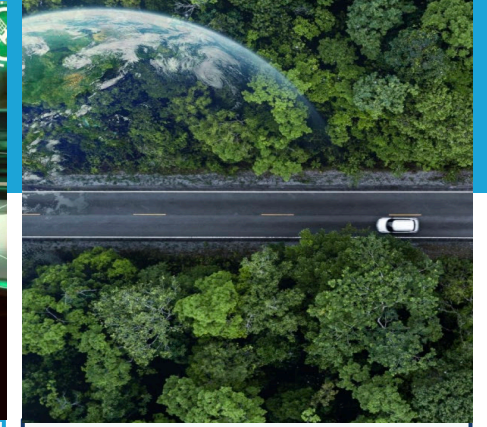
**Premiumization
and feature
laden vehicles**



**Government
Policies**

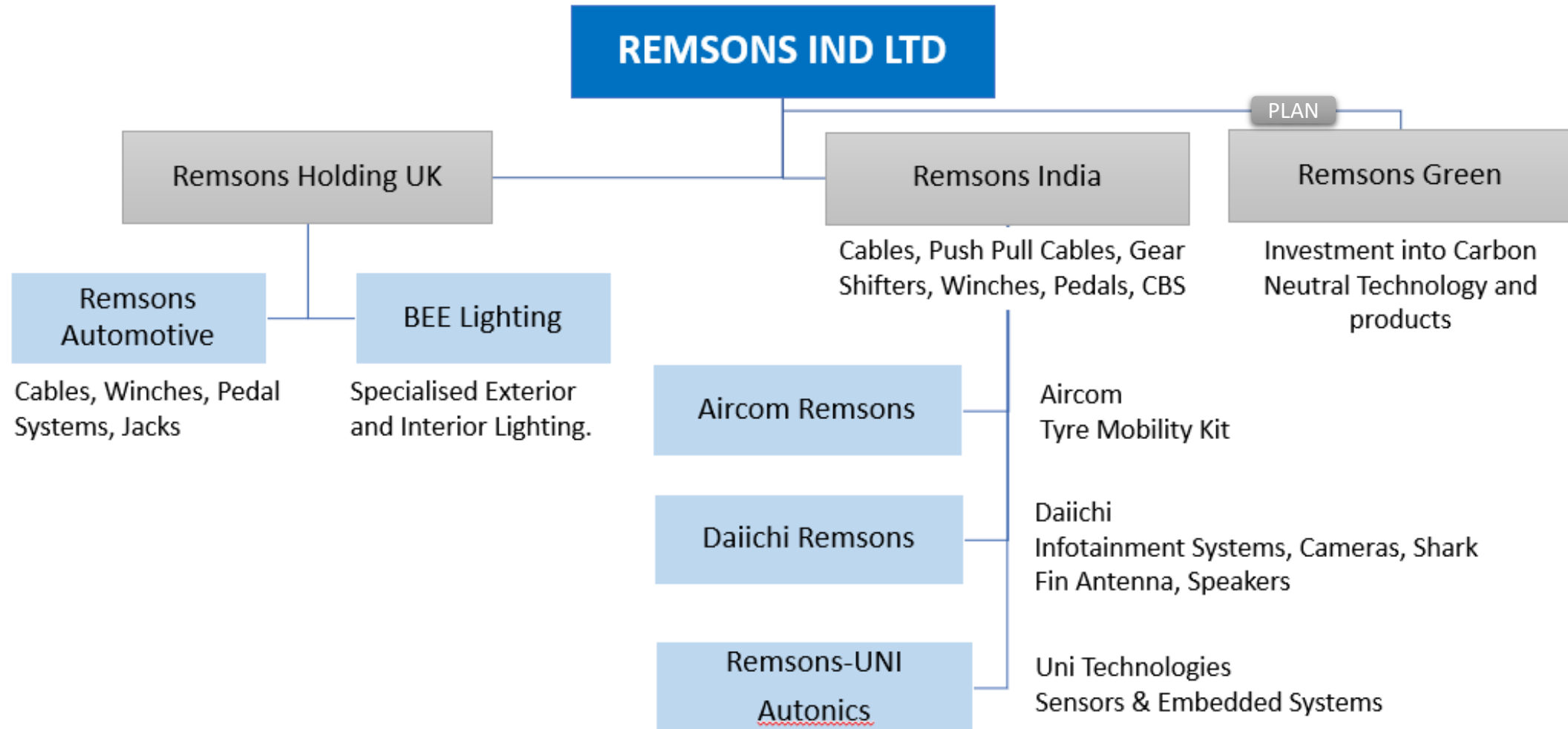


**Rising
population of
young and HNI's**



**Green
Mobility**

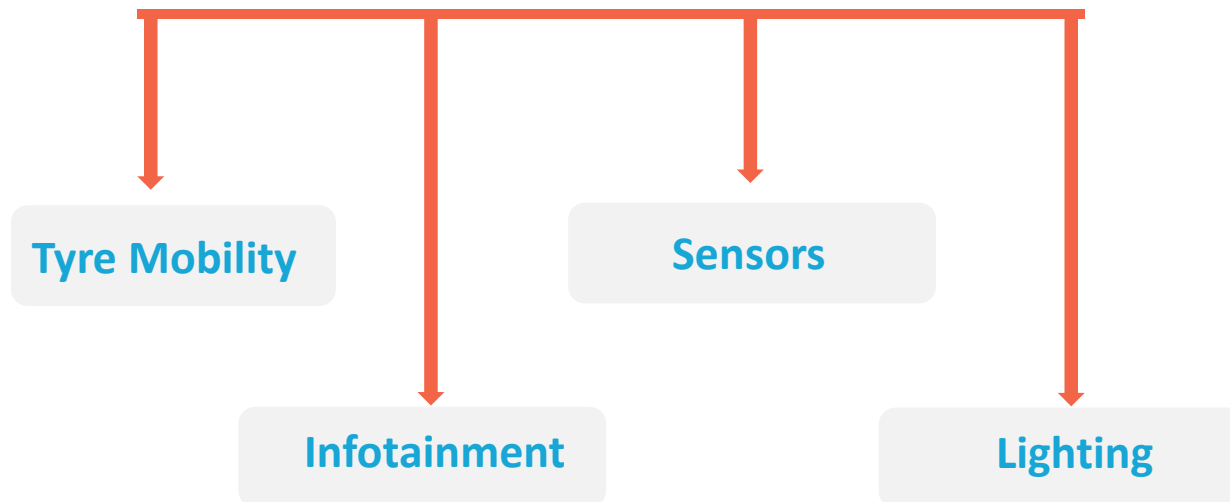
We are observing and enhancing our Product Portfolio



Why the Inorganic Path?

From India's leading Control Cable manufacturer,
We have diversified.

JV's & Acquisitions



> Why the inorganic way?

- ✓ Cash Flow Management
- ✓ Improved Margins
- ✓ Global Partnerships
- ✓ Asset Light
- ✓ In-house Execution

Our Foray into Tire Mobility Kit



✓ Entered into exclusive JV with Aircom Group, Poland, wherein Remsons has 26% stake

✓ A further journey could be continued for 1000 kilometers with a maximum speed of 80km/h (50mph)

✓ Requirements for existing OEM's and strong aftermarket prospects

✓ The kit effectively replaces the need of a regular spare wheel

✓ High growth opportunity directly co related to number of cars produced, which is anticipated to grow at CAGR of ~6-9% each year

✓ Sustainability a key focus: Eco Friendly Sealant

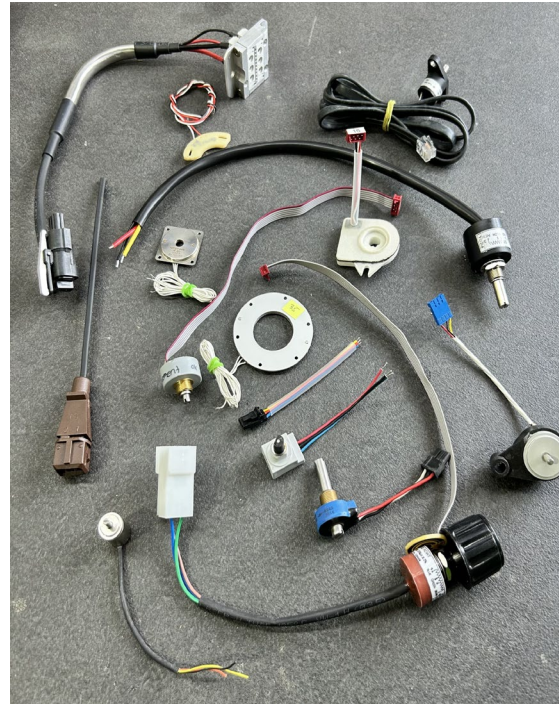
JV with DAIICHI for Automotive Electronics

India's automotive electronics market is likely to cross \$18 billion by 2027 from \$ 6 billion in 2020 with a CAGR of 17%, with average electronic component cost per passenger vehicle projected to reach nearly INR200,000 by 2027.

- ❑ 50:50 JV with Daiichi, part of Dogan Group, one of the largest conglomerates in Turkey.
- ❑ Daiichi is a preferred OEM to Stellantis Group, Hyundai, Ford, Daimler, IVECO, Navistar, VW, Mahindra, ISUZU.
- ❑ The JV will focus on developing advanced electronics solutions tailored to meet the demands of next-generation vehicles, including:
 - ❑ Infotainment Systems,
 - ❑ Digital Clusters,
 - ❑ Rear View Cameras,
 - ❑ USB chargers,
 - ❑ Shark Fin Antennas,
 - ❑ AVAS system,
 - ❑ DMS



Acquisition of Uni Automation SENSORS & Embedded Technologies



REMSONS-UNI
AUTONICS

- ❑ Majority Shareholding in Uni-Automation, a Sensor Manufacturing Company established since 1985
- ❑ In-House Design, Manufacturing, Validation, Software Development, Industry Leading 10,000 Clean Room

A wide array of sensors including Throttle Position, Fuel Level, Temperature, Brake, Hall effect-based sensors, etc to meet all industry requirements

Automotive



BOSCH



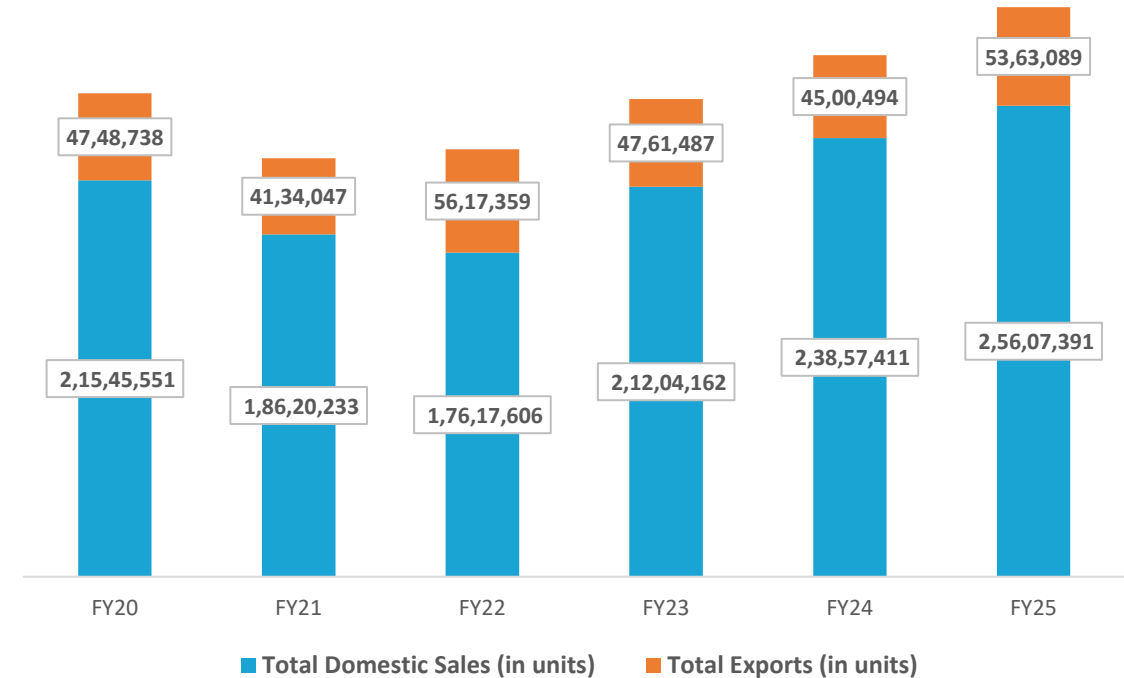
DYNAPAC



Sectoral Tailwinds to Support Future Growth

- India is projected to be one of the largest global automotive and mobility hub.
- In India, only 29 out of 1000 people own a car, compared to 226 in China and 581 in the US, underscoring significant growth potential in the Indian market.
- The Indian auto-component industry is poised to attract investments of approximately USD 6.5-7 billion in the next five years, nearly doubling the expenditure compared to the USD 3.5-4 billion invested in the last five years.
- The Indian automobile industry is projected to achieve a CAGR of 8.1%, propelling it to a value of USD 160 billion by 2027.

Domestic consumption and Export Trends of Automobiles in India



Source: 1) <https://www.moneycontrol.com/news/business/indian-auto-component-industry-logs-13-growth-to-36-1-billion-in-h1fy24-11928591.html>
 2) <https://timesofindia.indiatimes.com/auto/policy-and-industry/auto-sector-to-be-key-driver-of-indias-growth-from-fifth-to-third-largest-world-economy-pm-modi/articleshow/103600182.cms?from=mdr>
 3) <https://www.cnbctv18.com/economy/auto-component-industry-to-invest-7-billion-over-next-5-years-to-expand-capacity-upgrade-tech-18611251.htm>
 4) <https://www.siam.in/statistics.aspx?mpgid=8&pgidtrail=13>

Cables

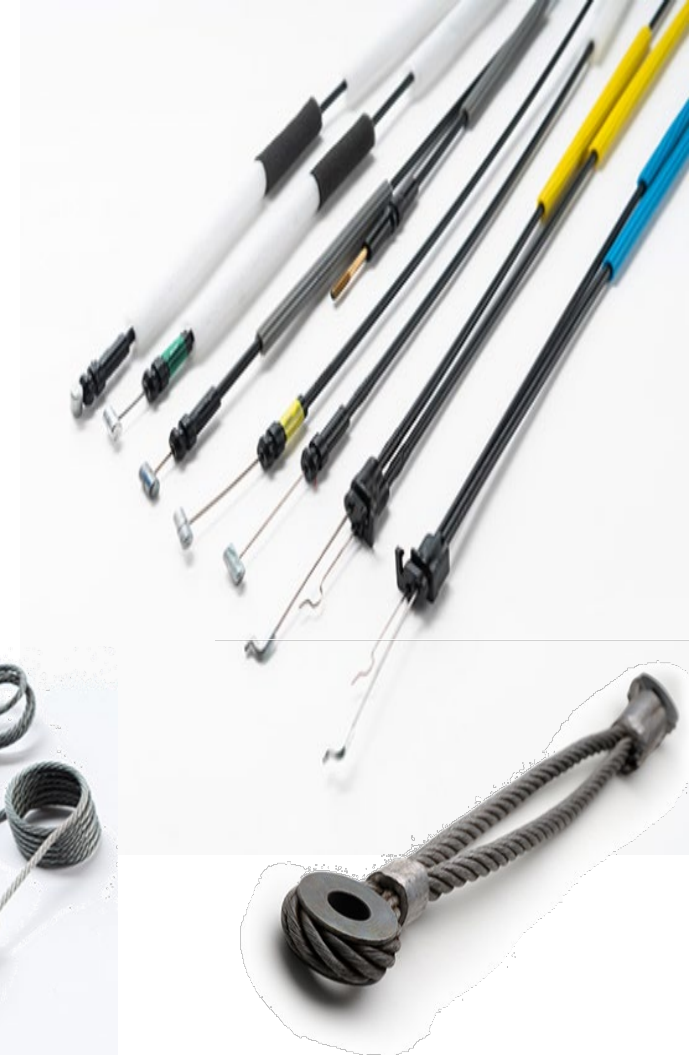
Our diverse cable portfolio offers an eco-friendly alternative for elevated passenger travel. Harnessing innovative technology, these cables pave the way for sustainable and efficient means of commuting above ground.

Diverse Cable Portfolio:

Parking Brake Cable ,Clutch Cable, Hood Release Cable with Mechanism, Fuel Flap Release with Mechanism, Boot Release Mechanism with Cable, Door Cables, Seat Cables, Throttle Cable, Flexible Shafts, Sunroof Cable, Pull to Stop, Decompressor, Choke, Retainer Cable, Window Regulator Cable, Winch Cable

Applications:

- ☐ Small and Light Commercial Vehicles
- ☐ Medium and Heavy Commercial Vehicles
- ☐ Farm Equipment (Lawn Movers, Tractors)
- ☐ Railway, Defence and Aerospace
- ☐ Rear Engine Buses
- ☐ Two Wheelers
- ☐ Passenger Cars



Push Pull Cables

In-house validation ensures the excellence of our push-pull cables. We specialize in crafting these cables, offering swift solutions with quick-fix end fittings.

- ❑ Integrated Design & Manufacture Capability
- ❑ Design of Push Pull Cables ranging from Conduit Dia 3 MM To Dia 18 MM
- ❑ Heat Shield Protection



Applications:

- ❑ Small and Light Commercial Vehicles
- ❑ Medium and Heavy Commercial Vehicles
- ❑ Farm Equipment (Lawn Movers, Tractors)
- ❑ Railway, Defense and Aerospace
- ❑ Rear Engine Buses
- ❑ Off-Highway Equipment
- ❑ Passenger Cars
- ❑ Marine



Brake Mechanism

Parking Brake Mechanism

This product is designed to meet customers mechanical needs to ensure good braking performance and aesthetic integration with car's interiors.

Covers all parking brake types from low-tech all steel units to high-tech aluminum and plastic solutions.

Application

Comprehensive range covering all vehicle classes, including light commercial and 4x4 vehicles.



Combi Brake Mechanism

This product activates both the front and rear brakes simultaneously. Besides, when the rear brake is pressed, it eases handling of two-wheelers along with providing better control over the vehicle.

It also provides shorter braking distance and stability for the safety of the rider.

Application

Two Wheelers



Gear Shift Systems

We offer comprehensive shifter systems, encompassing style elements (bezel, boot, knobs) to gearbox components (levers, cables, and brackets), tailored to customer specifications and inputs.

- ❑ Complete Assembly with Cables.
- ❑ From The Style (bezel, boot, and knobs) to the lever, cables and brackets located in the Gearbox, we design shifter system based on customers Inputs and requirements.
- ❑ Result of collaboration has helped to improve Performance, Reduce Costs and maintain high level of Reliability.

Applications:

- | | |
|--|-------------------------|
| ❑ Small and Light Commercial Vehicles | ❑ Off-Highway Equipment |
| ❑ Medium and Heavy Commercial Vehicles | ❑ Passenger Cars |
| ❑ Farm Equipment (Lawn Movers, Tractors) | ❑ Rear Engine Buses |
| ❑ Railway, Defence and Aerospace | ❑ Marine |
| | ❑ Trailers |



Winches

Develop and supply innovative winches that help to solve the problem of lifting the under-floor spare wheel. It requires minimal effort to stow or lift heavy wheels with these winches.

- ❑ One of the first companies to solve the problem of Under-Floor Spare Wheel Lift and Storage.
- ❑ As a pioneer we continue to develop and supply innovative ways of manufacturing this product

Applications:

- ❑ Small and Light Commercial Vehicles
- ❑ Medium and Heavy Commercial Vehicles
- ❑ Passenger Cars
- ❑ Rear Engine Buses



Jack Kit

A comprehensive product which is available in traditional steel and aluminum with lightweight plastic components.

- ❑ Lifting components for many Non-Automotive Applications.
- ❑ Wide Ranging Puncture Management Equipment, including Jacks, Wrenches, Tool Kits And Stowage Systems.
- ❑ Available in steel & aluminum with Lightweight Plastic Components, having options for Light To Medium Duty Y-Types and Scissor Types To Pillar Jacks And Hydraulic Bottle Jacks.

Applications:

- ❑ Each and every type of vehicle



Pedal Box Assembly

We design, develop and supply accelerator, brake and clutch pedals, either as individual components or as combined assemblies. This product proves to be very efficient and easy to use.

- ❑ Capability to design, develop & supply Accelerator Brake and Clutch Pedals, either as individual components or as combined assemblies.
- ❑ The Pedal-Box Range demonstrates the application of Lightweight Plastic Materials, Crash Systems and Cosmetic Enhancements.

Applications:

- ❑ Variety of vehicles from small family hatchbacks to supercars.



Leading Partnerships Fuelling Our Growth

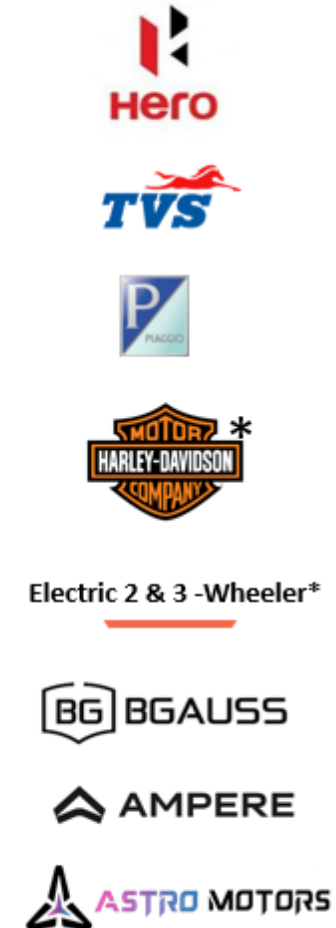
Passenger Cars (Tier – I)



Commercial Vehicles



2 & 3-Wheeler



Agriculture



*Tier II

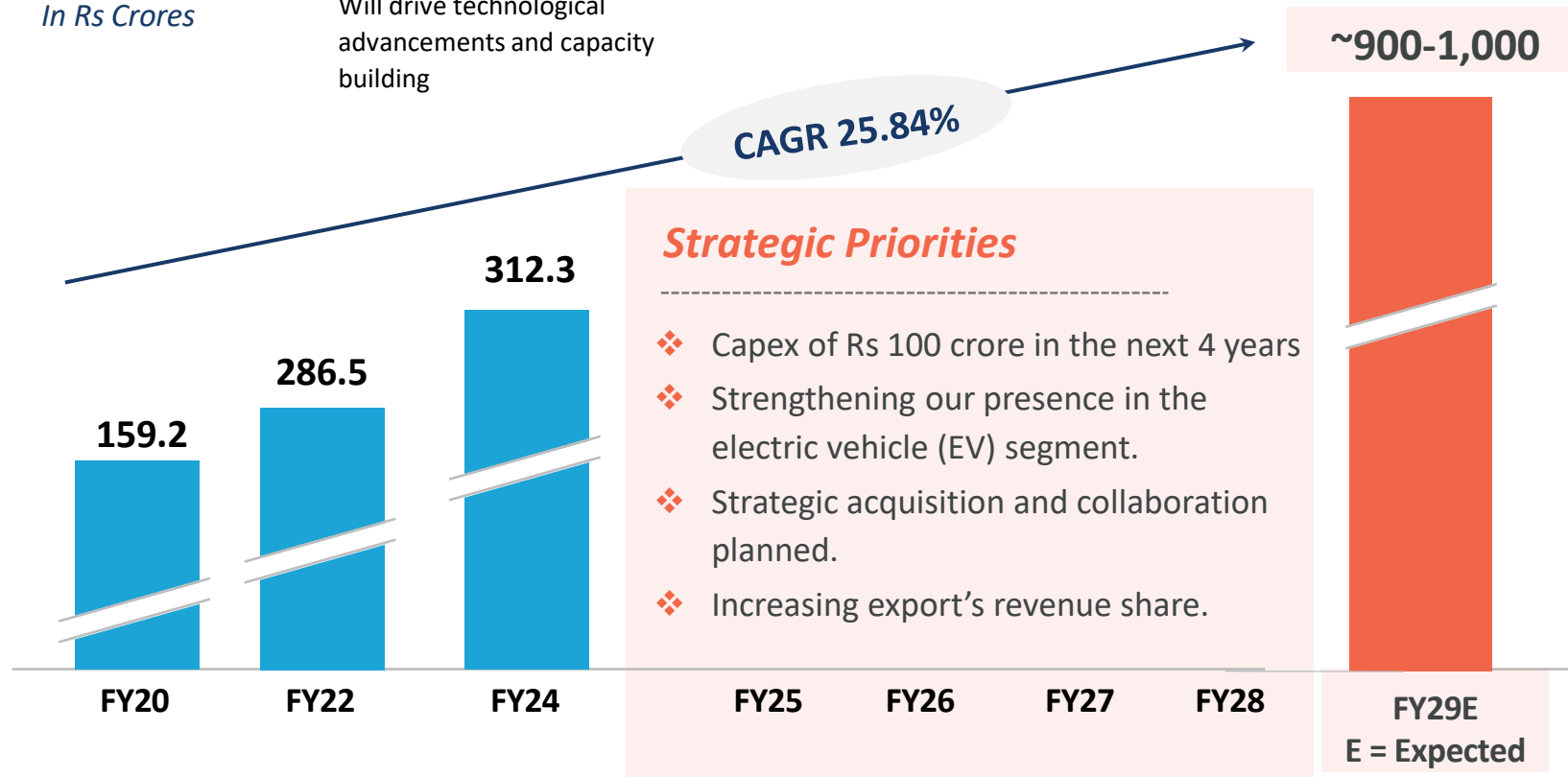
Way Forward

With a robust action plan, a diversified portfolio and strategic partnerships, Remsons is confident in accelerating its growth and reaching new heights of success.

Strategic Roadmap

In Rs Crores

 Planned capex of **Rs 100 crore**
Will drive technological advancements and capacity building



Strategic Priorities

- ❖ Capex of Rs 100 crore in the next 4 years
- ❖ Strengthening our presence in the electric vehicle (EV) segment.
- ❖ Strategic acquisition and collaboration planned.
- ❖ Increasing export's revenue share.

Key Focus Areas

- Enhance the product development process.
- Swiftly adapt to evolving market dynamics.
- Remain committed to sustainability by embedding eco-friendly practices
- Entry into the U.S. market.

Our Commitment

- Maximize stakeholder value with passion and dedication
- Continue improving the business model by advancing the value chain, ensuring resilience and adaptability to lead in a competitive environment

Our Milestone

1959-73



1959

Remsons Ltd was formed as a trading company

1960-73

Introduced control Cables and Pressure die cast cable ends in India for the first time.

2001-20

2001

Indigenous manufacturing of gear shift with cables started in India

2018-19

Opening of marketing and technical support office in USA and Europe

2020

Acquisition of Magal Cables,UK
Remson's first Global Production Unit now Rebranded as Remsons Automotive

2021-23



2022

New state-of-the art facility started at Chakan, Pune

2023

- Signed JV with Daiichi (Turkey) for Electronics products.
- Signed JV with Aircom (Poland) for Tire Mobility Kit

2024 - 25

2024

- Acquisition of Uni-Automation a Sensor manufacturing Company in Pune.
- Acquisition of BEE Lighting, UK



2025

- Invested 51% Stake in Green Energy by way of Electric Mobility
- Acquired Railway Business, and established Remsons Edge with 51% Holding.

Management Profile



Chairman & MD

Krishna Kejriwal

- Science graduate, from University of Bangalore and has ~ 43 years of experience across production, marketing, exports, accounts, finance, banking and overall administration of the Company.
- Current Primary Focus on Corporate Governance, ESG, Finance.
- He has held the prestigious position of President of Bombay Industries Association, President of Automotive Component Manufacturers Association of India (ACMA) & President Rotary Club of Bombay West.



Whole-Time Director

Rahul Kejriwal

- He has ~20 years of experience in the field of management and is involved in key strategic decisions relating to acquisition of new technologies and in-organic growth avenues.
- Primary Focus is on Acquisitions and Joint Ventures for diversification into various fuel agnostic technologies.
- He has attended various specialized management courses from IIM, Ahmedabad.

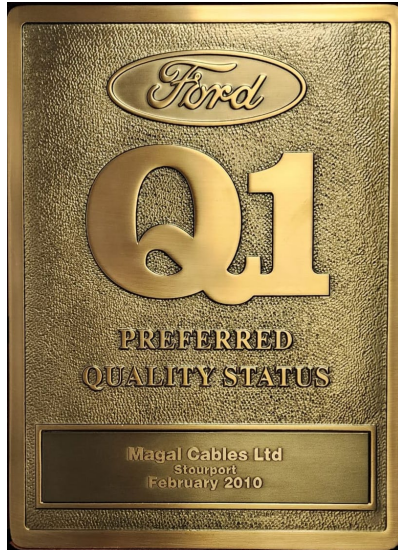


CEO

Amit Srivastava

- A seasoned professional ~30 years' experience with reputed corporates- Essar Group, Aditya Birla Group, Bridgestone, Apollo Tyres managing P&L responsibility for Domestic and Export.
- Proven track record in Business Turn-Around, Change Management, Organizational Restructuring, Business Strategy, Strategic Alliances and International Business.
- He has completed Senior Management Program along with courses Managing Strategic Alliances, Supply chain Management from IIM Ahmedabad and Sales Management Program from Administrative Staff College of India.
- Certified "Great Manager to Work With" by the Great Manager Institute.

Remsons Quality Certifications



FOUR
YEARS IN
A ROW



ASES Certified



Recognitions and Honors: Celebrating Our Wins



Sustainability

GOLD RATING OF SUSTAINABILITY



This result places our company among the top 5% percent of companies assessed by EcoVadis (95+ percentile).

EcoVadis is the world's most trusted provider of business sustainability ratings. They cover four sustainability themes: Environment

- Labour & Human Rights
- Ethics
- Sustainable Procurement.



MEMBER OF THE UN GLOBAL COMPACT



The Ten Principles of the United Nations Global Compact are derived from: the Universal Declaration of Human Rights, and the United Nations Convention Against Corruption.

- Environment
- Labor & Human Rights
- Anti-Corruption



CORPORATE SOCIAL RESPONSIBILITY – AWARD 2023



Education to the handicapped, the poor and the marginalized children in rural areas, tribal villages and urban slums is a priority concern for IDF. We are also focusing on Women Empowerment Programs providing adult education and vocational training to women



GENERATION OF 500 KVA PER MONTH



In keeping with the efforts of Clean and Renewable energy, Two of Remsons Units are Solar Powered generating almost 500 KVA per Month



Great Place To Work Certified



Ranking: Top
25
India's Best
Workplaces in
Manufacturing



Ranking: Top
25
India's Best Building
a Culture of
Innovation by all



Thank You



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