

12<sup>th</sup> February, 2026

To,  
The Manager  
Department of Corporate Services  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400 001  
**Scrip Code: 530919**

To,  
The Manager - Listing  
**National Stock Exchange of India Limited**  
Exchange Plaza, 5<sup>th</sup> Floor, 'G' Block,  
Bandra Kurla Complex,  
Bandra (East), Mumbai - 400 051  
**Symbol: REMSONSIND**

Dear Sir / Ma'am,

**Sub.: Investor Presentation**

Pursuant to the provisions of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find attached herewith Investor Presentation titled "Remsons Industries Limited Investor Presentation Q3 / FY25-26".

The presentation is also being uploaded on the website of the Company i.e. [www.remsons.com](http://www.remsons.com).

Kindly take the same on your record.

Thanking You,

Yours faithfully,

For **REMSONS INDUSTRIES LIMITED**

**ROHIT DARJI**  
COMPANY SECRETARY & COMPLIANCE OFFICER

Encl.: A/a




# REMSONS Industries Limited

Earnings Presentation  
3Q & 9M FY26







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## Safe Harbor



Initially founded by Mr. V Harlalka as a cable manufacturing company, Remsons has diversified into high-tech fuel agnostic products. As an OEM manufacturer Remsons supplies to two, three and four-wheeler vehicles, commercial vehicles and off highway vehicles across India and globally

EV

All new Products range is for EV and fuel agnostic.

20+

Countries Exports.

Over 60 Years

Of experience in the automotive sector.

250+

Dealers.

Business Diversification

Sensors, Lighting, Electronics & Tire Mobility Kit, Rail and Defence.

4,00,000 Sq. Ft.

Built - up manufacturing facility

600,000,000

Parts fitted across all segments.

Top 25

India's Best Building a Culture of Innovation by all.

Top 25

India's Best Workplaces in Manufacturing.

20

OEM's

6

Global Technology Centers

2 Technology Centers in England (UK).

4 Technology Centers in India.

Mobility

Mechanical

- Gear Shifters & Cables
- Winches
- Engineering Components

Electronics

- Sensors
- Infotainment
- Speaker Systems

Lightings

- Head & Tail Lamps
- Day Light
- Running Lamp
- Interior Lighting

Electric Mobility

- 3 - WH Electric Vehicle in Passenger and Cargo.

# Key Highlights of 9M FY26

Preferred supplier of high precision components to two, three, and four - wheeler vehicles, commercial vehicles, and off - highway vehicles

**Rs 3383 Mn**



**Revenue**  
(9M FY26)

**Rs 386 Mn**



**EBITDA**  
(9M FY26)

**Rs 128 Mn**



**Net PAT**  
(9M FY26)

**0.63x**



**Net Debt to  
Equity ratio**  
as at March,2025

**11%**



**EBITDA  
Margin**  
(9M FY26)

**4%**



**PAT  
Margin**  
(9M FY26)

## •CV Shifter Order Win

Received business award from a leading Commercial Vehicle Indian OEM Manufacturer for Gear Shifter with Push Pull Cables worth Rs 60 Cr, which is to be executed over a period of five years.

## •Brazil Tech Partnership

Remsons Announces Strategic Technical Licensing Agreement with AUSUS Automotive Systems do Brasil LTDA for Technology Transfer to Serve Brazilian OEMs

## •Lighting Design Order Win

BEE Lighting Ltd has secured a significant INR 12 Cr order from a Global Multinational OEM for the design and development of exterior vehicle lighting.

## •Pune Locomotive Plant

Remsons has inaugurated a 30,000 sq. ft. state-of-the-art manufacturing facility in Chakan, Pune, for locomotive applications, featuring advanced engineering, assembly systems, and quality controls.

## •Credit Rating upgrade

ICRA has upgraded Remsons Industries Ltd.'s credit rating outlook; Long-term rating improved from BBB to BBB+ and short-term from A3+ to A2, covering INR 86.82 crore in facilities.

## •300 Crore Stellantis Deal

Remsons has secured a landmark INR 300 Cr, 7-year order from Stellantis N.V. for the supply of control cables - one of the largest in our history.

## •Strategic Expansion in NCR

•Remsons Industries has identified an additional 20,000 sq. ft. of property in the National Capital Region to bolster its manufacturing and operational capacity. This expansion is driven by increasing customer demand and supports the company's vision to achieve Rs 900 crore revenue by 2030.



## Krishna Kejriwal

*Chairman & Managing Director*  
**Remsons Industries Ltd**



We are pleased to report a strong performance for **3QFY26**. **Revenue** grew **20%** year-on-year to **₹1,231 million**. **EBITDA** stood at **₹147 million**, up **18%** YoY, with margins remaining healthy at **12%**. **Net PAT** increased **29% YoY** to **₹51 million**, reflecting improved operating leverage and disciplined execution.

This performance has been driven by our continued focus on higher-value products, operational efficiencies across plants, and better realisations in our export markets. Over the past few quarters, we have consciously worked on strengthening our product mix and improving cost structures, and the results are beginning to reflect in our numbers.

Looking ahead, we remain confident about sustaining this trajectory. We are progressing steadily toward our FY29 revenue aspiration of ₹9,000–10,000 million. Our priorities remain clear — strengthening the core business, moving further up the value chain, expanding our product portfolio, and gradually diversifying into the Railways segment to create an additional growth lever.

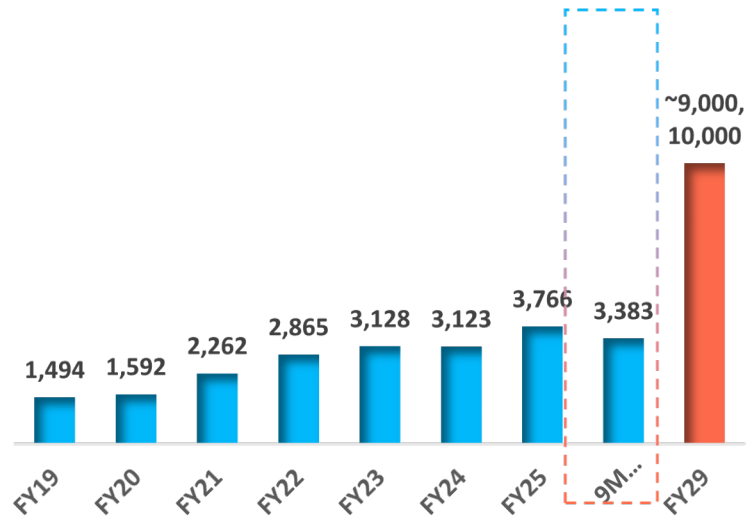
As always, our focus remains on building a resilient, scalable business while delivering consistent long-term value to our shareholders.





## Net Revenue (Rs Mn)

3X jump in Revenue over the next three years



- Promoted by Vishwa Prakash Harlalka and his family, Remsons went public in 1995.
- Estimated Revenue CAGR of ~20% by FY29 (calculated from FY19).
- Next leg of growth from high margin businesses.

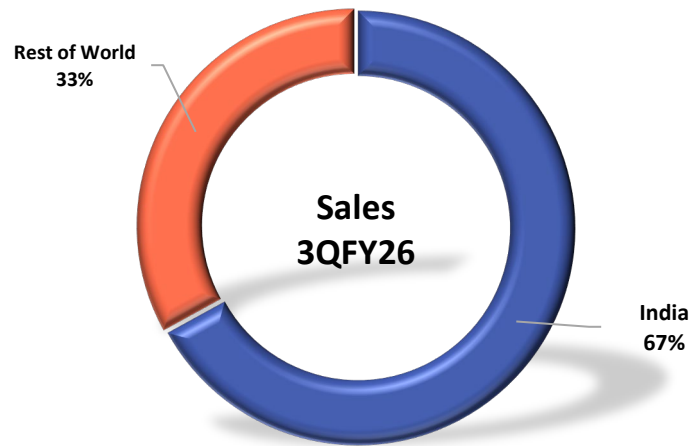
## Historically

- Established a strong cable business.
- Built Loyal Customer Base with OEM's.
- Diversified Organic Portfolio preferred supplier across category of vehicles.
- Survived the industry downturn on multiple occasions and de - risked business model.

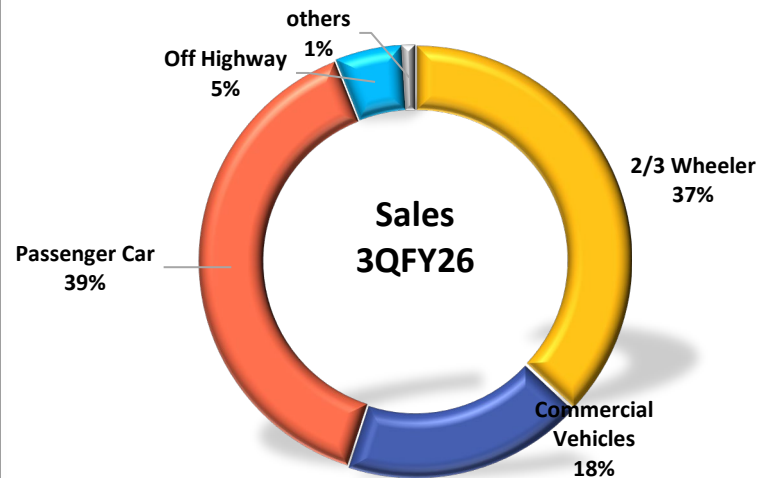
## Hereafter

- Expanding products offering units to Next Gen.
- Change management, Complete restructuring, People focused.
- Moving up the value chain with high margin high value products.
- Accelerating our growth journey, via JV's, collaborations and Acquisitions.
- EV agnostic product portfolio.
- ~Rs100 Crores of capital expenditure to be incurred over the next three years.

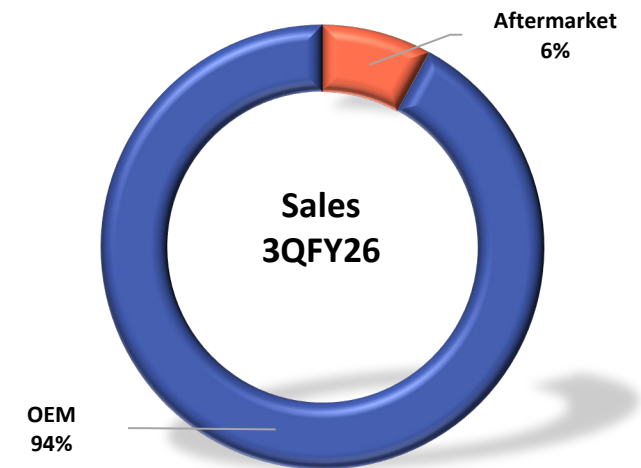
## Revenue Split by Geography



## Revenue Split by Segments



## Revenue Split by Delivery



- A global business model thriving on customer - centricity, digital prowess, and strategic efficiency, cultivating key relationships and boosting profit margins.
- Engineering driven, backward integrated precision solutions provider.
- Manufacturing facilities strategically located across India in Pardi, Gurgaon, Daman, Pune and UK (Stourport & Redditch).
- Moving up the value chain in HCV segment.
- ~Rs 9-10bn revenue target by FY29.

## Mobility

### Mechanical

- Cables
- Gear Shifters
- Winches
- Pedal Box
- Parking Brake System
- Tire Mobility
- Other Engineering Components

### Electronics

- Sensors
- Rear View Camera
- Sound System
- Shark Fin Antenna
- Wireless Charger
- Digital Cluster
- Infotainment System

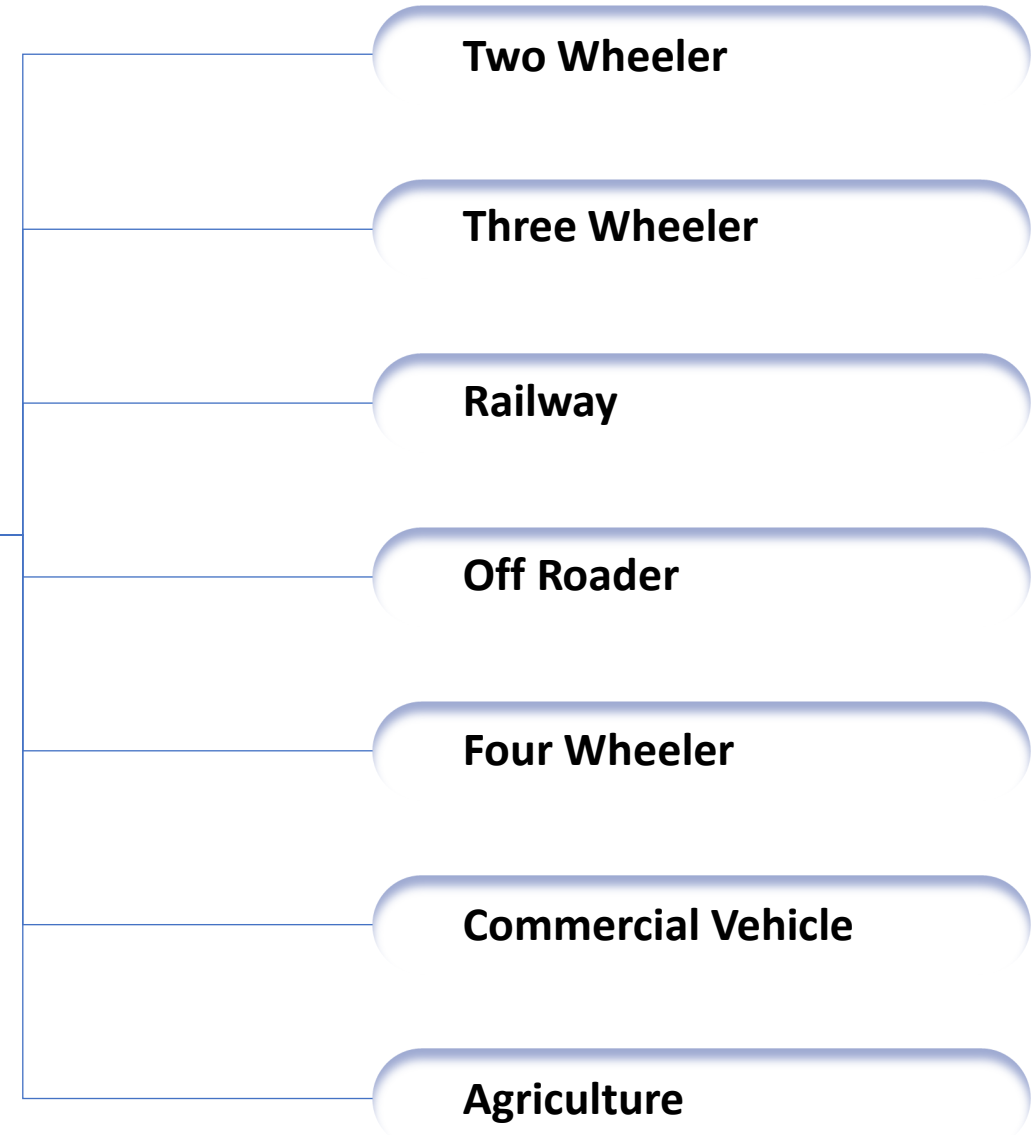
### Lighting

- Head Lamp
- Tail Lamp
- Day Light Lamp
- Signal Lamp
- Active Spoiler CHMSL
- Interior Lighting



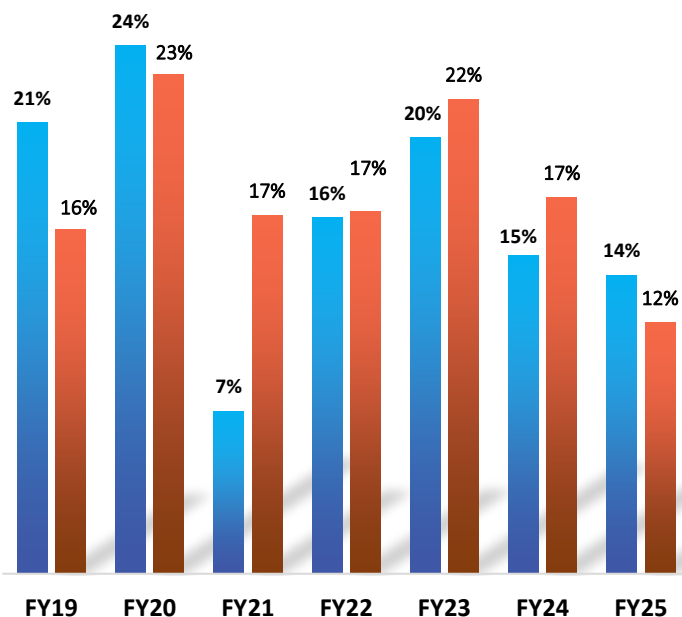


**At the heart of every  
Mobility Segment**

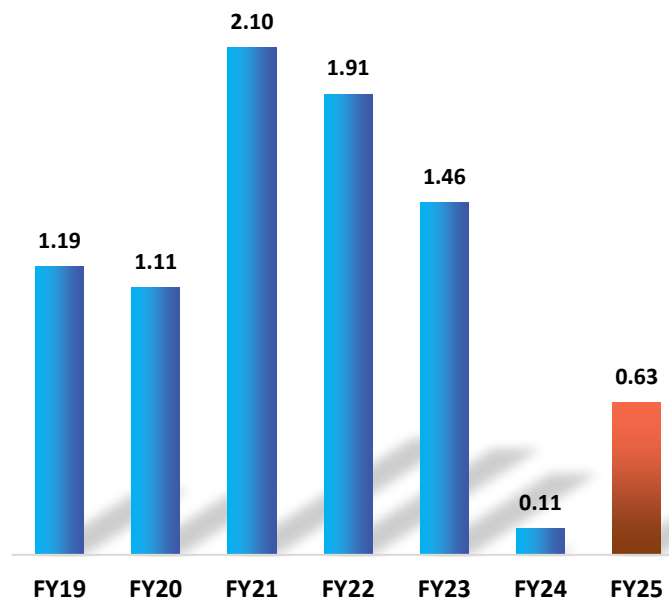


# Strong Balance Sheet to support future growth

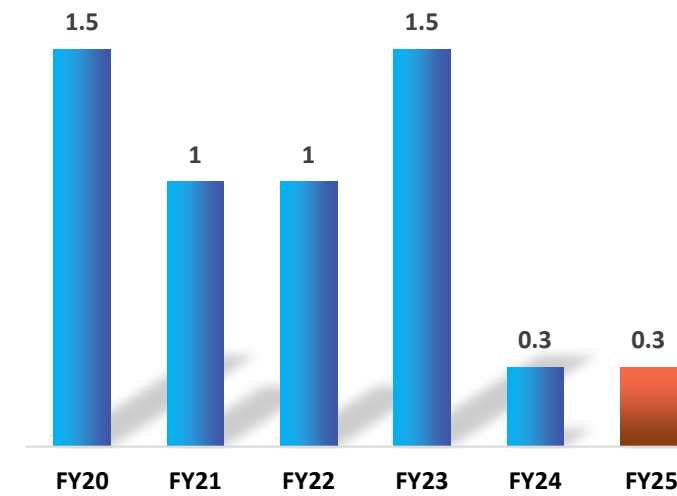
## ROCE & ROE



## Net Debt to Equity (x)



## Dividends Paid




**Note:**

Subdivision of Face Value  
of Equity Shares from  
Rs: 10/- to Rs: 2/-

- FY21 Debt Surge attributed to Magal Cables, UK Acquisition.
- Capital raised to support future growth and strengthen Balance Sheet.
- Consistent history of dividend payment.

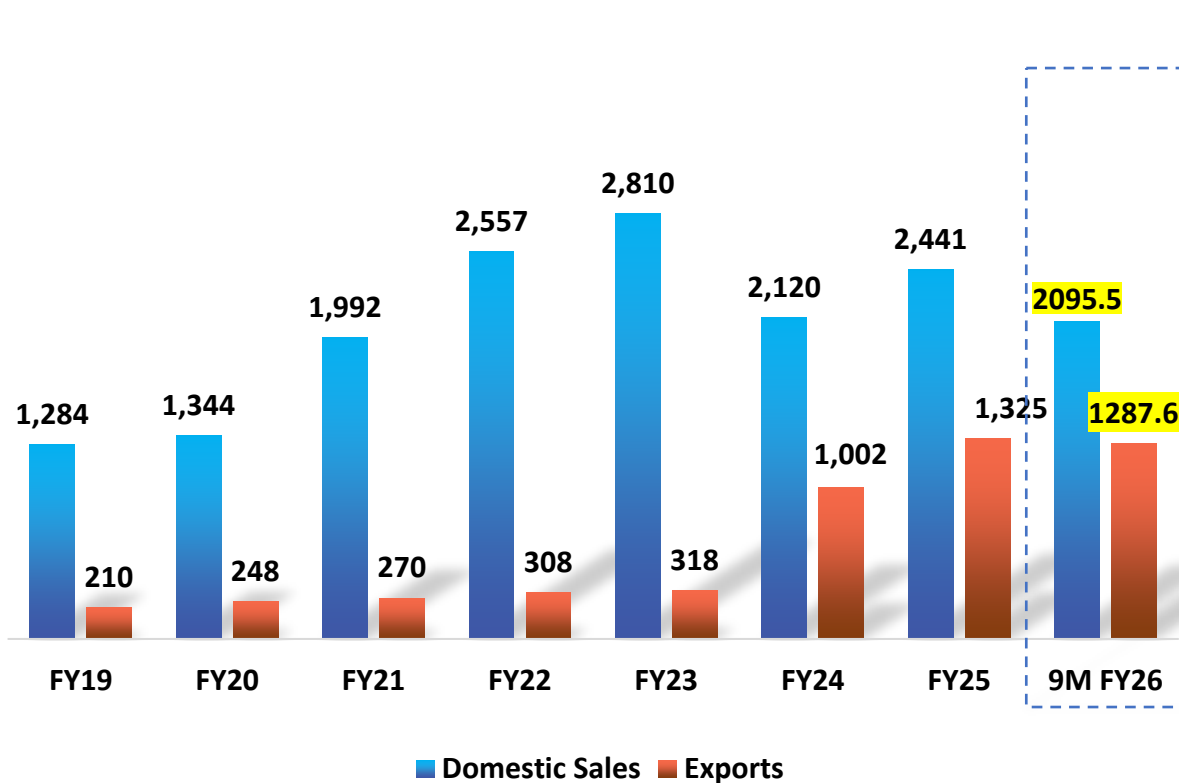
**Note:** ROCE is calculated as Earning before Interest and Tax divided by Capital Employed (i.e. Total Assets less Current Liabilities). ROE is calculated as Profit after tax divided by Total Equity (i.e. Equity Share Capital+ Reserve and Surplus+ Money Received against Share Warrants).

**The Automotive Industry continues to face several challenges in the recent years....**

-  01 — **Geopolitical issues**
-  02 — **High Inflation**
-  03 — **Transition into EV has its own challenges**
-  04 — **High Labor Cost Increase & Shortage**
-  05 — **Trade Wars**
-  06 — **Rising Input Cost**



## Geographical Revenue Structure (INR mn)



01

Expansion into New Technology Products.

02

Our presence across all sectors of the auto industry.

03

Foray into HCV Segment with Expanded Product Range.

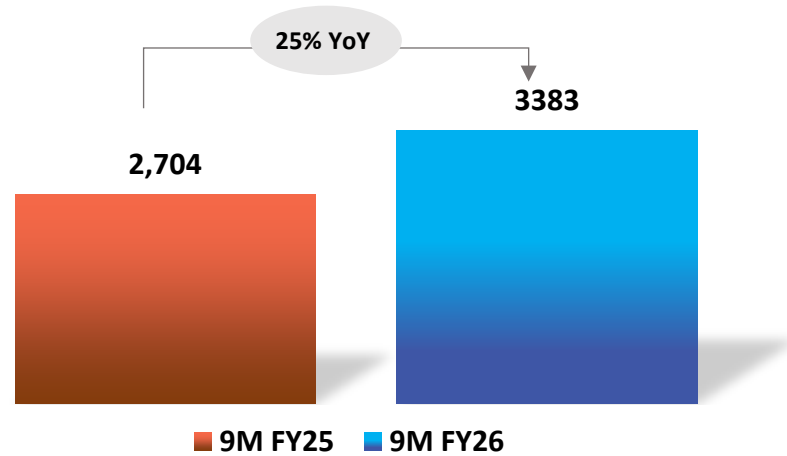
04

Organic and Inorganic expansion.

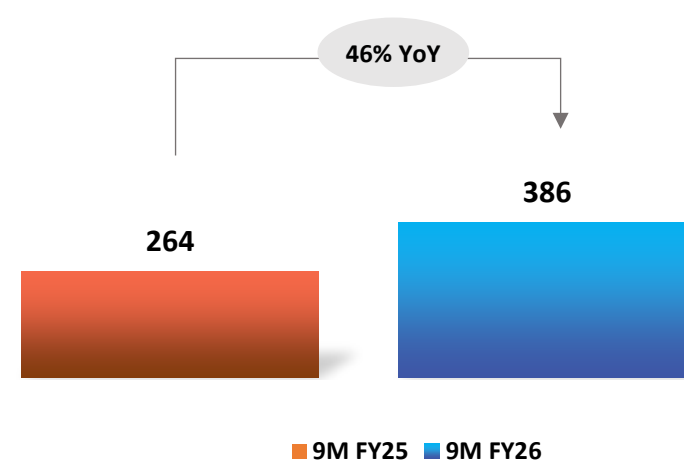
Increased focus on exports, Acquisition's and Change in Product mix has helped **Remsons** to grow at a steady pace

# 9M FY26 Consolidated Key Result Highlights

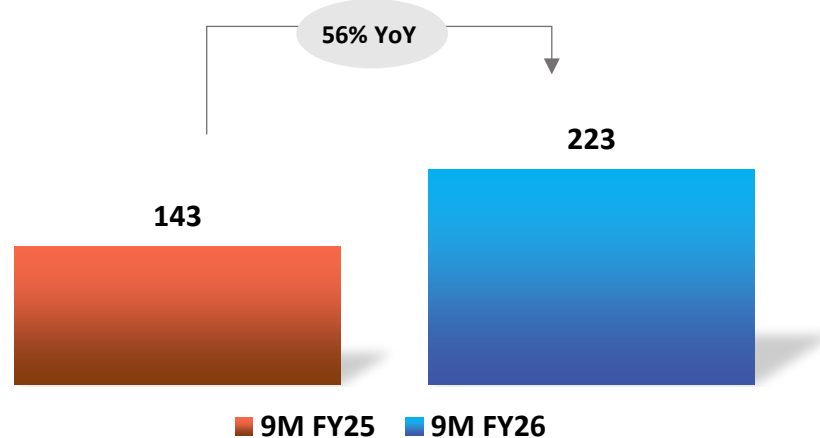
## Revenue (Rs Mn)



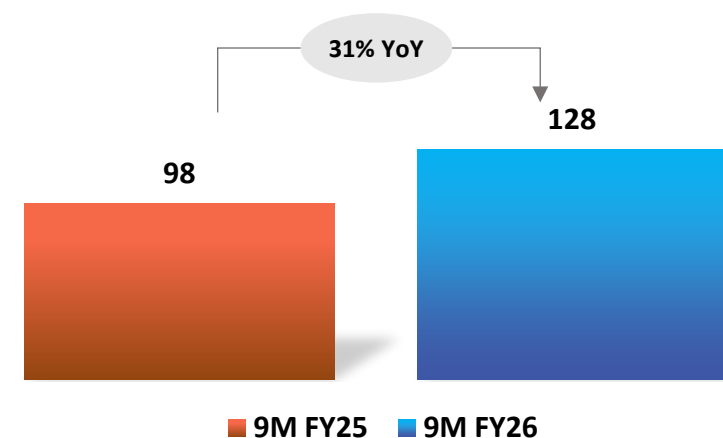
## EBITDA (Rs Mn)



## Profit Before Tax (Rs Mn)

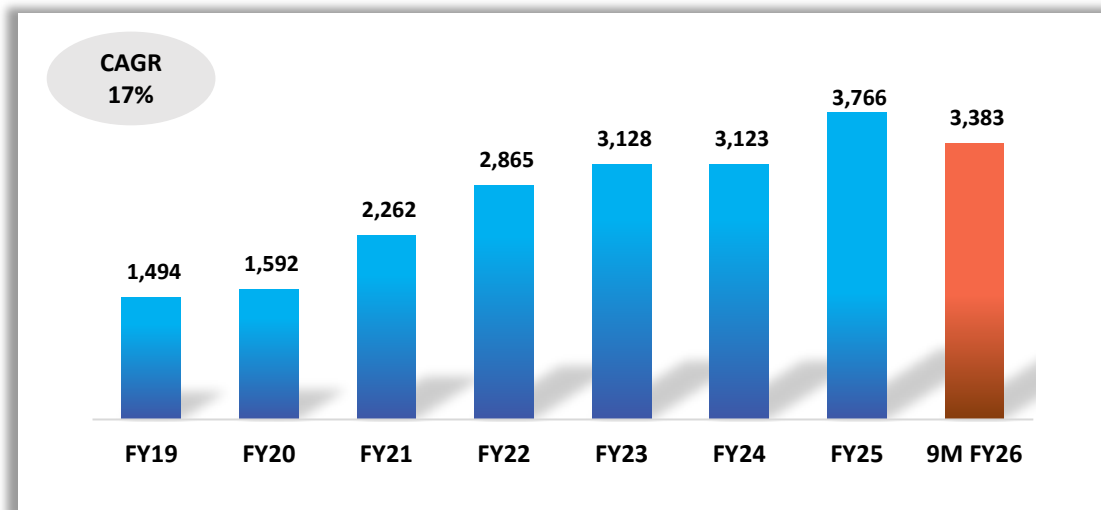


## Net Profit After Tax (Rs Mn)

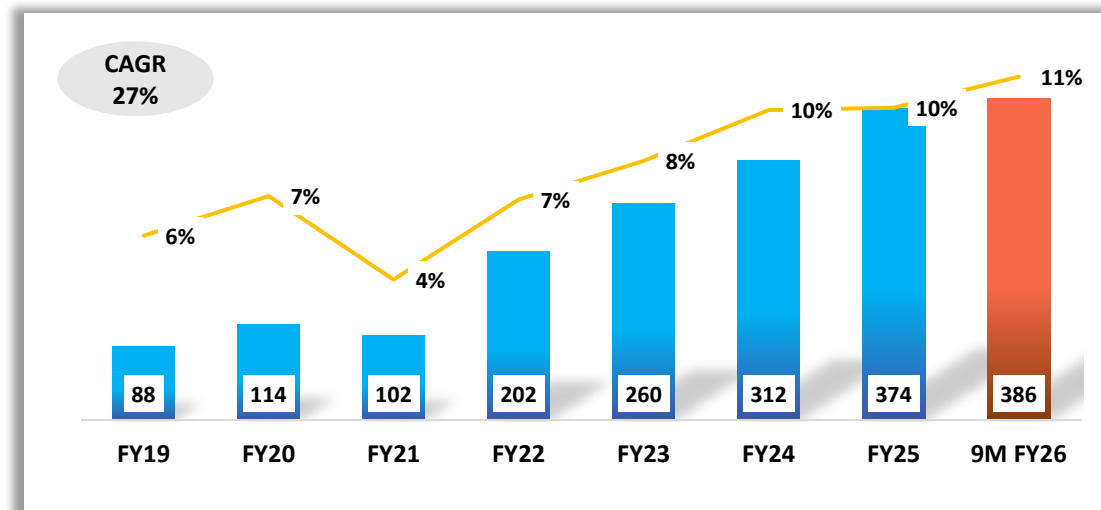


# Our Rapid Growth Milestone

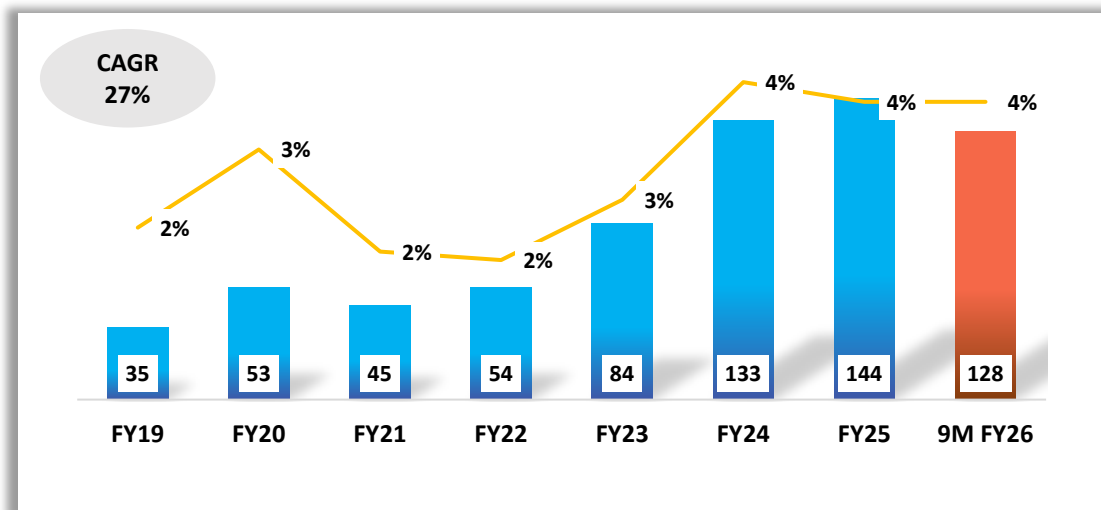
## Net Revenue (Rs Mn)



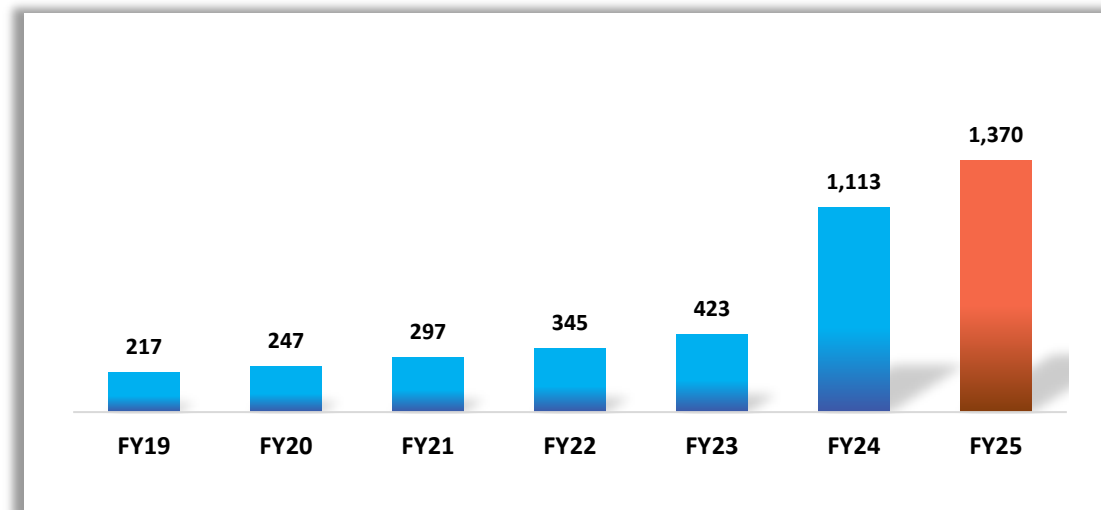
## EBITDA (Rs Mn) & EBITDA Margin %



## Net PAT (Rs Mn) & PAT Margin %



## Net worth (Rs Mn)





# Consolidated 3QFY26 Financial Performance

Particulars (Rs in Mn)	3QFY26	3QFY25	YoY%	2QFY26	QoQ%	9M FY26	9M FY25	YoY%
Revenue from Operations	1231	1026	20%	1156	6%	3383	2704	25%
EBITDA	147	124	18%	133	10%	386	264	46%
EBITDA Margin %	12%	12%	(18 bps)	12%	38 bps	11%	10%	164 bps
Depreciation	44	38	18%	39	14%	120	100	20%
Earnings Before Interest & Tax	102	86	19%	94	9%	266	164	62%
Interest	20	17	17%	21	(5%)	62	48	28%
Other Income	7	2	216%	9	(24%)	27	25	8%
Profit Before Tax	81	64	26%	82	(2%)	223	143	56%
Tax	17	17	3%	18	(5%)	48	39	23%
PAT Margin	63	47	34%	64	(1%)	175	104	68%
PAT Margin (%)	5%	5%	54 bps	5%	(37 bps)	5%	4%	133 bps
Share of Minority Interest	12	8	62%	23	(47%)	47	6	690%
Net PAT	51	40	29%	41	26%	128	98	31%
Net PAT Margins	4%	4%	28 bps	4%	65 bps	4%	4%	16 bps
Earnings Per Share Basic (Rs)	1.47	1.14	29%	1.16	27%	3.68	2.81	31%
Earnings Per Share Diluted (Rs)	1.47	1.14	29%	1.16	27%	3.68	2.81	31%

# Standalone 3QFY26 Financial Performance

Particulars (Rs in Mn)	3QFY26	3QFY25	YoY%	2QFY26	QoQ%	9M FY26	9M FY25	YoY%
Revenue from Operations	929	766	21%	819	14%	2411	2109	14%
EBITDA	88	82	7%	70	25%	209	198	6%
EBITDA Margin %	9%	11%	(129 bps)	9%	83 bps	9%	9%	(71 bps)
Depreciation	28	23	18%	23	17%	73	67	9%
Earnings Before Interest & Tax	60	59	2%	47	28%	136	131	4%
Interest	16	13	23%	17	(10%)	50	36	37%
Other Income	9	2	338%	8	14%	31	25	24%
Profit Before Tax	46	48	(4%)	37	23%	110	129	(14%)
Tax	12	12	1%	10	27%	29	34	(15%)
PAT	34	36	(6%)	28	22%	81	95	(14%)
PAT Margin (%)	4%	5%	(106 bps)	3%	24 bps	3%	5%	(112 bps)
Earnings Per Share Basic (Rs)	0.96	1.03	(7%)	0.79	22%	2.33	2.72	(14%)
Earnings Per Share Diluted (Rs)	0.96	1.03	(7%)	0.79	22%	2.33	2.72	(14%)

# Consolidated Historical Income Statement

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25	9M FY26
Revenue from Operations	2,262	2,865	3,128	3,123	3,766	3383
EBITDA	102	202	260	310	374	386
EBITDA Margin	4%	7%	8%	10%	10%	11%
Depreciation	44	79	91	110	117	120
EBIT	58	123	168	200	257	266
EBIT Margin	3%	4%	5%	6%	7%	8%
Finance Cost	35	64	63	68	64	62
Other Income	24	7	16	34	33	27
Exceptional Items	33	7	-	(4)	(1)	(8)
PBT	79	74	121	162	224	223
PBT Margin	4%	3%	4%	5%	6%	7%
Tax Expense	34	20	37	29	55	48
Net PAT	45	54	84	133	144	128
PAT margin	2%	2%	3%	4%	4%	4%
EPS Basic	1.57	1.88	2.93	4.48	4.12	3.68
EPS Diluted	1.57	1.88	2.93	4.48	4.12	3.68

Numbers are rounded off to nearest digit. EBIT and EBITDA exclude Other Income

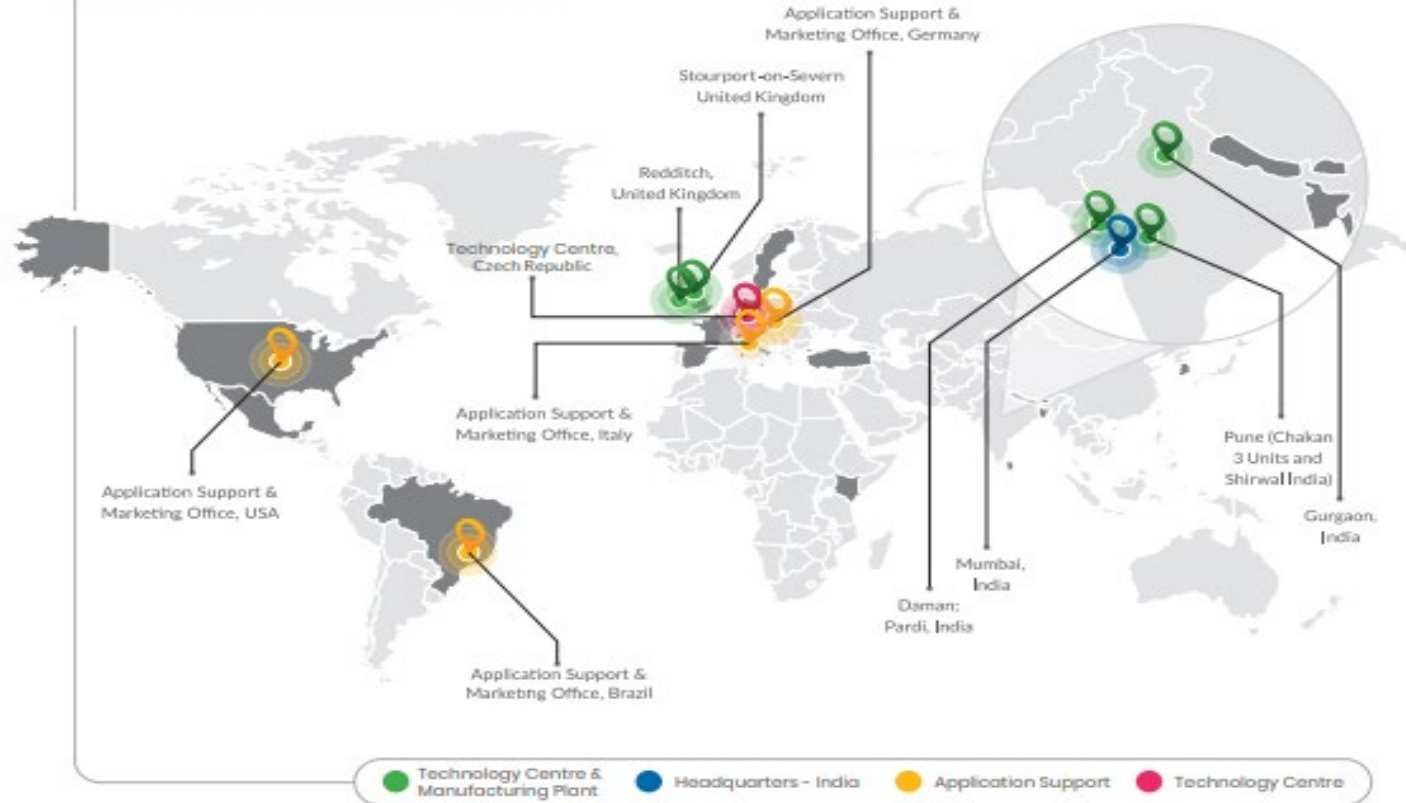
# Consolidated Balance Sheet

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25	1HFY26
<b>Assets</b>						
<b>Non - Current Assets</b>						
Fixed Assets	317	344	407	424	679	719
Right to use assets	88	69	49	70	43	57
Intangible Assets	35	35	32	48	132	270
Intangible Assets under devpt	0	0	0	1	1	0
Capital Work-In-Progress	3	5	9	15	54	105
Investment Property	152	150	153	159	166	179
Financial Assets	20	11	13	15	169	132
Other Non-Current Assets	26	36	11	12	17	20
<b>Total Non Current Assets</b>	<b>641</b>	<b>649</b>	<b>673</b>	<b>744</b>	<b>1,260</b>	<b>1482</b>
<b>Current Assets</b>						
Cash and Bank Balances	22	64	154	483	146	335
Inventories	472	462	472	496	742	757
Trade Receivables	427	521	547	582	762	842
Other Financial Asset	9	1	5	20	25	22
Investments	5	5	0	0	0	0
Loan	0	0	0	0	40	0
Current Tax Assets net	0	0	0	5	6	7
Other Current Assets	76	46	51	44	141	90
<b>Total Current Assets</b>	<b>1,012</b>	<b>1,099</b>	<b>1,230</b>	<b>1,631</b>	<b>1,863</b>	<b>2053</b>
<b>Total Assets</b>	<b>1,653</b>	<b>1,748</b>	<b>1,903</b>	<b>2,375</b>	<b>3,122</b>	<b>3535</b>

Numbers are rounded off to nearest digit. Other Current Liabilities include Lease Liabilities and Other Financial Liabilities

FYE March (Rs Mn)	FY21	FY22	FY23	FY24	FY25	1HFY26
<b>Equity and Liabilities</b>						
<b>Shareholders funds</b>						
Share Capital	57	57	57	70	70	70
Reserves and Surplus	240	288	366	1,043	1186	1286
Non Controlling Interest					114	91
<b>Net Worth</b>	<b>297</b>	<b>345</b>	<b>423</b>	<b>1,113</b>	<b>1,370</b>	<b>1447</b>
<b>Non-Current Liabilities</b>						
Long term Borrowings	344	294	321	154	406	452
Deferred Tax Liabilities	42	46	52	51	75	73
Other Long Term Liabilities	84	60	35	40	10	5
Long Term Provisions	4	4	4	5	4	6
<b>Total Non-Current Liabilities</b>	<b>473</b>	<b>405</b>	<b>413</b>	<b>249</b>	<b>494</b>	<b>536</b>
<b>Current Liabilities</b>						
Short Term Borrowings	303	429	449	451	407	526
Trade Payables	490	484	533	495	527	669
Other Current Liabilities	75	82	74	63	298	337
Short Term Provisions	10	1	3	3	10	6
Current tax liabilities	6	2	9	1	17	13
<b>Total Current Liabilities</b>	<b>883</b>	<b>998</b>	<b>1,067</b>	<b>1,013</b>	<b>1,258</b>	<b>1551</b>
<b>Total Liabilities</b>	<b>1,356</b>	<b>1,403</b>	<b>1,480</b>	<b>1,262</b>	<b>1,753</b>	<b>2087</b>
<b>Total Equity and Liabilities</b>	<b>1,653</b>	<b>1,748</b>	<b>1,903</b>	<b>2,375</b>	<b>3,122</b>	<b>3535</b>

Expanding presence in future-ready, sustainable transportation solutions.



## Our Presence

- United Kingdom
- France
- Mexico
- USA
- Germany
- Austria
- Sweden
- Italy
- Spain
- Turkey
- Singapore
- Nepal
- Sri Lanka
- Bangladesh
- Brazil
- United Arab Emirates
- South Korea

## Application Support Office

- Italy
- Germany
- USA
- Brazil

## Technology Centre

- Gurugram
- Pune
- England (UK)
- Czech Republic

## REVENUE SPLIT



## Strategically located manufacturing capabilities



Gurugram, Haryana



Pune, Chakan



Shirwal



Pardi, Gujarat



Stourport (UK)



Redditch (UK)



# Expanding Manufacturing Footprint - Magal Cables

Acquired Magal Cables, UK in 2020 which was our existing client.



The unit specializes in the production of Control Cables, Pedal Boxes, Winches, Jacks and Gear Shifters.



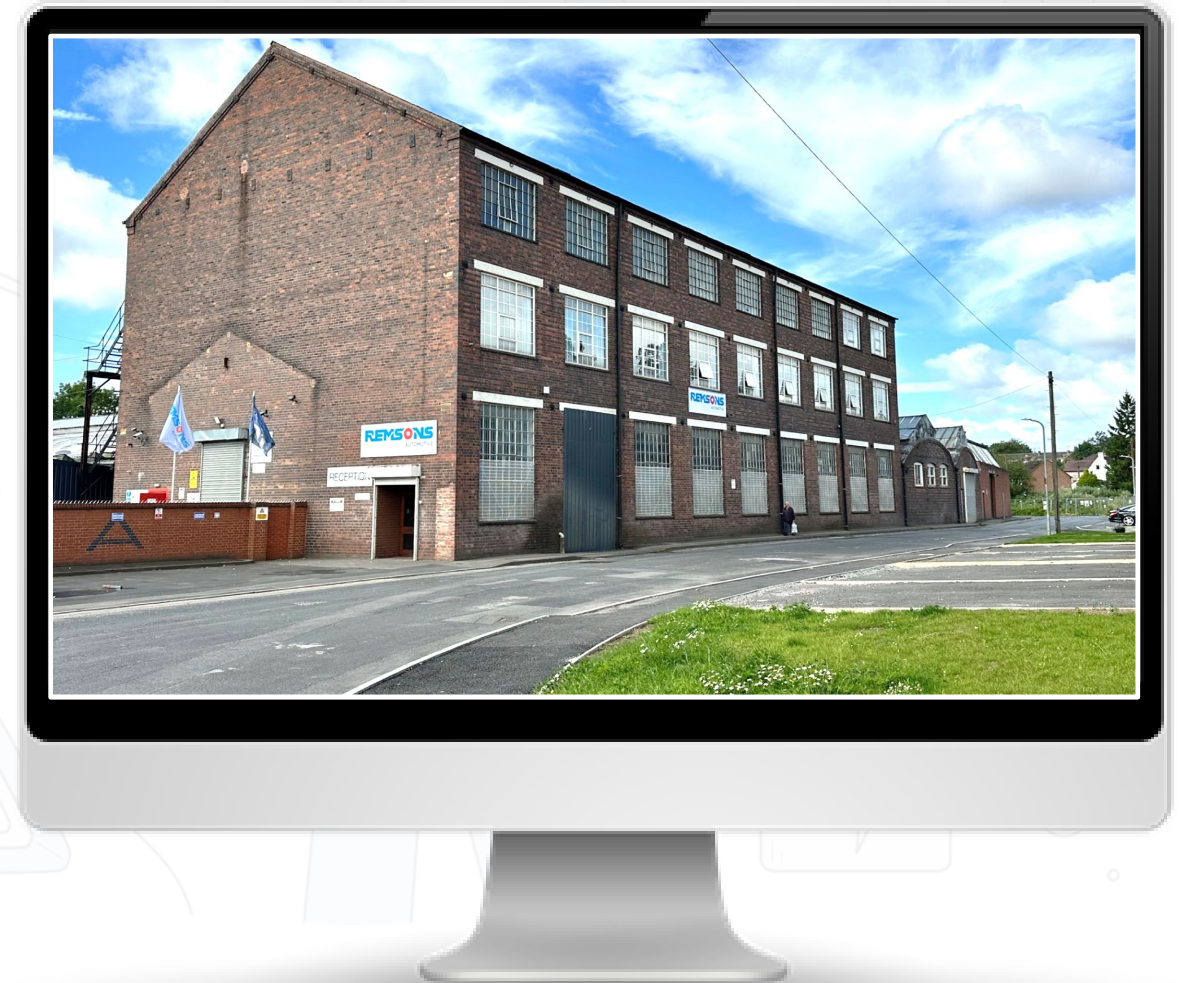
Magal Cables Ltd has been renamed to Remsons Automotive UK Ltd.



Got an access to cater to marquee global clients.



Cross pollination of products leading to Technology access for the Indian Markets.



01

**30,000 sq. ft.** brownfield expansion at the Pune Chakan facility to enter the locomotive sector and accelerate market growth.

02

The primary focus of work at this facility will be manufacturing products for **locomotive applications**, serving both **freight and passenger rail segments**.

## Key Highlights of the Facility

03

- Cutting - edge CNC machining
- Advanced sheet metal fabrication
- In - house testing and validation lab for railway standards compliance
- Skilled workforce training centre

## Key Reasons for Expansion :

04

- **New Sector Entry** : Foray into freight & passenger rail markets.
- **Modern Tech** : CNC machining, welding, testing lab, and training center.
- **Global Reach** : Supports high-performance locomotive systems worldwide

## Financing & Timeline :

05

- **Existing capacity** : ₹50 Crores
- **Investment** : ₹5 Cr funded via **debt**.
- **Timeline** : Full capacity expansion planned over **3 years**.



# Remsons Scales New Heights with Record - Breaking Deal



**Awarding Entity :** Stellantis N. V. North America

**Size of the order :** Over INR 300 crore.

**Time period :** 7 years

**Nature of order :** Supply of Auto Control Cables for Stellantis Smart Cars, Jeep and their Three-Wheeler Segment.

## Clientele



**Jeep**







## Product Portfolio for Railway Segment

**FLEXBALL CABLE**



**POTENTIOMETER**



**PUSH ROD BMBS**



**PRESSURE REDUCING VALVE**



**SLACK ADJUSTER**



**BRAKE CYLINDER**



**AIR RESERVOIR**



**LOAD SENSING DEVICE**



# Acquisition of Astro Motors



Navya geared electric cargo 3-wheeler

Astro Motors is an emerging EV innovator in cargo, loader, passenger, and micro - mobility segments. Remsons’ strategic entry into the electric three - wheeler space accelerates its push toward sustainable, high - growth mobility solutions.

Navya – India’s first geared electric cargo 3-wheeler with 4-speed gearbox

## TECHNICAL SPECIFICATION

VEHICLE	PERFORMANCE
Rated Payload	750 kgs
Certified Range	130 kms
Max Speed	50 kmph
Charging Time	4 hrs

VEHICLE	BATTERY POWERPACK
Battery Type / Location	Li-ion (LFP) / Center
Pack Voltage	51.2 V
Energy	210 Ah
Battery Warranty	3 years (extendable upto 5)
Charger	50 Amps –3 years Warranty

VEHICLE	MOTOR
Motor Power (Peak)	10 kW
Motor Torque (Peak)	62 Nm
Transmission	Manual - 4 Speed Gearbox

- ❖ Longer range at **130 Km**
- ❖ Best In Class **Payload capacity 747 Kg**
- ❖ **Longer Battery Life** due to less load on battery

## Growth & Expansion

- Expanding dealer network across India
- Passenger EV launch planned in **4 - 6 months**
- Targeting Top **5 EV three-wheeler** brands in India within **3 years**

## Stake Acquired

**51.5% in Astro Motors**  
**Deal Value: Rs 14 crore**

- **Rs. 4 crore via equity shares**
- **Rs. 10 crore in cash**

## Strategic Rationale for Remsons

- Entry into the electric three - wheeler market
- Tapping into high - demand last - mile delivery segment
- Diversifies & strengthens Remsons’ EV portfolio

The India electric three - wheeler market size reached USD 1,174.1 Million in 2024. Looking forward, the market is expected to reach USD 3,782.3 Million by 2033, exhibiting a growth rate (CAGR) of 13.19% during 2025 - 2033.





ASTON MARTIN

*Lamborghini*



BEE Lighting is UK based automotive lighting company, excelling in design, engineering, and manufacturing. The company specializes in various external and internal lighting solutions with LED and Adaptive Driving Beam (ADB) systems.



Acquired 51% stake of BEE lighting at GBP 3.0 million.



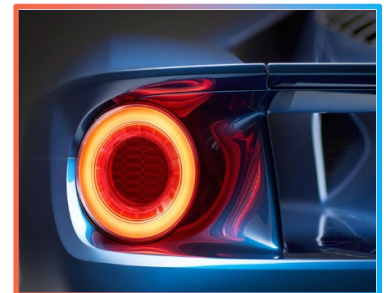
BEE Lighting has its own state of the art manufacturing facility equipped with testing, simulation and a dust chamber.



The acquisition is in line with Remsons strategy to diversify and expand its portfolio of EV agnostic products.



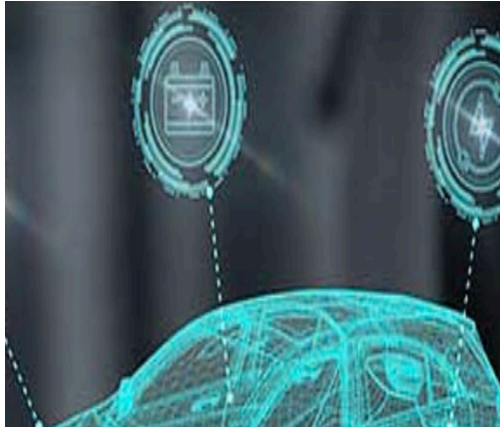
This acquisition is expected to further enhance Remsons' EBITDA and profit margins.



# Shift in Industry Trends



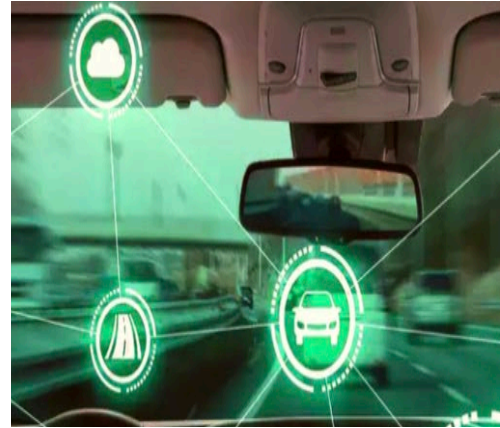
**Electrification**



**Premiumization and  
feature laden vehicles**



**Government  
Policies**



**Rising population of  
young and HNI's**

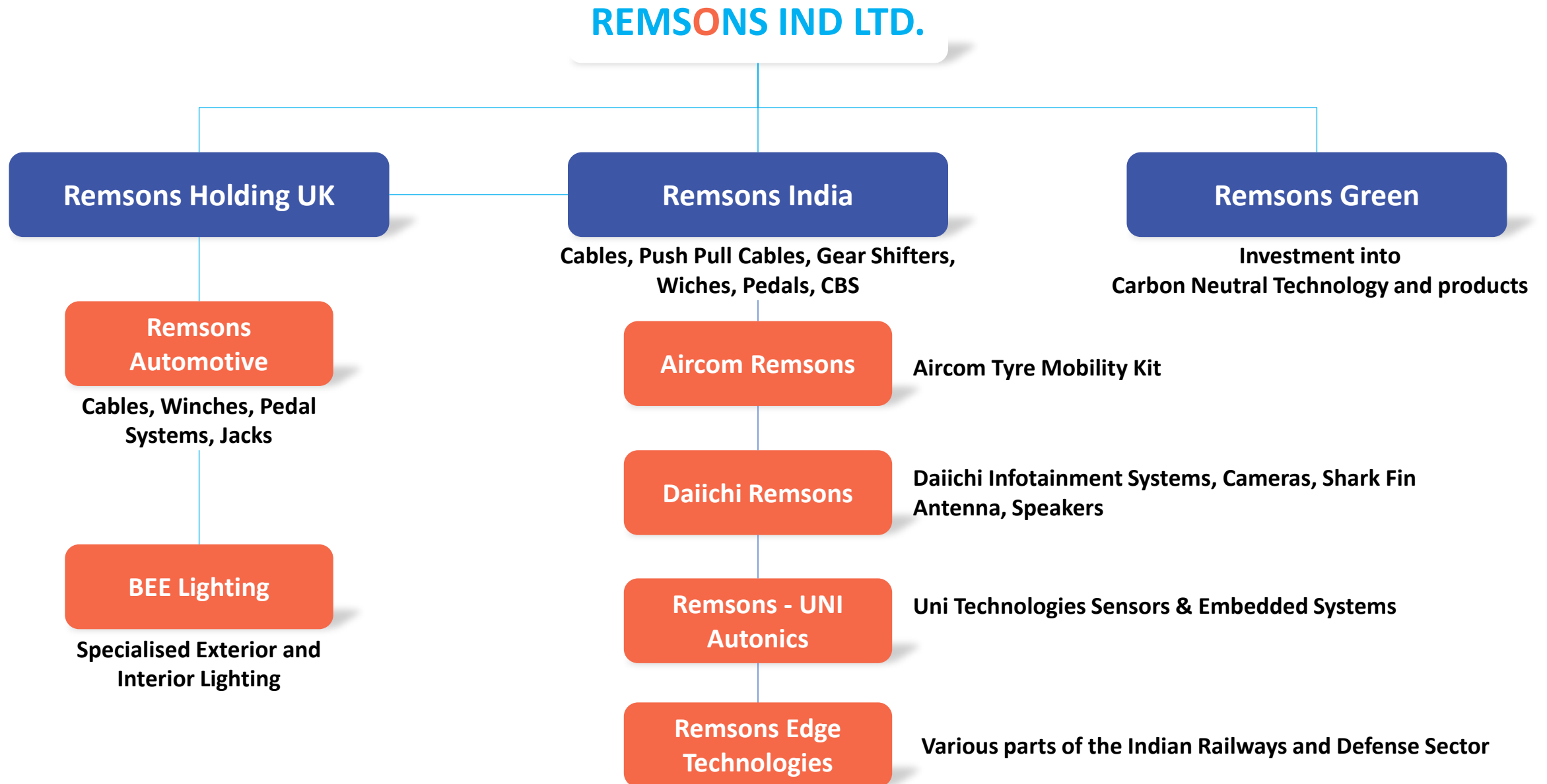


**Green  
Mobility**



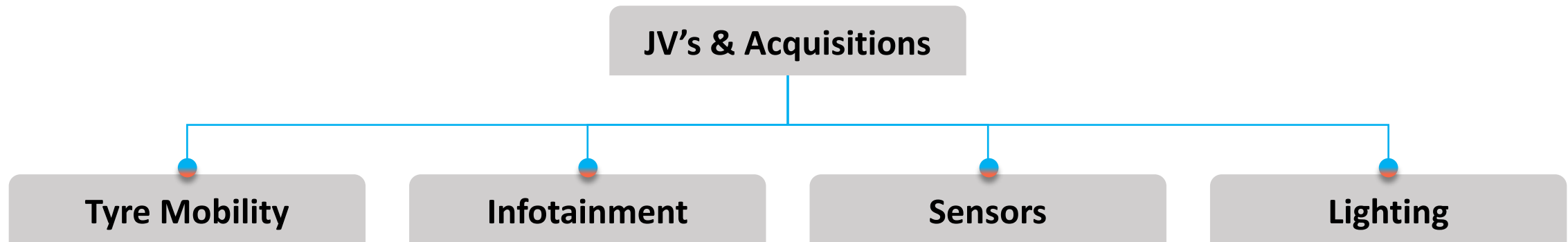


# We are observing and enhancing our Product Portfolio



From India's leading Control Cable manufacturer,

**We have diversified.**



Why the inorganic way?

Cash Flow Management



Improved Margins



Global Partnerships



Asset Light



In - house Execution

# Our Foray into Tire Mobility Kit



01

Entered into exclusive JV with Aircom Group, Poland, wherein Remsons has 26% stake

02

A further journey could be continued for 1000 kilometers with a maximum speed of 80km/h (50mph)

03

Requirements for existing OEM's and strong aftermarket prospects

04

The kit effectively replaces the need of a regular spare wheel

05

High growth opportunity directly co related to number of cars produced, which is anticipated to grow at CAGR of ~6-9% each year

06

Sustainability a key focus: Eco Friendly Sealant

India's automotive electronics market is likely to cross \$18 billion by 2027 from \$ 6 billion in 2020 with a CAGR of 17%, with average electronic component cost per passenger vehicle projected to reach nearly INR200,000 by 2027.



01

**50:50 JV with Daiichi, part of Dogan Group, one of the largest conglomerates in Turkey.**



02

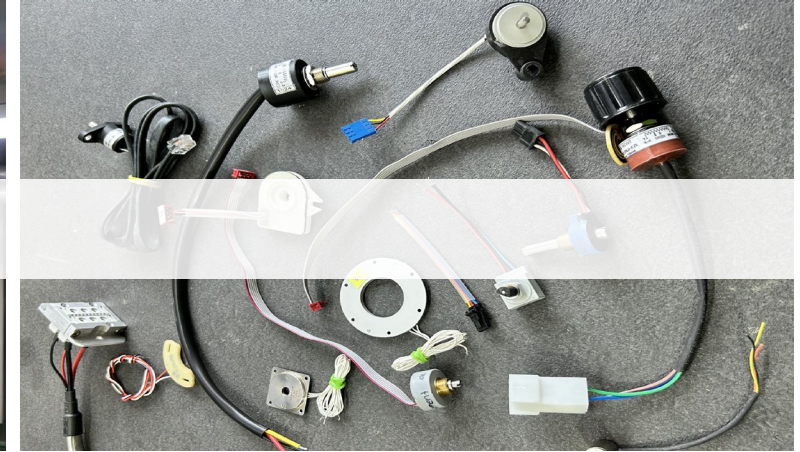
**Daiichi is a preferred OEM to Stellantis Group, Hyundai, Ford, Daimler, IVECO, Navistar, VW, Mahindra, ISUZU.**



03

**The JV will focus on developing advanced electronics solutions tailored to meet the demands of next-generation vehicles, including : Infotainment Systems, Digital Clusters, Rear View Cameras, USB chargers, Shark Fin Antennas, AVAS system, DMS.**

# Acquisition of Uni Automation SENSORS & Embedded Technologies



- Majority Shareholding in Uni - Automation, a Sensor Manufacturing Company established since 1985
- In - House Design, Manufacturing, Validation, Software Development, Industry Leading 10,000 Clean Room

A wide array of sensors including Throttle Position, Fuel Level, Temperature, Brake, Hall effect - based sensors, etc to meet all industry requirements

**Automotive**



**DYNAPAC**







India is projected to be one of the **largest global automotive and mobility hub**.



In India, **only 29 out of 1000 people** own a car, compared to **226 in China** and **581 in the US**, underscoring significant growth potential in the Indian market.

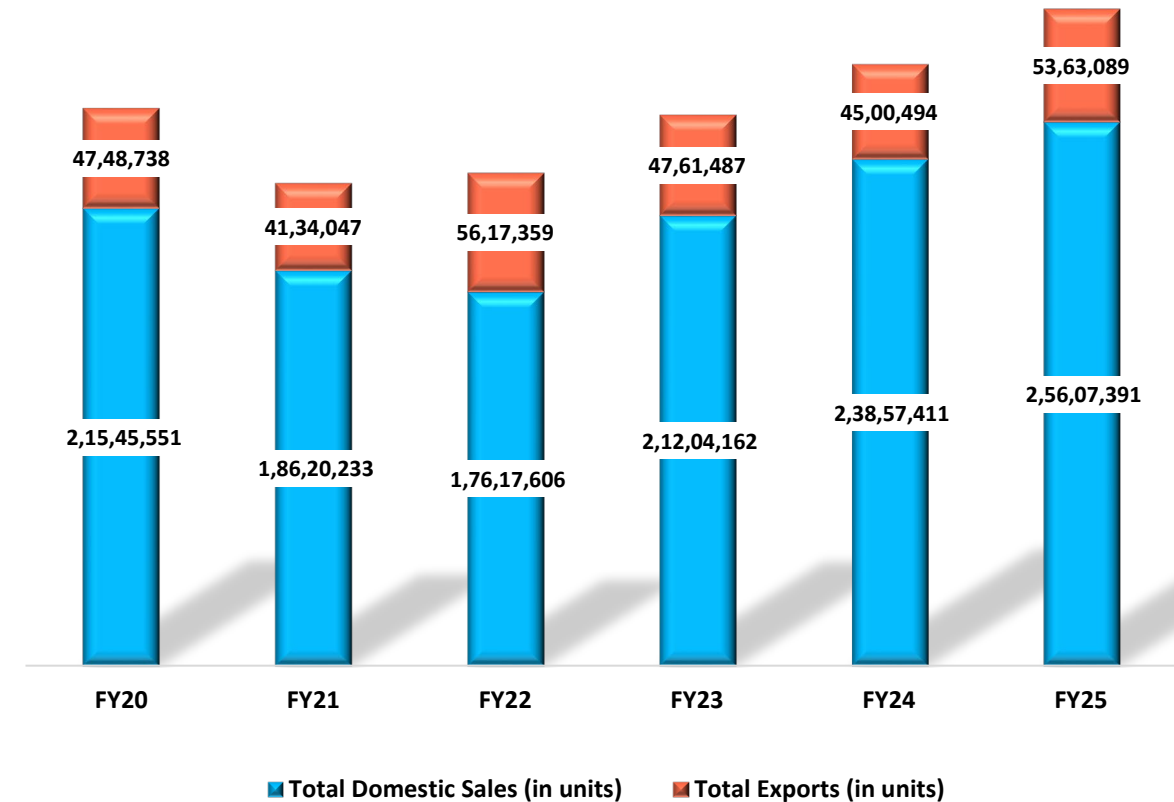


The Indian auto - component industry is poised to attract investments of approximately **USD 6.5-7 billion** in the **next five years**, nearly doubling the expenditure compared to the **USD 3.5-4 billion** invested in the last five years.

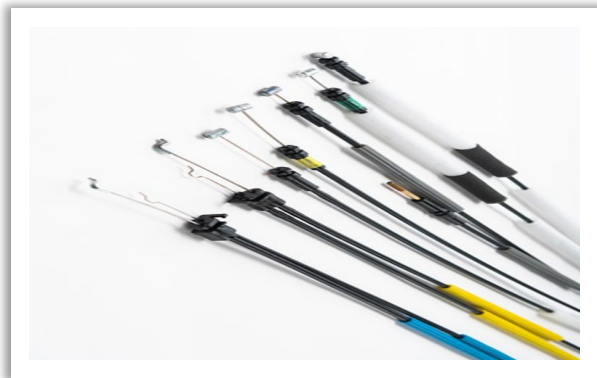


The Indian automobile industry is projected to achieve a **CAGR of 8.1%**, propelling it to a value of **USD 160 billion by 2027**.

## Domestic consumption and Export Trends of Automobiles in India



Our diverse cable portfolio offers an eco - friendly alternative for elevated passenger travel. Harnessing innovative technology, these cables pave the way for sustainable and efficient means of commuting above ground.



## Diverse Cable Portfolio

Parking Brake Cable, Clutch Cable, Hood Release Cable with Mechanism, Fuel Flap Release with Mechanism, Boot Release Mechanism with Cable, Door Cables, Seat Cables, Throttle Cable, Flexible Shafts, Sunroof Cable, Pull to Stop, Decompressor, Choke, Retainer Cable, Window Regulator Cable, Winch Cable

## Applications

Small and Light  
Commercial Vehicles

Medium and Heavy  
Commercial Vehicles

Farm Equipment  
(Lawn Movers, Tractors)

Railway, Defence and  
Aerospace

Rear  
Engine Buses

Two  
Wheelers

Passenger  
Cars



In - house validation ensures the excellence of our push - pull cables. We specialize in crafting these cables, offering swift solutions with quick-fix end fittings.



**Integrated Design &  
Manufacture Capability**

**Design of Push Pull Cables ranging from  
Conduit Dia 3 MM To Dia 18 MM**

**Heat Shield Protection**

## Applications

Small and Light  
Commercial Vehicles

Medium and Heavy  
Commercial Vehicles

Farm Equipment  
(Lawn Movers, Tractors)

Railway, Defence  
and Aerospace

Rear  
Engine Buses

Off - Highway  
Equipment

Passenger  
Cars

Marine

## Parking Brake Mechanism

This product is designed to meet customers mechanical needs to ensure good braking performance and aesthetic integration with car's interiors. Covers all parking brake types from low - tech all steel units high - tech aluminum and plastic solutions.

### Application

Comprehensive range covering all vehicle classes, including light commercial and 4x4 vehicles.



## Combi Brake Mechanism

This product activates both the front and rear brakes simultaneously. Besides, when the rear brake is pressed, it eases handling of two - wheelers along with providing better control over the vehicle. It also provides shorter braking distance and stability for the safety of the rider.

### Application

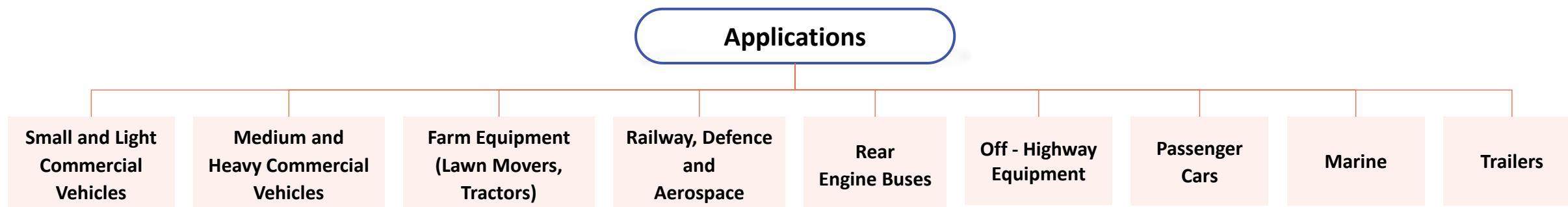
Two Wheelers.



We offer comprehensive shifter systems, encompassing style elements (bezel, boot, knobs) to gearbox components (levers, cables, and brackets), tailored to customer specifications and inputs.



- 01 Complete Assembly with Cables.
- 02 From The Style (**bezel, boot, and knobs**) to the lever, cables and brackets located in the Gearbox, we design shifter system based on customers Inputs and requirements.
- 03 Result of collaboration has helped to improve Performance, Reduce Costs and maintain high level of Reliability.



Develop and supply innovative winches that help to solve the problem of lifting the under - floor spare wheel.  
It requires minimal effort to stow or lift heavy wheels with these winches.



01

One of the first companies to solve the problem of **Under - Floor Spare Wheel Lift and Storage**.

02

As a pioneer we continue to **develop and supply innovative ways** of manufacturing this product.

## Applications

Small and Light  
Commercial Vehicles

Medium and Heavy  
Commercial Vehicles

Passenger  
Cars

Rear  
Engine Buses

A comprehensive product which is available in traditional steel and aluminum with lightweight plastic components.



Lifting components for many **Non - Automotive Applications**.



Wide Ranging Puncture Management Equipment, including **Jacks, Wrenches, Tool Kits And Stowage Systems**.



Available in steel & aluminum with Lightweight Plastic Components, having options for **Light To Medium Duty Y - Types and Scissor Types To Pillar Jacks And Hydraulic Bottle Jacks**.

## Applications

Each and every  
type of vehicle



We design, develop and supply accelerator, brake and clutch pedals, either as individual components or as combined assemblies. This product proves to be very efficient and easy to use.



Capability to **design, develop & supply Accelerator Brake and Clutch Pedals**, either as individual components or as combined assemblies.



The **Pedal - Box** Range demonstrates the application of **Lightweight Plastic Materials, Crash Systems and Cosmetic Enhancements**.

## Applications

Variety of vehicles from small family hatchbacks to supercars



# Leading Partnerships Fueling Our Growth





With a robust action plan, a diversified portfolio and strategic partnerships, Remsons is confident in accelerating its growth and reaching new heights of success.

## Strategic Roadmap



Planned capex of  
**Rs 100 crore**

Will drive technological advancements and capacity building.



Aim to achieve a revenue target of  
**Rs 900 – 1,000 crore**  
by FY2029

**Cables & Shifters**  
Growth of 50%

**Balance from Inorganic Growth**

**EBITDA Guidance**  
13-14%

*In Rs Crores*

**CAGR 25.84%**

### Strategic Priorities

- More focus on exports
- Product basket shift to value added products
- Acquisition into high margin products
- General increase in scale of business

159.2

286.5

312.3

376.6

~900-1,000

FY20

FY22

FY24

FY25

FY26

FY27

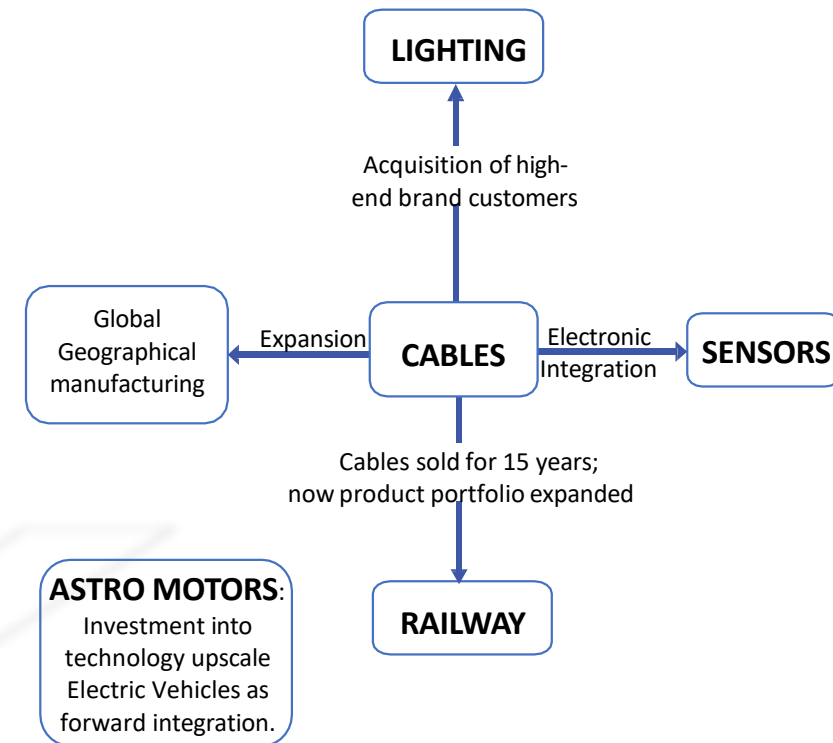
FY28

FY29E

E = Expected

## Key Focus Areas

- Enhance the product development process.
- Swiftly adapt to evolving market dynamics.
- Remain committed to sustainability by embedding eco - friendly practices.
- Entry into the U.S. market.





**1959-73**

**1959**

**Remsons Ltd** was formed as a trading company.

**1960 - 73**

Introduced control **Cables and Pressure** die cast cable ends in India for the first time.



**2001-20**

**2001**

Indigenous manufacturing of **gear shift with cables** started in India.

**2018 - 19**

Opening of **marketing and technical support office** in USA and Europe.

**2020**

Acquisition of **Magal Cables**, UK Remson's **first Global Production Unit** now Rebranded as **Remsons Automotive**.



**2021-23**

**2022**

**New state - of - the art facility** started at Chakan, Pune.

**2023**

Signed JV with **Daiichi (Turkey)** for **Electronics products**.

Signed JV with **Aircom (Poland)** for **Tire Mobility Kit**.



**2024 - 25**

**2024**

Acquisition of **Uni - Automation** a **Sensor manufacturing Company** in Pune.

Acquisition of **BEE Lighting**, UK.

**2025**

Invested **51% Stake** in **Green Energy** by way of **Electric Mobility**.

Acquired **Railway Business**, and established **Remsons Edge** with **51% Holding**.



**Krishna Kejriwal,**  
*Chairman & MD*

Science Graduate, from **University of Bangalore** and has ~ **43 years** of experience across **production, marketing, exports, accounts, finance, banking and overall administration of the Company.**

Current Primary Focus on **Corporate Governance, ESG, Finance.**

He has held the prestigious position of **President of Bombay Industries Association, President of Automotive Component Manufacturers Association of India (ACMA) & President Rotary Club of Bombay West.**



**Rahul Kejriwal,**  
*Whole - Time Director*

He has ~**20 years** of experience in the field of **management** and is involved in **key strategic** decisions relating to acquisition of **new technologies** and **in - organic growth avenues.**

**Primary Focus** is on **Acquisitions and Joint Ventures** for diversification into various fuel **agnostic technologies.**

He has attended various **specialized management courses** from **IIM, Ahmedabad.**



**Amit Srivastava,**  
*CEO*

A seasoned professional ~**30 years'** experience with reputed corporates - **Essar Group, Aditya Birla Group, Bridgestone, Apollo Tyres** managing **P&L responsibility for Domestic and Export.** Proven track record in **Business Turn - Around, Change Management, Organizational Restructuring, Business Strategy, Strategic Alliances and International Business.**

He has completed **Senior Management Program** along with courses **Managing Strategic Alliances, Supply chain Management** from **IIM Ahmedabad** and **Sales Management Program** from **Administrative Staff College of India.**

**Certified "Great Manager to Work With" by the Great Manager Institute.**



# Remsons Quality Certifications



# Recognitions and Honors: Celebrating Our Wins



2020

**FORD –**  
World  
Excellence Award

2022

**ASHOK LEYLAND -**  
Gold Quality Award  
**INTEVA - Best**  
Supplier Award

2023

**ADVIK - Best**  
Development  
Award  
**ACMA - 1<sup>st</sup> Place in**  
QC competition for  
Productivity  
Improvement  
**ACMA - 1<sup>st</sup> Place in**  
HR Competition

2024

**Quality Forum India**  
- GOLD Award For  
TQM and Kaizen  
**TISAX** Label for  
Information Security  
**Ecovadis** Gold Rating  
for Sustainability

2025

**Great Place to**  
**Work - Certified**  
4 times in a row  
& Rank 30 among  
India’s Best places.

## Gold Rating Of Sustainability



This result places our company among the top **5%** percent of companies assessed by EcoVadis (**95+ percentile**). EcoVadis is the world's most trusted provider of business sustainability ratings, They cover four sustainability themes : Environment

- Labour & Human Rights
- Ethics
- Sustainable Procurement

## Member Of The Un Global Compact



The Ten Principles of the United Nations Global Compact are derived from : The Universal Declaration of Human Rights, and the United Nations Convention Against Corruption.

- Environment
- Labor & Human Rights
- Anti - Corruption

## Corporate Social Responsibility - Award 2023



**Education to the handicapped, the poor and the marginalized children in rural areas, tribal villages and urban slums** is a priority concern for **IDF**.

We are also focusing on **Women Empowerment Programs** providing adult education and vocational training to women.

## Generation Of 500 Kva Per Month



In keeping with the efforts of **Clean and Renewable energy**, Two of Remsons Units are Solar Powered generating almost **500 KVA per Month**.





Ranking: Top 25

INDIA'S BEST WORKPLACES IN MANUFACTURING.  
INDIA'S BEST BUILDING A CULTURE OF INNOVATION BY ALL.





**Thank You**

# REMSONS

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